



DEFENSE LOGISTICS AGENCY

Established 1961

Joint Advanced Planning Brief to Industry 2025/2026



THE NATION'S LOGISTICS COMBAT SUPPORT AGENCY

WELCOME



Cate Dillon
Division Chief, Strategic Material Sourcing
Group



Colonel Ken Monroe
Director, Clothing & Textiles



PEOPLE ★ PRECISION ★ POSTURE ★ PARTNERSHIPS WARFIGHTER ALWAYS



Brigadier General Sean Kelly **Commander, DLA Troop Support**



Questions?

Text (267) 606-8082

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DLA C&T Update

Leighann Mazoki
Director, Supplier Operations
Clothing & Textiles



THE NATION'S LOGISTICS COMBAT SUPPORT AGENCY



DLA Contract Obligations

- Sales and Contract Obligations Recap and Projections

Acquisition Division	Actuals		Actuals		Actuals	
	FY 24 Sales	FY 24 Obs	FY 24 Sales	FY 24 Obs	FY 25 Sales	FY 25 Obs
Individual Equipment	\$448	\$527	\$671	\$599	\$629	\$577
Field Clothing	\$527	\$470	\$657	\$462	\$627	\$623
Organizational Clothing	\$273.60	\$342	\$413	\$379	\$413	\$528
Dress Clothing	\$197	\$173	\$250	\$247	\$309	\$344
	\$1,446	\$1,512	\$1,991	\$1,687	\$1,978	\$2,072

- As of: 3/1/2026 OBS: \$648,951M Sales: \$780.66
- FY 26 Plan for Material Obs: \$2,058.694M

Anticipate Sales to be similar to last year slightly over 2B

	FY26 (through January)	
	Sales	Obligations
Field Clothing	\$212M	\$206M
Organizational Clothing	\$117M	\$82M
Dress Clothing	\$94M	\$85M
Individual Equipment	\$167M	\$109M
Totals	\$589M	\$490M

Discussion Points



- Competition Report
 - FY 2025 Competition Goal – 71.62%
 - FY 2025 Competition Rate Achieved – 74.79%
- Berry Amendment
 - Please work to be transparent
 - Responsibility is with the prime contractor
 - Filter down
- Customer Support Challenges have improved
 - ↑ OTD ↑ Material Availability/Supply Fulfillment
 - ↑ RTC Support ↓ Backorders
- Issues in supply chain let us know ASAP-not after you tried to mitigate (any tier)



Top areas

- Internally to C&T
 - Customer support
 - Change how we buy-Strategic, EPA, Longer delivery orders
 - Focus on past performance / quality product
 - Spending too much time managing the supply chain.
 - Auto emails going out to vendors to show delinquent due in, and future due in.
 - Issues in supply chain let us know ASAP-not after you tried to mitigate
 - Surge and Sustainment-implementing in solicitations
 - Close out orders once complete, follow the VIQ in the contract.
 - Space Force Dress Roll Out-Success
 - Recruit Training Center items – 6 month safety level



Berry Amendment

- DOD IG Audit: DODIG-2025-158 Compliance with the Berry Amendment
 - C&T had 38 contracts reviewed
 - DLA Troop Support Clothing and Textiles–Philadelphia improved the implementation of Berry Amendment requirements in solicitations and maintained compliance of all contracts reviewed in prior and current audits.
 - Contracting officials from DLA Troop Support Clothing and Textiles–Philadelphia properly included the required Berry Amendment DFARS clauses in all 36 solicitations and 38 contract actions for covered items, valued at \$2.73 billion



Strategic Contracting

- **Benefits: Not one size fits all:**
 - Increased flexibility for all
 - Reduced pre- and post-award administrative work
 - Multiple chances to receive awards verse one-and-done
 - Companies can widen portfolios and/or enter the market
 - Industry can adjust pricing to account for market conditions
 - Standing Solicitation
- **Compliance**
 - Market research on set-aside structure
 - Berry Compliance
 - Customer support on commercial items



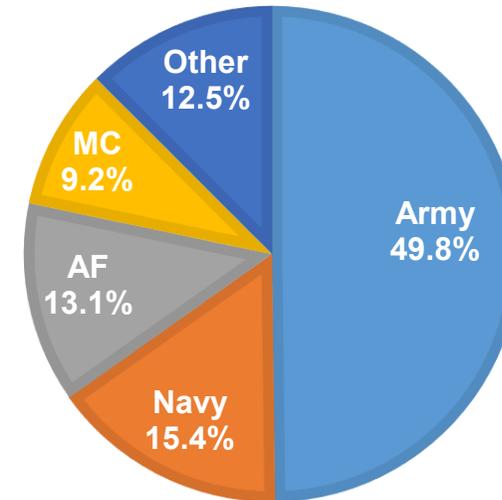
Strategic Contracting Initiatives

- **Strategic Physical Fitness Gear**
- **Strategic Commercial Clothing**
- **Strategic Commercial Body Armor**
- **Strategic Riot Gear & Nuclear Enterprise Support**
- **Strategic Dress Cloth**
- **Strategic Dress Shirts**
- **Strategic Webbing**



Customer Profiles

- **Military Services**
 - Services x5, plus USCG
 - National Guard / Reserves
- **Key Focus Areas within Services**
 - Recruit Training Centers & Officer Accession Points
 - Central Issue Facilities
 - Exchanges (AAFES, NEX, MCX, CGX)
- **Major Whole of Government Agencies**
 - USFS: Wildland Fires
 - FEMA: Hurricane Relief



Other Customers	\$ (M)	%
Coast Guard	\$ 7.796	0.7%
FMS	\$ 8.726	0.8%
Other-DoD Federal	\$ 82.893	7.5%
Non-DoD Federal	\$ 17.017	1.6%
Other	\$ 20.529	1.9%



CMMC

- Session Wednesday, March 4th 2026
 - 8:00 to 8:50 am
 - Cybersecurity Update:
 - This presentation will explain the final ruling and implementation process for Cybersecurity Maturity Model Certification (CMMC) and the effects it will have on Clothing and Textiles Contracting
 - brooke.wunderly@dla.mil



IT Modernization

- Control Tower / Supplier Portal
 - Tier 1, 2, and 3
- Power BI Tools
- Research and Development (MUST)



Sources Sought Notices

- Extremely important
- Who could send them out?
 - Industrial Specialists
 - Buyers
 - Contracting Officers
- Questions may be different, even if survey is for the same item.
- Why?



Visitors to DLA Troop Support-C&T

For visits that pertain to multiple divisions, reach out at least **TWO WEEKS BEFORE** proposed visit:

CandTVisitorsRequests@dla.mil

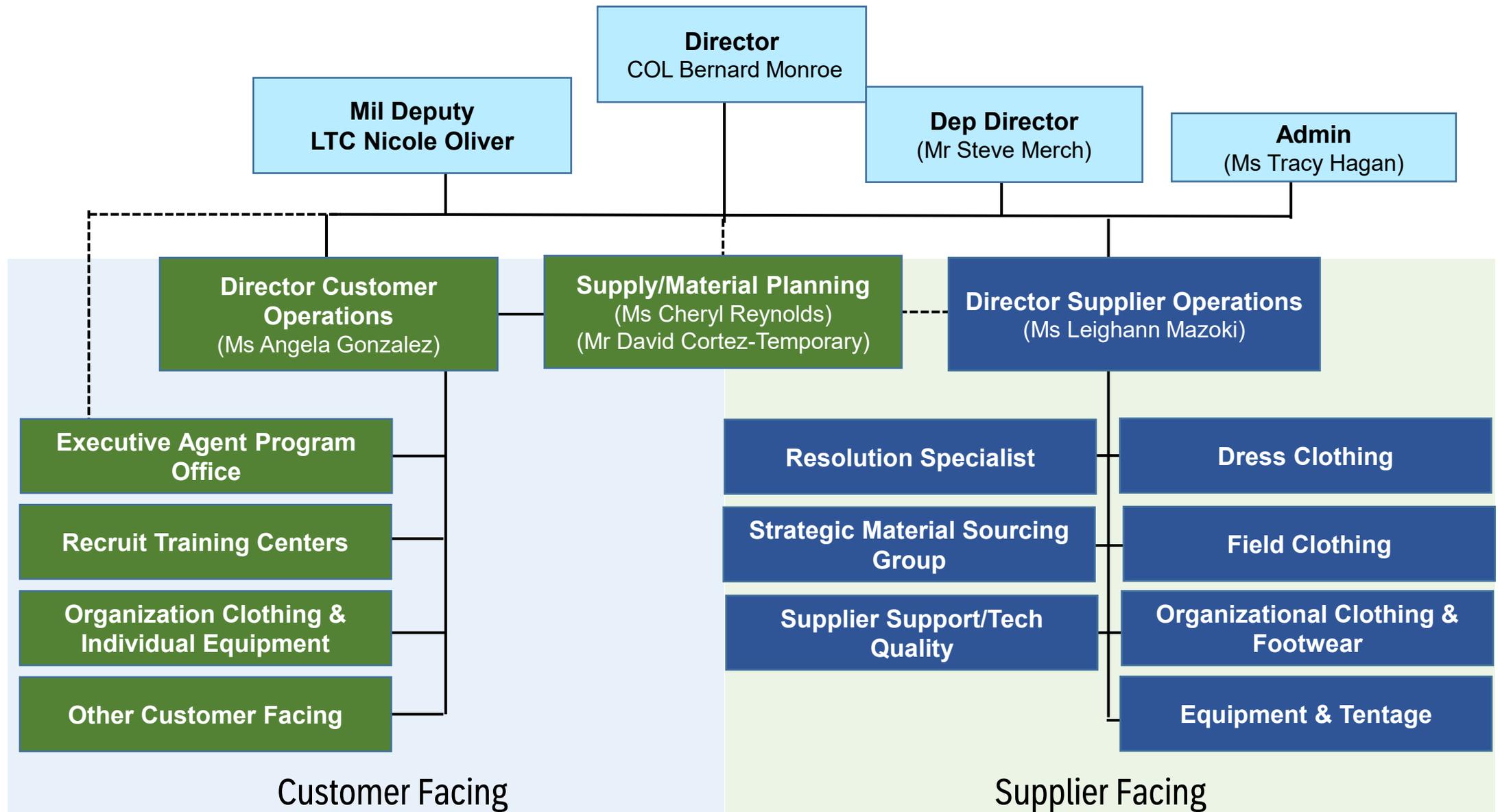
1. Names of all visitors as it appears on their acceptable ID:
2. Names of any foreign nationals that will be visiting (note: the approval process takes up to 45 days so please plan accordingly):
3. At least four available dates to visit C&T that are all at least two weeks from the date of your request:
4. Personnel you wish to meet with and programs you wish to discuss (note: if you are unsure of the personnel, please provide clear information in #5):
5. Topics and Programs you wish to discuss during the meeting (please note, the finalized agenda must be submitted five business days before the meeting):

All visitors to the NSA-Philadelphia base is required to have a Real ID or passport to gain access to the base. Visitors without these documents have been turned away.



Organizational Structure

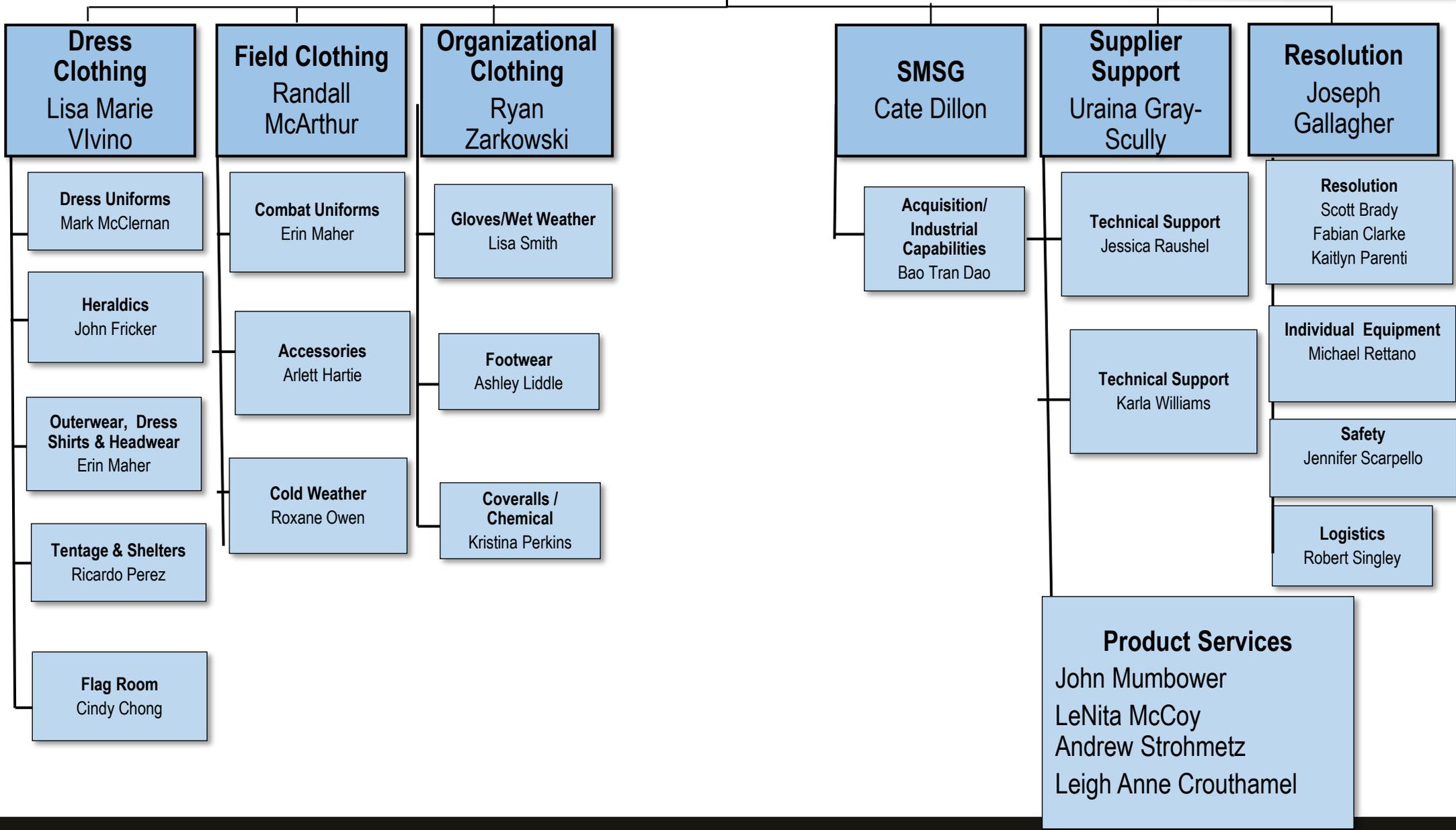
Intro Brief,





C&T Supplier Operations

Leighann Mazoki, Director





Questions?

Text (267) 606-8082



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Services Discussion Forum

Angela Gonzalez
Director, Customer Operations
Clothing & Textiles



THE NATION'S LOGISTICS COMBAT SUPPORT AGENCY



Questions?

Text (267) 606-8082



LUNCH

LUNCH: 12:00 to 13:30 PM

PLEASE ENSURE TO EXIT PROMPTLY AS WE NEED TO SET UP FOR THE AFTERNOON BREAKOUTS.

PLEASE RETURN IN TIME FOR THE SESSIONS TO START PROMPTLY.



Afternoon Breakout Sessions

Room	Presentation Times
A	<p>1:30 – 2:00: U.S. Navy Captain (S) Adam Hamilton, Navy Uniforms, Navy Exchange Service Command</p>
	<p>2:00 – 2:30: U.S. Coast Guard Captain Lisa Garcez, Personnel Service Center</p>
B	<p>2:30 – 3:00: U.S. Air Force Mr. David McCain, Human Systems Division</p>
	<p>3:00 – 3:30: U.S. Space Force Lieutenant Colonel Tyler Mann, HQSF, DSI</p>
C	<p>3:30 – 4:00: U.S. Army Mr. Jeffrey Myhre, U.S. Army Soldier Survivability</p>
Crystal	<p>4:00 – 4:30: United States Marine Corps. Colonel Paul Gillikin, Combat Support Systems</p>
Gallery	<p>DLA Speed Dating for Dress, OSH, Heraldics, Tents, Individual Equipment, & Safety, Technical/Product Services</p>
Terrance	<p>DLA-TS – Accessories, ECWCS, Utility, Gloves, Footwear, Chem, Special Purpose, & Industrial Capabilities</p>



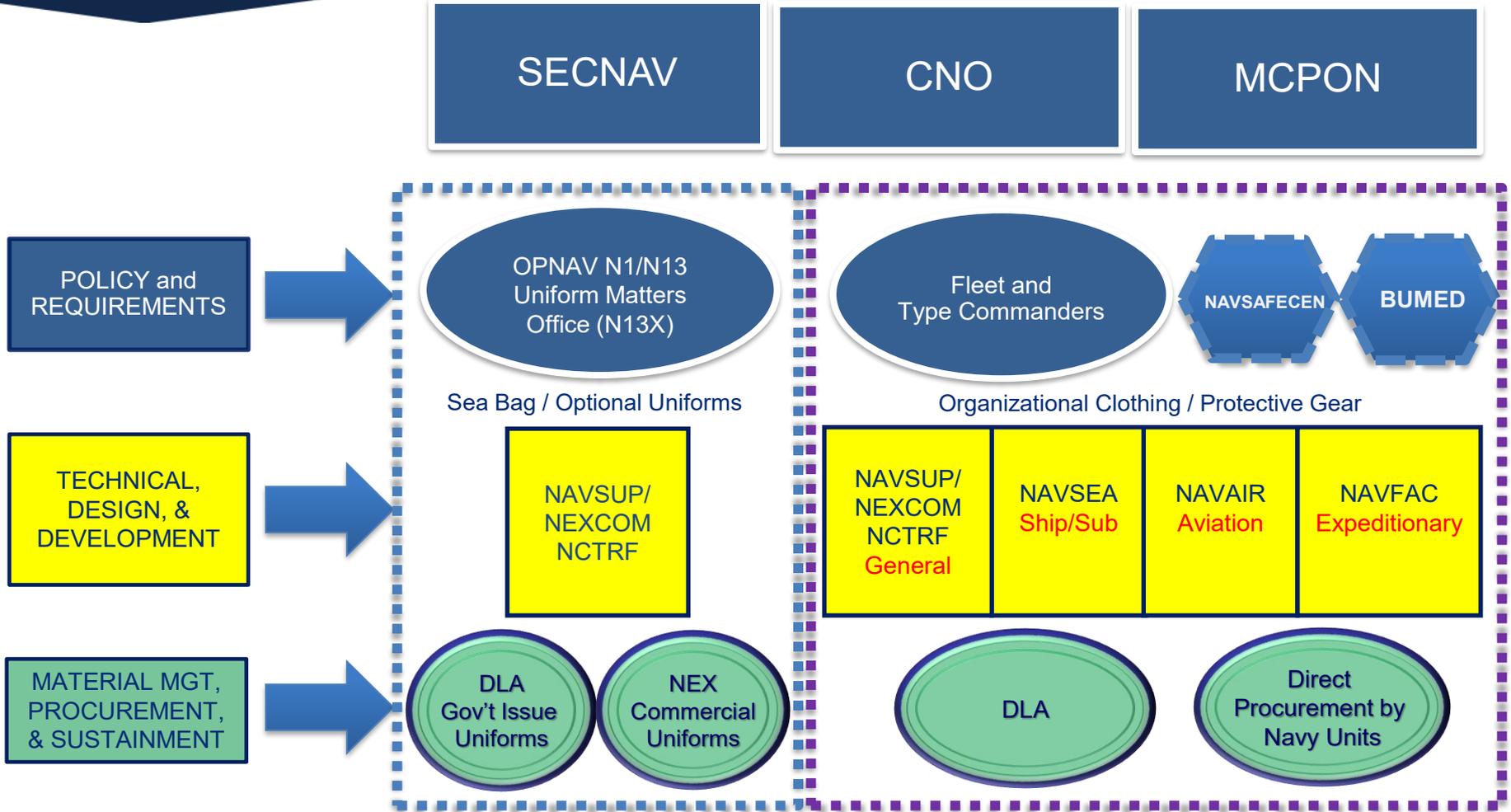
NAVAL SUPPLY SYSTEMS COMMAND
NAVY EXCHANGE SERVICE COMMAND



Navy Uniforms Clothing & Textile Update

***CDR Adam Hamilton
Deputy Commander, Navy Uniforms
Navy Exchange Service Command***

3 March 2026



OCIE: Organizational Clothing/Individual Equipment

Navy Reinstates the Uniform Board

“Effective immediately, the Secretary of the Navy has directed we convene a focused assessment of...uniforms and seabag. We will streamline uniform requirements to ensure [Sailors] have affordable, available and durable service clothing that [they] are proud to wear. The goal will be to reduce the number of uniforms while respecting our hard-earned traditions that makes our Navy so special.”

ADM Daryl Caudle, 34th CNO; C-Note #1 “Sailor First,” 03 Sep 2025

US Navy End Strength/Manning

“In FY2025, the Navy brought in more than 44,000 future sailors, more than in any year in the last two decades... Meanwhile, the FY2026 National Defense Authorization Act signed into law by POTUS boosts the Navy’s end strength to 334,600 sailors, an increase of 12,300 from FY2025.”

Military Times – 01 Oct 25

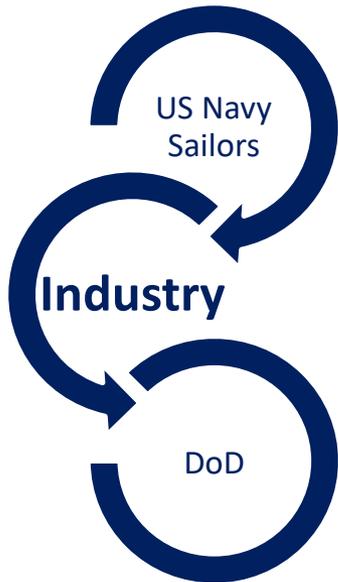
Improved Physical Fitness Uniform (IPTU): DLA accepted the IPTU; solicitation expected in March

- Male and female gender-specific sizing
- Performance fabric
- Dark blue shirt and shorts with gold non-reflective Navy logos
- Side pockets and inner lining for the trunks

The Navy needs your help!

Digital Engineering is a means of using and integrating digital models and underlying data to support the development, test and evaluation, and sustainment of a system. DoD Instruction 5000.97 Digital Engineering

Design better fitting uniforms for today's diverse body types using data driven standardized block pattern development and ensure consistency in sizing across uniform items; integrate 3D processes to enhance fit evaluations; and increase accuracy in size prediction through digital educational tools.



Potential Benefits to Industry

- Address challenges of shrinking clothing & textile industrial base – AI tariff modeling
- Increase alignment with industry practices – tech packs, PLM, block pattern usage
- Increase opportunities for commonality – design for manufacturing
- Support investments in textile modernization initiatives – strategic automation integration

Allow DoD to rapidly and consistently receive the right uniform, in the right sizes with the correct fit to meet mission requirements

Size Modernization is the utilization of standardized tools developed specifically for the US Navy population to drastically change the way the Navy develops patterns, validates fit, and implements new or improved uniform items to the Fleet.



QUESTIONS?



Navy Points of Contact



OPNAV (Uniform Policy and Requirements)

Mr. Rob Carroll, N13X Uniform Matters

robert.b.carroll3.civ@us.navy.mil

NAVSUP/NEXCOM/NCTRF

CDR Adam Hamilton, Deputy Commander, Navy Uniform Programs
Ms. Laurra Winters, Director, Navy Clothing & Textiles Research Facility
Mr. Mark Stephens, Director, Uniform Product Management Group
Mr. Paul Shields, Director, Uniform Program Management Office
Mr. Keith Kopecko, Divisional Merchandise Manager, Uniforms

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PMA-202 Naval Aircrew Systems

We deliver Aircrew and Maintainer Systems in order to optimize Naval Aviation's combat effectiveness



Presented to:

Joint Advance Planning Briefing to Industry

Presented by:

**Cindy Stead
Clothing Systems IPTL, PMA-202**

NAVAIR Public Release SPR-2026-0125. Distribution Statement A - "Approved for public release; distribution is unlimited".





NAVAL AIRCREW SYSTEMS



MISSION

We advocate for the human as a weapon system and equip our aircrew, passengers and aviation maintainers with life support and safety systems that optimize Naval Aviation's combat effectiveness



VISION

Provide sustainable, cost-effective life support equipment that enhances the human-as-a-weapon-system and prevents human performance as a limiting factor in achieving aviation combat superiority



BACKGROUND

The Naval Aircrew Systems program office (PMA-202) provides the systems that directly support aircrew, aviation maintainers and passengers in the performance of their missions, and consists of common components to enhance human performance, ensure survivability in combat environments, and facilitate recovery so downed aviators can live to fight another day



Clothing Systems Programs

- **Cold Weather Anti-Exposure System**

- With peer threats pushing aircrews further away from land/ship, increased mission time and potential Arctic operations, effective protection during extended flights and sea survival becomes more vital
 - Increase in-water thermal protection levels
 - Increase water intrusion resistance
 - Reduce in-flight thermal burden
 - Reduce movement restriction
 - Support extended missions and extended recovery durations



Maintainer Below the Neck Ensemble

- Provide support and improvements for fielded aircraft maintainer clothing to provide protection from fire, fuels and flight line contaminants
- Ensure clothing is effective in the hot & cold environmental conditions
 - Hot/cold/foul weather



Naval Aircrew Systems Concerns



- **Need for more robust industrial base**
 - Limited number of vendors on the Qualified Producer List (QPL) for anti-exposure suits and G-suits,
 - Requesting additional vendors apply to QPL
- **Long lead times**
 - Potential Government assistance for modernization of facilities
 - “Hard to get” material
 - Limited sources of supply
- **Materials Issues**
 - Limited availability of fluorinated Durable Water Repellency (DWR) finishes
 - Non-PFAS reduced performance
 - Reduced resistance to organic fluids n-tetradecane
 - Reduced soil resistance after hydraulic fluid exposure
 - Anti-exposure suit zipper concerns



PMA-202 Contact



Questions & Inquiries can be emailed to:

cynthia.m.stead.civ@us.navy.mil



Speed dating sessions will begin at 2:40 and end at 4:15.

Please be mindful of the time limit and exit the speed dating section once your session is complete.



Speed dating sessions will end at 2:15.

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Please quietly take your seats – the presentations will begin at 2:30.

COMBAT READINESS DIRECTORATE

DAF 2026 Clothing & Textiles Focus Areas JAPBI



**SML/Mr. David McCain
AFLCMC/ROU
3 March 2026**

DAF 2026 C&T FOCUS AREAS

Priorities	Challenges	Initiatives	Desired Outcomes
<p><u>USSF Mess Dress:</u> Develop a distinctive, high-quality formal uniform for the U.S. Space Force.</p>	<p>Current materials and designs do not meet expectations for fit, comfort, durability, and Space Force identity.</p>	<ul style="list-style-type: none"> Partner with industry to develop modern formal fabrics and updated designs. Conduct fit and wear testing to validate performance and appearance. 	<p>A professional, service-unique mess dress that improves member satisfaction, durability, and long-term value.</p>
<p><u>Non PFAS Water Resistant Fabrics:</u> Transition to environmentally compliant, non-PFAS water-resistant materials.</p>	<p>New environmental requirements limit traditional PFAS-based treatments, risking loss of performance if not properly replaced.</p>	<ul style="list-style-type: none"> Develop and qualify compliant water-resistant fabrics. Revamp the Air Force All-Weather Coat using new materials. Procure quality Space Force All-Weather Coat with non PFAS materials. 	<p>A fully compliant, high-performance outerwear solution that meets environmental standards without sacrificing protection or durability.</p>
<p><u>Size Optimization:</u> Use real-time body measurement data to improve sizing, availability, and cost efficiency.</p>	<p>Current size ranges and forecasts do not always match the actual force, driving shortages, excess inventory, and poor fit.</p>	<ul style="list-style-type: none"> Validate optimized “Alpha” size sets. Evaluate accuracy and field usability of portable body scanners. Establish military anthropometric database. 	<p>Better-fitting uniforms, improved readiness and responsiveness, reduced inventory waste, and lower lifecycle costs.</p>
<p><u>Quality Improvements Across Uniform Products:</u> Resolve persistent quality issues affecting readiness, appearance, and durability.</p>	<p>Ongoing material and manufacturing inconsistencies across multiple uniform items.</p>	<ul style="list-style-type: none"> Partner with DLA, AAFES, and industry to identify root causes. Implement material, production, and inspection improvements. 	<p>More reliable, higher-quality uniform products that reduce complaints, returns, and replacement costs.</p>

Headquarters, U.S. Space Force

U.S. Space Force Uniform Design, Development, and Fielding



Lt Col Tyler Mann
Chief, Programs Branch
Office of the Director of Staff (HQSF/DS)
Enterprise Integration (DSI)

2-4 Mar 2026

“Semper Supra”

OPR: [HQSF/DSI]

Physical Training Gear (PTG)



- Contemporary design & fabric
- In use at training sites and available at 7 locations to include
 - Buckley SFB, Denver, CO
 - Los Angeles AFB, CA
 - Patrick SFB, Cape Canaveral, FL
 - Pentagon, Arlington, VA
 - Petersen SFB, Colorado Springs, CO
 - Vandenberg SFB, Lompoc, CA
 - Lackland AFB, TX
- PTG Sweatshirts
 - USSF will utilize wear test and leverage data from the USAF PTG which uses the same material (different color)
 - USSF will pursue both hooded and crewneck options





*The United States All New
Space Force Uniform*



“Semper Supra”



Service Dress Uniform Fielding Plan

- Began development in Dec 2020, designs completed in Feb 2022, wear testing of the uniform began in Aug 2023.
- Rollout began in Sept of 2025 with a phased approach. Goal was to minimize fracturing stock and provide the uniform to key locations and missions.

Phase	Demographic	Measure		Requisition		Deliver	
		Start	Complete	Start	Complete	Start	Complete
0	Early Rollout	2 Sep 25	21 Sep 25	2 Sep 25	30 Sep 25	15 Oct 25	5 Nov 25
1a	BMT ¹	N/A	N/A	N/A	N/A	15 Oct 25	1 Dec 25
1b	OTS ²	1 Nov 25	2 Nov 25	1 Nov 25	5 Nov 25	15 Nov 25	5 Dec 25
2	NCR	1 Oct 25	26 Oct 25	1 Oct 25	31 Oct 25	1 Nov 25	15 Dec 25
3a	Guardians with AAFES MCSs	1 Nov 25	10 Dec 25	1 Nov 25	15 Dec 25	15 Dec 25	15 Jun 26
3b	Guardians ordering online	1 Nov 25	15 Jan 26	15 Jan 26	31 Jan 26	31 Jan 26	15 Jun 26

- Stocked at 7 locations: Los Angeles, Vandenberg, Peterson, Buckley, Lackland, Patrick, and the Pentagon
- Currently sold ~1100 uniforms to ~10% of Guardians
- Rolling out in Feb, the Service provided supplemental uniform allowance to Guardians to assist in uniform acquisition
- Published Dress and Appearance instruction for new uniform in Jan
- All-Weather Coat, final issue item, scheduled to roll-out Summer '27

- **Maternity Uniform**
- **Wear testing scheduled for May 2026**
- **Will wear test dress, coat, slacks, trousers, and skirt**
- **Service exploring centrally managed approach vice individual Guardian acquisition**



Maternity Coat

Maternity Dress

- **Mess Dress Uniform**
- **Wear testing scheduled for May 2026**
- **Wear tested uniform will be all black, with a black satin vest and white undershirt**
- **Wear test will test both a flowing skirt and full dress**
- **Service will employ sleeve embroidery**



Sleeve embroidery



Points of Contact

Headquarters, U.S. Space Force

POC	Title	Email
Col Matthew Schmunk	Director, Enterprise Integration (SF/DS/DSI)	matthew.schmunk@spaceforce.mil
Lt Col Tyler Mann	Chief, Programs Branch	tyler.mann.1@spaceforce.mil
Mr. Edwin Velez	Visual Lead, Contract Support	edwin.velez.7.ctr@spaceforce.mil
Ms. Jessica Hair	Human Capital (S1) Policy	jessica.hair@spaceforce.mil

U.S. Air Force Uniform Office

POC	Title	Email
Mr. David McCain	Chief, Human Systems Division	david.mccain.4@us.af.mil
Ms. Tracy Roan	Chief, Air Force Uniform Office	Tracy.Roan.1@us.af.mil



Speed dating sessions will begin at 3:30 and end at 4:15.

Please be mindful of the time limit and exit the speed dating section once your session is complete.



Speed dating sessions will begin at 1:30 and end at 3:05.

Please be mindful of the time limit and exit the speed dating section once your session is complete.

Please quietly take your seats – the presentation will begin at 3:30.



U.S. ARMY



Joint Advanced Planning Brief to Industry

Mr. Jeffrey J. Myhre
Project Manager Soldier Survivability
jeffrey.j.myhre.civ@army.mil

Every Ounce Matters,
Every Bullet Counts

3 March 2026



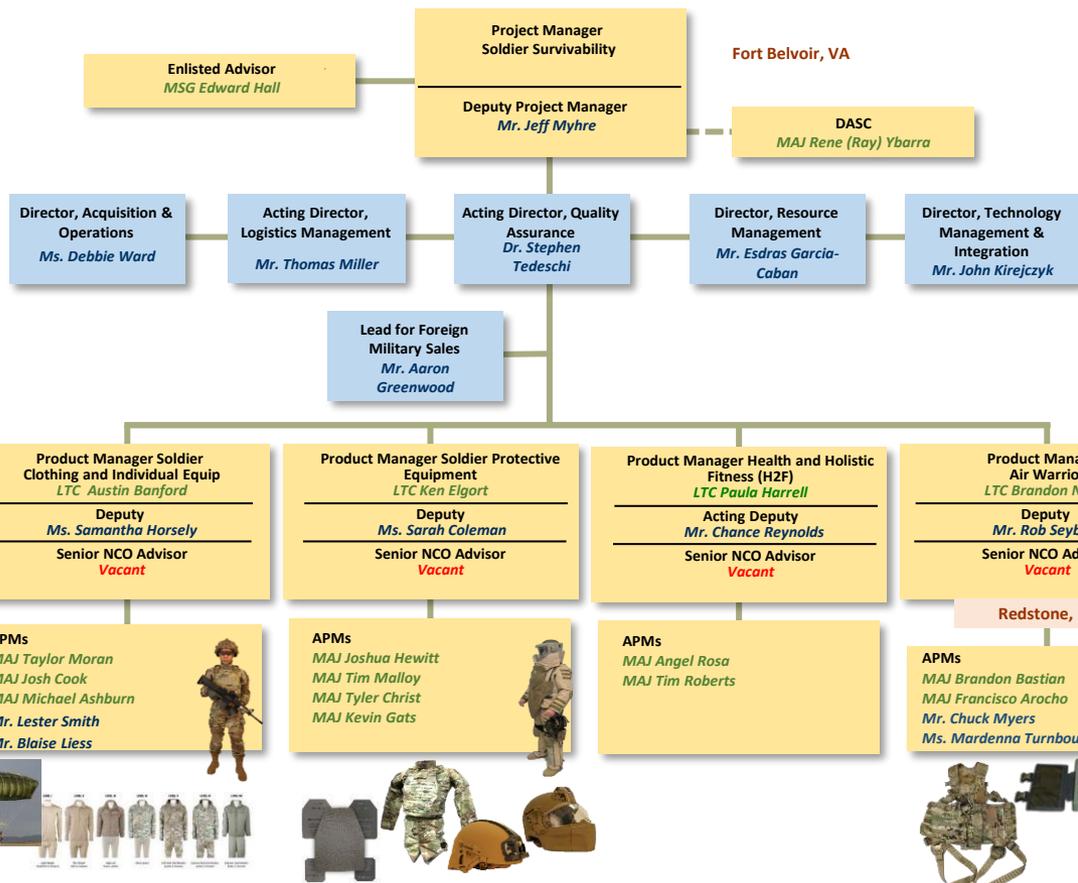
Agenda

- PM SSV Organization
- Army Transformation Impacts
- PM SSV Strategic Focus Areas
- Anticipated Future Efforts
- Current Environment
- Environmental Contingency Requirements
- Proposed Army Vision
- Current Funding Outlook
- Points of Contact

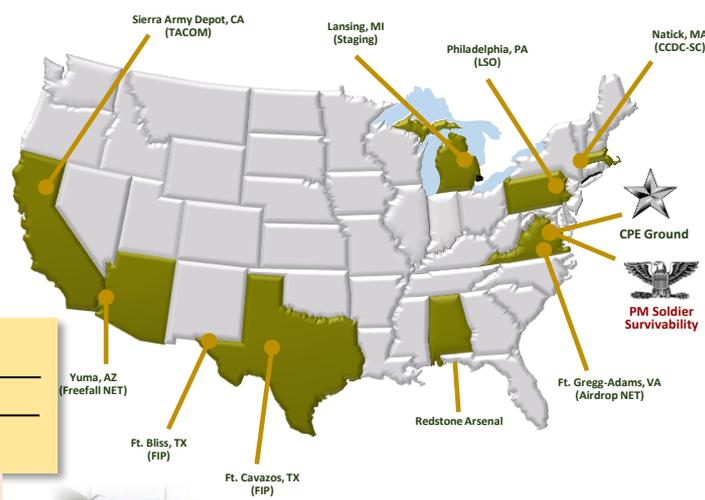


Project Manager Soldier Survivability

Deliver cutting edge capabilities to increase safety, survivability, and lethality of Air and Ground Warfighters



Army and Other Services and Agencies



Mission

Deliver cutting edge capabilities to increase safety, survivability, and lethality of Air and Ground Warfighters

Vision

Be the trusted global provider of air and ground Soldier equipment and technology

Priorities

1. Facilitate a resilient and capable workforce
2. Deliver Combat Overmatch
3. Develop and reinforce best practices in delivering capability



Army Transformation Impacts

- Capability Portfolio Executive (CPE) Ground
 - Combines PEO Soldier and PEO Ground Combat Systems
 - BG Troy Denomy is the CPE Ground
 - Mr. Andy Clements is Deputy CPE Ground (South)
 - Ms. Michelle Link is Deputy CPE Ground (North)
- Product Manager Health and Holistic Fitness transitioning to PM Soldier Medical Devices in Fort Detrick, MD (CPE Ground)
- Product Manager Air Warrior transitioning to PM Aircraft Survivability Equipment (CPE Aviation)

PEO Soldier is NOW CPE Ground



PM SSV Strategic Focus Areas

- Life Cycle Management
- Global Readiness
 - Arctic
 - Jungle
 - Arid
- Signature Management



Anticipated Future Efforts

- Soldier Survivability
 - Evolving Ballistic and Blast Protection
 - Optimized Protection
 - Reduced Weight
- Organizational Clothing & Individual Equipment
 - Signature Management / Spectral Mitigation
 - Jungle Capability
 - Being defined by user community
 - Arctic Capability
 - All-Range Tactical Clothing
 - Arctic Mobility – Dismounted
 - ECW boots, bindings, skis, poles, ice cleats, snowshoes

Maximizing Effectiveness while reducing Soldier Load / Bulk Remains a Priority



Current Environment

Uncertainty with Production Budgets

- On-going Deployments
- Global Conflicts
- Continuing Resolution

Maintaining the Clothing & Textile Industrial Base is a High Priority for Army Senior Leaders

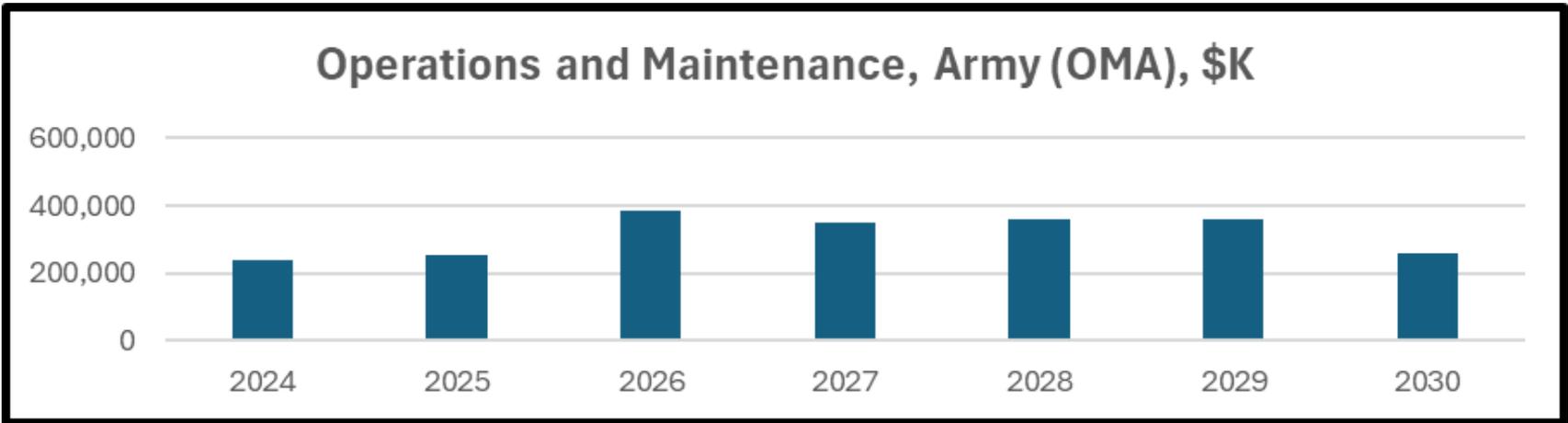
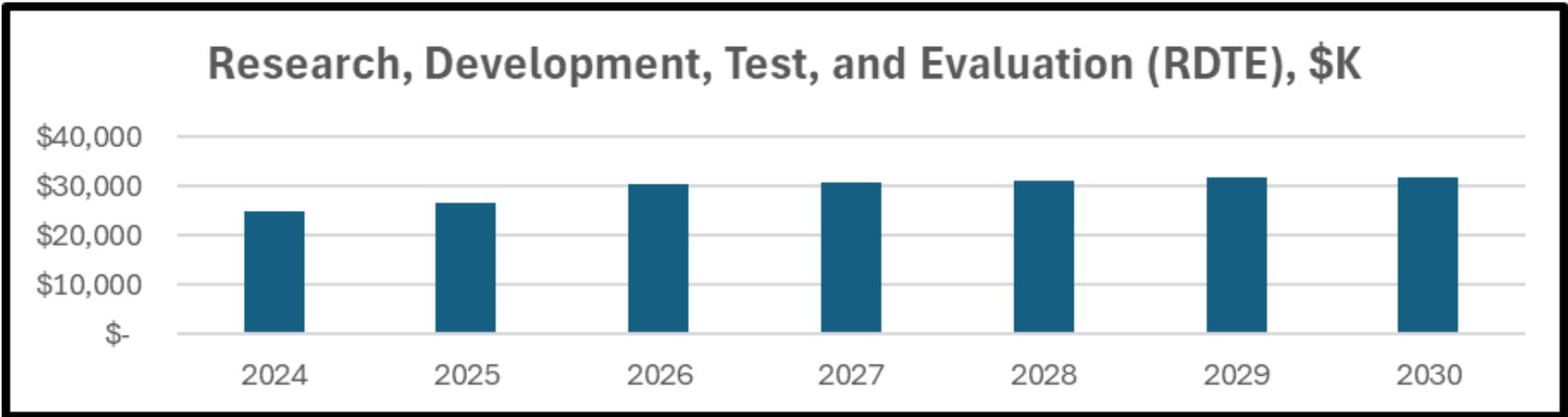


Environmental Contingency Requirements

- ***Authorization*** and ***Appropriation*** Required
- **Authorization:** The validation of an ***approved*** and ***updated*** Environmental Contingency List is anticipated later this year
- **Appropriation:** Funding requirements compete with all Army priorities through the Army's Planning, Programming, Budgeting, and Execution Process



Funding Outlook





Soldier Survivability Points of Contact

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Mr. Chance Reynolds

Deputy Product Manager, Holistic Health
& Fitness (H2F)

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Questions

MARINE CORPS SYSTEMS COMMAND



Program Manager, Combat Support Systems

Colonel Paul Gillikin, 3 March 2026

A large group of Marines in full combat gear, including helmets, sunglasses, and rifles, are running down the ramp of a landing craft. The craft is partially submerged in the ocean, and the Marines are splashing through the water. In the background, another ship is visible on the horizon under a clear blue sky.

OUR MISSION

Equip our Marines with the most capable ground warfare and information technology systems to maximize their expeditionary readiness and combat effectiveness in all domains.

OUR VISION

Equipping an unrivaled, future-focused Fleet Marine Force, powered by a dedicated acquisition workforce.



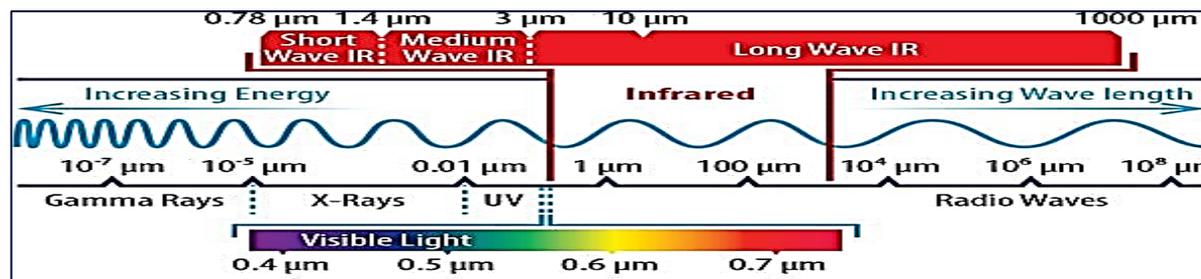
- Signature Management
- Flame Resistance
- Steady State of Supply & Consistent Quality Control
- Topics of Interest

Reduce the burden on the individual Marine and the enterprise, while providing improved capabilities to Marines.



- The Marine Corps will be releasing a Request for Information (RFI) to industry for a Multi-spectral Camouflage Overgarment by Summer 2026.
- General characteristics include:
 - Provides spectral mitigation across VIS, NIR, SWIR, MWIR, LWIR waveforms.
 - Durability for operational use should meet a minimum of 90 days.
 - Launderable without significant degradation to signature management properties
 - Capable in multiple climates including, but not limited to, those with high relative humidity (74%-100% @ 78F-95F).
 - Single-piece able to provide full body coverage, including individual combat gear and equipment.
 - Overall weight should not significantly add to the individual Marine's load.

➤ Points of Contact: Mr. Todd Towles





FLAME RESISTANCE

- The Marine Corps is interesting in certifying industry partners to manufacture the Enhanced Flame Resistant Combat Ensemble (EFRCE) uniform. The EFRCE provides Marines with flame protection during combat operations as well as utility, comfort, and improved durability and performance.
 - The EFRCE includes (1) Combat Shirt and (1) pair of Combat Trousers per set.
 - Will be required primarily in Woodland MARPAT™.
 - Combat Shirt and Combat Trousers characteristics are available upon request.
- **Point of Contact: Mr. Todd Towles**





STEADY STATE OF SUPPLY AND CONSISTENT QUALITY CONTROL

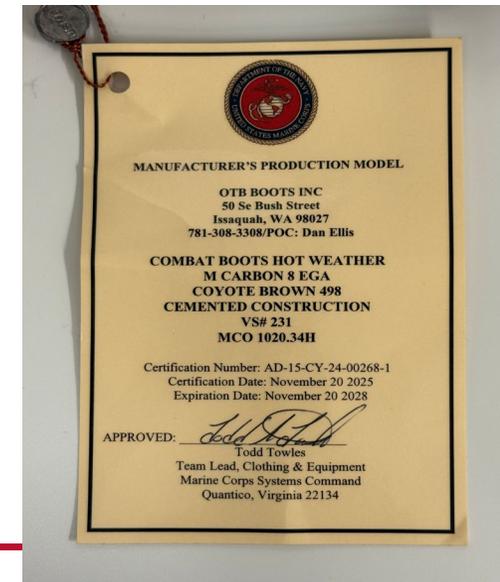
➤ Marine Corps Certification Program

- The Certification Program maintains the USMC patterns and specifications, certifies optional uniform and equipment manufacturers, and conducts periodic quality control inspections.
- The order for optional clothing and uniform accessory quality assurance is provided in the current edition of the MCO P10120.28G, Individual Clothing Regulations.
- Certification duration is three to five years depending on the product category.
- An optional certified item meets or exceeds the basic specification requirement.

➤ Point of Contact: Mr. Todd Towles



*Over 270 items
certified from 57
certified vendors*





- **Improvements to the Marine Corps Extreme Cold Weather System**
 - Berry-compliant fabric producers for Merino wool for integration into the watch cap.
 - Berry-compliant manufacturer for wool glove liners.
 - Improvements to Marine Corps base layers (silk weight).
- **NexGen Marine Corps Combat Utility Uniform**
 - Pending user evaluation for FY26/27 with follow-on SRP to DLA to replace seabag uniform.
- **Constant Market Research for Footwear Innovation**
 - The Marine Corps certified a boot that has a carbon plate in the sole during FY26, allowing Marines to utilize footwear that emulates professional runners, for wear in uniform.

EQUIPPING OUR



MARINES



DEFENSE LOGISTICS AGENCY

Established 1961

Individual Equipment FY26 Overview

Michael Rettano, Branch Chief
March 2026



THE NATION'S LOGISTICS COMBAT SUPPORT AGENCY



Individual Equipment Branch Category Overview

~2000 Items

FSC 8465

FSC 8460

FSC 8410

FSC 8470

FSC 8415

Ground Troops - Interceptor Body Armor

Soft Body Armor

- USMC Plate Carrier (PC) Generation III
- Modular Scalable Vest (MSV)
- Ballistic Combat Shirt

Hard Body Armor

- Legacy Enhanced Small Arms Protective Inserts (ESAPI) and Enhanced Side Ballistic Inserts (ESBI)
- Vital Torso Protection (VTP) ESAPI and ESBI
- USMC ESAPI and Lightweight Plates

Load Carrying Equipment

Modular Lightweight Loadbearing Equipment (MOLLE)

USMC Pack System

Miscellaneous Equipment Items

Various bags, luggage, hammocks, nets, canteens, trunks, belts, whistles, pads, sleeping mats, and liners



Obligations

FY25

**Planned
Actual**

**\$302.5M
\$303.6M**

FY26

Planned

\$282.4M



FY26 Initiatives Strengthening Readiness & Supply Continuity



Leverage commercial solutions to elevate customer support

Expand C&T mission scope and service reliability



Modernize ballistic testing framework

Reduce validation timelines while maintaining standards



Warstopper: surge capacity for critical items

Ensure rapid response during demand spikes



Shift to 6-month delivery cycles

Increase supply predictability and production stability



Data-driven forecasting

Improve demand accuracy and inventory balance



Strategic sourcing and category management

Balance cost, risk, compliance, and continuity



FY26 Major Acquisitions

MOLLE

- Related components
- Medium Rucksack Set, Large Field Pack Set & Components
- 9MM Pouch, Pistolman Set & MOLLE 4000 Components
- ATAP, Large & Rifleman Components
- Manpack Carrier Set & Components
- Close Combat Rifleman Set (CCRS)
- Close Combat Automatic Weapon Set (CCAWS)

USMC Collapsible Deployment Bag

USMC Main Pack

- Related Components

Vital Torso Protection

- Gen IV



FY26 New Programs

- Ballistic Combat Shirt
- Next Generation Squad Weapon Close Combat Set
- Vital Torso Protection Gen IV
- Handheld Manpack Small-Form-Fit (HMS)
- Law Enforcement Ensemble Kit (LEEK)
- Narrow Individual First Aid Kit (Narrow IFAK)
- Cold Weather Canteen System (CWCS)
- MOLLE M111 Grenade Pouch & MOLLE Rifleman II Set



Open & Upcoming Opportunities

USMC Main Pack

- Est RFP: Q3FY26
- POC: Maria Aguayo

USMC Pack System 8465-01-598-7693 / PGC 36620			Frame, USMC Pack 8465-01-632-1085 / PGC 36632		
Min Qty	AEQ Qty	Max Qty	Min Qty	AEQ Qty	Max Qty
840	3,350	10,050	720	2,880	11,000
		-			
Carrier, Hydration 8465-01-600-7882 / PGC 32693			USMC Sub-Belt (Small) 8465-01-615-5120 / PGC 37127		
Min Qty	AEQ Qty	Max Qty	Min Qty	AEQ Qty	Max Qty
360	1,440	5,400	0	4,000	12,000
USMC Sub-Belt (Medium) 8465-01-615-5140 / PGC 37125			USMC Sub-Belt (Large) 8465-01-615-5141 / PGC 37126		
Min Qty	AEQ Qty	Max Qty	Min Qty	AEQ Qty	Max Qty
570	2,280	8,550	0	0	0
Shoulder Harness 8465-01-600-7938 / PGC 32629			Panel, Stiffener Back 8465-01-600-7947 / PGC 32632		
Min Qty	AEQ Qty	Max Qty	Min Qty	AEQ Qty	Max Qty
690	2,770	4,140	12	48	180
		-			
0					
Buckle Repair Kit, Individual 8465-01-602-6952 / PGC 35875			Pack, Assault 8465-01-600-7830 / PGC 32681		
Min Qty	AEQ Qty	Max Qty	Min Qty	AEQ Qty	Max Qty
100	435	1,630	2,250	9,000	33,750
Tube Kit 8465-01-600-7958 / PGC 33670			Bladder 8465-01-600-7881 / PGC 32692		
Min Qty	AEQ Qty	Max Qty	Min Qty	AEQ Qty	Max Qty
0	1,840	6,900	1,600	6,430	24,100



Open & Upcoming Opportunities

USMC Main Pack cont'd

- Est RFP: Q3FY26
- POC: Maria Aguayo

Pouch, Assault 8465-01-600-7837 / PGC 32682			Hydration Bladder System, 8465-01-600-7956 / PGC 32633		
Min Qty	AEQ Qty	Max Qty	Min Qty	AEQ Qty	Max Qty
540	2,170	8,130	12,100	48,400	181,500
Main Bag 8465-01-600-7911 / PGC 32695			Suspenders, Individual 8465-01-701-6627 / PGC 12823		
Min Qty	AEQ Qty	Max Qty	Min Qty	AEQ Qty	Max Qty
1,255	5,020	18,810	100	400	1,500
0					
Belt, Individual Equipment 8465-01-600-7870 / PGC 32691			Pouch, Hydration 8465-01-600-7887 / PGC 32694		
Min Qty	AEQ Qty	Max Qty	Min Qty	AEQ Qty	Max Qty
2,545	10,180	38,175	315	1,260	4,725
Frame, Assembly, Field 8465-01-600-7920 / PGC 32630			Pouch, Sustainment 8465-01-600-7941 / PGC 32631		
Min Qty	AEQ Qty	Max Qty	Min Qty	AEQ Qty	Max Qty
0	0	0	140	555	2,085
Hydration System Complete 8465-01-600-7962 / PGC 33673			Bite Valve 8465-01-600-7963 / PGC 33672		
Min Qty	AEQ Qty	Max Qty	Min Qty	AEQ Qty	Max Qty
2,250	9,000	33,750	0	650	2,450
Strap, Webbing 8465-01-600-7965 / PGC 33674			Field Pack 8465-01-602-6934 / PGC 12516		
Min Qty	AEQ Qty	Max Qty	Min Qty	AEQ Qty	Max Qty
0	36	135	0	320	1,200
Belt, Individual Eq 8465-01-697-3548 / PGC 12580			Strap, Bag Carrier 8465-01-697-3554 / PGC 12579		
Min Qty	AEQ Qty	Max Qty	Min Qty	AEQ Qty	Max Qty
510	2,050	7,680	540	2,150	8,070



Open & Upcoming Opportunities

MOLLE

- **Est RFPs:** Q3FY26
- **POCs:** KO: Maria Aguayo, KO: Michelle Falkowski, CS: Kimberly Sabo, CS: Kiaralis Velez Santiago, CS: Valerie Distefano

PGC	NSN	Nomenclature
13016	8465-01-641-6353	MOLLE Medium Rucksack Set
18970	8465-01-642-2276	Waist Belt, Medium Rucksack
18971	8465-01-642-2277	Shoulder Strap, Medium Rucksack
19610	8465-01-590-1372	** Frame, Medium Rucksack
18973	8465-01-642-2282	Medium Rucksack (as replacement part) Each
13020	8465-01-641-6338	MOLLE Large Field Pack Set OCP
18963	8465-01-641-9857	Rucksack, Large Field Pack OCP
18964	8465-01-641-9858	SUSTAINMENT POUCH
28732	8465-01-519-6440	MOLLE PACK FRAME
18966	8465-01-641-9862	MOLDED WAIST BELT
38732	8465-01-580-1672	BUCKLE,MALE,SHOULDER SUSPENSION
18996	8465-01-642-2232	Large Ruck Flap
14073	8465-01-723-5295	MOLLE M111 Grenade Pouch
13015	8465-01-641-6358	MOLLE Assault Pack
13038	8465-01-641-9310	MOLLE General Purpose Canteen Pouch
13039	8465-01-641-9377	MOLLE Hand Grenade Pouch
13040	8465-01-641-9431	MOLLE M4 Two Mag Pouch
13042	8465-01-641-9395	MOLLE WAIST PACK
13045	8465-01-641-9419	MOLLE Flash Bang Pouch
11531	8465-01-673-3400	MOLLE 4K Frame (M4K Component)
12133	8465-01-673-3521	MOLLE 4K Compression Strap (M4K Component)
11539	8465-01-673-3517	MOLLE 4K Left Shoulder Strap (M4K Component)
12264	8465-01-673-3449	MOLLE 4K Waist Belt (M4K Component)
11952	8465-01-673-3374	MOLLE 4000 Ruck (M4K Component)

PGC	NSN	Nomenclature
11538	8465-01-673-3510	MOLLE 4K Right Shoulder Strap (M4K Component)
18977	8465-01-642-2292	200 RD SAW GUNNER POUCH (Saw Gunner Comp)
18976	8465-01-642-2287	100 RD UTILITY POUCH (Saw Gunner Comp)
18978	8465-01-642-2291	40MM EXPLOSIVE POUCH (Single) (Grenadier Comp)
18979	8465-01-642-2293	40MM EXPLOSIVE POUCH (Double) (Grenadier Comp)
18980	8465-01-642-2294	40MM PYROTECHNIC POUCH (Double) (Grenadier Comp)
13044	8465-01-641-9413	MOLLE Bandoleer Ammunition Pouch
13041	8465-01-641-9389	MOLLE M4 Three Mag Side By Side Pouch
13043	8465-01-641-9405	Carrier Entrenching Tool
12135	8465-01-682-0448	Advanced Tactical Assault Panel (ATAP)
11982	8465-01-677-2135	MOLLE 9MM Pouch (OCP)
11983	8465-01-677-2140	MOLLE 9MM Pouch (Black)
TBD	TBD	MOLLE 9MM Pouch (Coyote)
12125	8465-01-680-6312	MOLLE Pistolman Set (OCP)
12127	8465-01-680-6321	MOLLE Pistolman Set (Black)
14045	8465-01-718-3331	MOLLE Manpack Radio Carrier Set
14046	8465-01-718-3341	MOLLE Packboard
14047	8465-01-718-3344	MOLLE Rucksack Packboard
14048	8465-01-718-3346	MOLLE Accessories Bag Packboard
14049	8465-01-718-3352	MOLLE Tublar / Antenna Pouch
14050	8465-01-718-3356	MOLLE Harness Packboard
18967	8465-01-641-9864	ENHANCED FRAME SHOULDER STRAPS
18968	8465-01-641-9867	LOAD LIFTER ATTACHMENT STRAP



Open & Upcoming Opportunities

Pilot's Clipboard

- **NSNs** 8465-01-578-6430 | **Est RFP:** Q2FY26
- **POCs:** Valerie DiStefano and Casandra Rogers
- **Min QTY / AEQ / Max QTY:** 600 / 2.4k / 12k
- **Term:** Tiered priced contract with 48-month ordering period – each tier is 12 months

Magazine Pouch

- **NSNs** 8465-01-558-5105 | **Est RFP:** Q3FY26
- **POCs:** Jim Beaver & David Falkowski
- **Fixed QTY:** 33,000

Main Pack Liner

- **NSN** 8465-01-613-1251 | **Est RFP:** Q2FY26
- **POCs:** David Falkowski and Maria Aguayo
- **Min QTY / AEQ / Max QTY:** 55k / 220k / 820k
- **Term:** Tiered priced contract with 36-month ordering period – each tier is 12 months



Open & Upcoming Opportunities

Legacy Enhanced Side Ballistic Insert (ESBI)

- **NSNs** 8470-01-616-6645 (S), 8470-01-616-6647 (M), 8470-01-536-7227 (L) | **Est RFP:** Q1FY27
- **POCs:** Casandra Rogers and Michelle Falkowski
- **Min QTY / AEQ / Max QTY:** TBD
- **Term:** Tiered priced contract with multi-year ordering period TBD

Multi Purpose Hydration System*

-
- **NSN** 8465-01-643-5606 | **Est RFP:** Mid Q3FY26
 - **POCs:** Casandra Rogers and Michelle Falkowski
 - **Min QTY / AEQ / Max QTY:** 21k / 85k / 139k
 - **Term:** Tiered priced contract with 36-month ordering period – each tier is 12 months

Vital Torso Protection Gen IV

-
- **Est RFP:** Q3FY26
 - **POCs:** Kinberly Sabo and Maria Aguayo

**Indicates an item produced under the AbilityOne Program.*



Open & Upcoming Opportunities

USMC Canteen GP Pouch

- **NSN** 8465-01-532-2303 | **Est RFP:** Q2FY26 SPE1C1-26-R-0057
- **POCs:** Kiaralis Velez Santiago and Michelle Falkowski
- **Min QTY / AEQ / Max QTY:** 6.1k / 25k / 92k
- **Term:** Tiered priced contract with 36-month ordering period – each tier is 12 months

MOLLE HMS Manpack

- **NSN** 8465-01-718-3331 +components | **RFP:** SPE1C1-26-R-0061 closing 21 April 2026
- **POCs:** Kiaralis Velez Santiago and Michelle Falkowski
- **Set Min QTY / AEQ / Max QTY:** 165 / 820 / 2.7k
- **Term:** Tiered priced contract with 36-month ordering period – each tier is 12 months

Law Enforcement Ensemble Kit (LEEK)

- **NSNs** Kit (L/H) 8465-01-698-2346, Kit (R/H) 8465-01-698-2343, +components
- **POCs:** Kiaralis Velez Santiago and Maria Aguayo
- **Est RFX:** Q3FY26



Individual Equipment Team

Individual Equipment IST

Michael Rettano, Branch Chief/Contracting Officer

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M: (267) 965-7080

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Cassandra Rogers, Contracting Officer

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Kimberly Sabo, Contract Specialist

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Kiaralis Velez Santiago, Contracting Officer

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Division Support

Joseph C. Gallagher, Division Chief

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Maria Aguayo, Contracting Officer

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Michelle Falkowski, Contracting Officer

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Jessica Reilly Shields, Contracting Officer

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DEFENSE LOGISTICS AGENCY

Established 1961

Safety Equipment Team

Jennifer Scarpello, IST Chief
March 4, 2026



THE NATION'S LOGISTICS COMBAT SUPPORT AGENCY



Safety Equipment Team

Product Line Overview

- Safety Equipment Team Stats

- Safety team manages approx. 900 different items

- Ballistic Helmets and components (Retention Systems, Pad Systems (Suspension), Covers, Liners)
- Flyers Helmets and components (Visors, brackets, Chin Straps, etc.)
- Anti-G Garments
- Flight Vests and Components

- Obligations

- FY25 Planned \$81.0 million
- FY25 Actual \$134.0 million
- FY26 Planned \$137.2 million
- **FY25 Sales \$206.7 million**





Safety Equipment Team

Who We Are

- Joseph Gallagher: Division Chief
 - Joseph.c.gallagher@dla.mil
 - 445-737-6198
- Jennifer Scarpello: IST Supervisor
 - Jennifer.scarpello@dla.mil
 - 445-737-7461
- Maria Aguayo: Contracting Officer maria.aguayo@dla.mil
- Michelle Falkowski: Contracting Officer
Michelle.Falkowski@dla.mil
- Acquisition Specialists:
 - Mara Cremen mara.cremen@dla.mil
 - Lisa Pizzo lisa.pizzo@dla.mil
 - Alex Salim alex.salim@dla.mil
 - Matthew Porreca matthew.porreca@dla.mil
 - Michael Toner michael.toner@dla.mil
 - Ryan Reynolds ryan.reynolds@dla.mil
 - Stephen Curcio stephen.curcio@dla.mil





Safety Equipment Team

Acquisition Process

❖ Procurement Process

- ❖ Requirements from the Customer
- ❖ **Market Research Conducted (FAR Part 10)**
 - ❖ Acquisition Strategy
 - ❖ Production Lead Time
 - ❖ Monthly Maximum Quantity
 - ❖ Material/Component/Sole Source Issues
- ❖ Pre-Solicitation Notice FAR Part 5
- ❖ Solicitation Issuance FAR Part 5
- ❖ Evaluation Period
- ❖ Negotiations
- ❖ **AWARD**

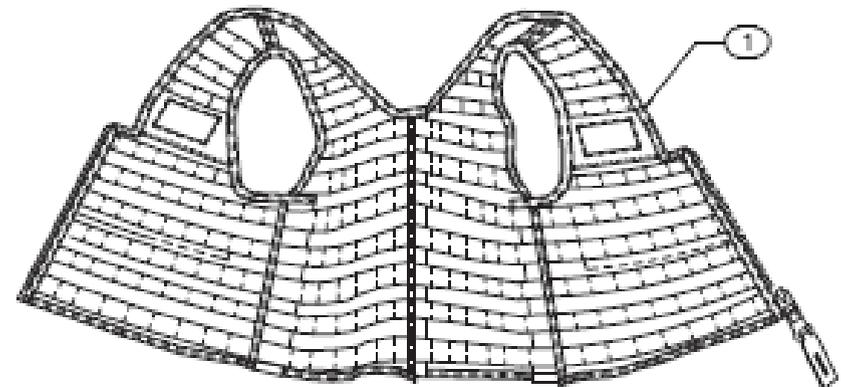




Survival Vest AIRSAVE (Air Force)

NSN: Various (e.g. 8415-01-612-6331)

- HUBZone Set Aside
- Indefinite Delivery, Indefinite Quantity 4-Year Tier
- Market Research Completed
- Estimated Solicitation April/May 2026
- One Award for Vest & Accessories
 - Survival Vest
 - Horizontal Panel
 - Expansion Panel (Small & Large)
 - General Pocket (Small & Large)
 - Radio Pocket
 - CRU/JHMCS Attachment
 - HMIT Attachment



POC: Alex Salim



Safety Equipment Team

Procurements

Liner, Absorbent, Flyers' Helmet

NSN: 8475-00-164-7095 and 8475-01-164-7108

- Small Business Set-Aside
- Indefinite Delivery, Indefinite Quantity 5-Year Tier
- Market Research Completed
- Estimated Solicitation April/May 2026

POC: Michael Toner





Safety Equipment Team

Procurements

Advanced Technology Anti-G Suits CSU 23/P (ATAGs)

NSN: Various (e.g. 8475-01-506-7361)

- Unrestricted
- Indefinite Delivery, Indefinite Quantity 3-Year Tier
- Market Research March 2026
- Estimated Solicitation August 2026

POC: Matt Porreca





NG Integrated Head Protection System(IHPS) Components

- Rails
- Legacy IHPS Night Vision Bracket
- NG IHPS Night Vision Bracket
- SPE1C1-26-R-0047
- Indefinite Delivery, Indefinite Quantity 3-Year Tier
- Market Research March 2026
- Estimated Solicitation July 2026

POC: Lisa Pizzo



Integrated Head Protection System
(IHPS) with Face Shield



Next Generation Integrated Head Protection System (IHPS) Pad Suspension

NSN: 8470-01-671-9671

- SPE1C1-26-R-0048
- Mandatory Source – National Industries for the Blind
- Indefinite Delivery, Indefinite Quantity 5-Year Tier
- Total Contract Maximum Quantity 525,000 units
- Market Research December 2025
- Estimated Solicitation March 2026

POC: Michael Toner



Integrated Head Protection System
(IHPS) with Face Shield



Current Closed Acquisitions:

- ❖ Navy AirSave Vest and Components – Solicitation Closed 02/27/2026
- ❖ Crew Restraint Tether Assembly (CRTA) – Solicitation Closed 1/22/2026
- ❖ OTO Hinge Block and Visor, Flyer's Helmet – Solicitation Closed 1/26/2026





On the Horizon:

- ❖ Advanced Combat Helmet Generation II – Mid-2026
- ❖ Boltless Retention System – Mid-2026
- ❖ AirCrew Integrated Helmet System HGU 56/P and Components - Mid-2026
- ❖ Enhanced Combat Helmet (ECH) and Enhanced Combat Improved Retention System (ECH IRS), ECH Pads Late-2026
- ❖ Next Generation Integrated Head Protection System and Components - Late 2026
- ❖ NG IHPS Covers (Ability One) – Mid-2026
- ❖ ACVC Chin Pad – Mid-2026





Questions?



DEFENSE LOGISTICS AGENCY

Established 1961

TENTAGE & SHELTERS TEAM

Ricardo Perez, IST Chief
March 4, 2025



THE NATION'S LOGISTICS COMBAT SUPPORT AGENCY



Managed Items

- Over 1,000 Procurement Group Codes (PGC's) for Tents, Components and Accessories
- Military Specifications (Mil-Spec) & Commercial Off The Shelf Tents & Shelters (COTS)
- Sleeping Bags Systems

Funds Obligations

- FY25: \$113.6M (Planned) vs \$167.9M (Actual)
- FY26 Plan: \$213.7M (Planned)
- FY26 Sales: \$47.7M (year-to-date)

Military Specifications Shelters

- Modular General Purpose Tents (MGPTS)
- Lightweight Maintenance Enclosures (LME)
- Temper Tents
- Modular Command Post (MCP)
- 16X16 Tent, Frame Expandable
- Soldier Crew Tents
- 2-Man Combat Tents
- Tarpaulins
- Stock Items



Commercial Off The Shelf (COTS) Tents

- Multiple Contracts Awarded
- Extensive Variety of Tents, Components & Accessories
- Over 600 Commercial Items On Contract
- Customers Requisitions by NSN's or Part Numbers
- Average of 250 Purchase Requisitions Processed per Month
- Non-Stock Items / Direct Vendor Delivery

Sleeping Bags Systems

- 3 Season Sleep System (3SSS)
- ECW Sleep System



Upcoming Opportunities / Solicitations

- COTS Solicitation – SPE1C1-22-R-0069 / Available Until May25, 2026 / IDIQ Firm Fixed-Price / 4-Year Tiers
- 3SSS & Components – Solicitation SPE1C1-25-R-0112 / Available by March 2026 / Two Awards (50/50) / IDTC Firm-Fixed Price / 4-Years Tiers
- Soldier Crew Tent – Solicitation: TBA / Available by May 2026 / Large Buy - Fixed Quantity
- Army Tarp (OCP), NSN 8340-01-672-8427 – Mandatory Acquisition (Source America) Request for Allocation Date TBA
- Tarpaulin 16' X 100', NSN: 8340-00-428-7590 – Available by April 2026 / IDIQ Firm Fixed-Price / 4-Year Tiers



Tent Team POC's

- Ricardo Perez, IST Chief / 215-737-2412 / ricardo.perez@dla.mil
- Maria Sesso-Punzo, Contracting Officer / 215-737-0558 / maria.sesso-punzo@dla.mil
- Turkessa Cook-Muhammad, Contract Specialist / 215-737-7588 / Turkessa.Cook@dla.mil
- Fanny Cardona, Contract Specialist / 215-737-2543 / Fanny.Cardona@dla.mil
- Tiffany Brown, Contract Specialist / 215-737-0143 / Tiffany.Brown@dla.mil
- Shamara Smith, Contract Specialist / 215-737-8656 / Shamara.Smith@dla.mil
- Salvatore D'Amico, Intern / Salvatore.d'amico@dla.mil
- Shannon Cresswell, Contract Specialist / 215-737-0184 / Shannon.Cresswell@dla.mil
- Nicholas DiNofa, Contract Specialist / 215-737-0118 / Nicholas.Dinofa@dla.mil

Tent Team Webpage: <https://www.dla.mil/Troop-Support/Clothing-and-Textiles/Tents/>



DEFENSE LOGISTICS AGENCY

Established 1961



Clothing & Textiles Dress Clothing Division

March 4, 2026



THE NATION'S LOGISTICS COMBAT SUPPORT AGENCY



DRESS CLOTHING DIVISION

Lisa Marie Vivino
Division Chief - FQC

Marcia Henson
Syerita Avant
Chari Fix
Contracting Officers

Mark McClernan
FQCA – Dress Uniforms

Susan DeMarco
FQCB –
Outerwear/Shirts/Headwear

John Fricker
FQDD – Heraldics

\$136M in Sales FY24 (thru Jul)

- Coraliz (Cory) Feliciano
- Johanette Soto
- Desiree Orlando
- Robert Rounay
- Eva Webb (Pacer)
- Matthew Lamos (Pacer)
- Alexi Marin (Student Intern)
- Ruth Miller (Admin)

\$36M in Sales FY24 (thru Jul)

- Earl Joyner (KO)
- Matt Everett (KO)
- Sorina Prian-Tanczos
- Justin Barcoski (Pacer)
- John McAnulty (Pacer)
- Nhi Lieu (Pacer)

\$22M in Sales FY24 (thru Jul)

- Colin Smith (KO)
- Stanley Thomas
- Bill Dent
- Matthew McCottry
- Quanda Garrison
- Philip Washington
- Terrence Arter
- Peyton Truban (Pacer)
- Xavier Perez (Pacer)

FQDD1
TS Flag Room

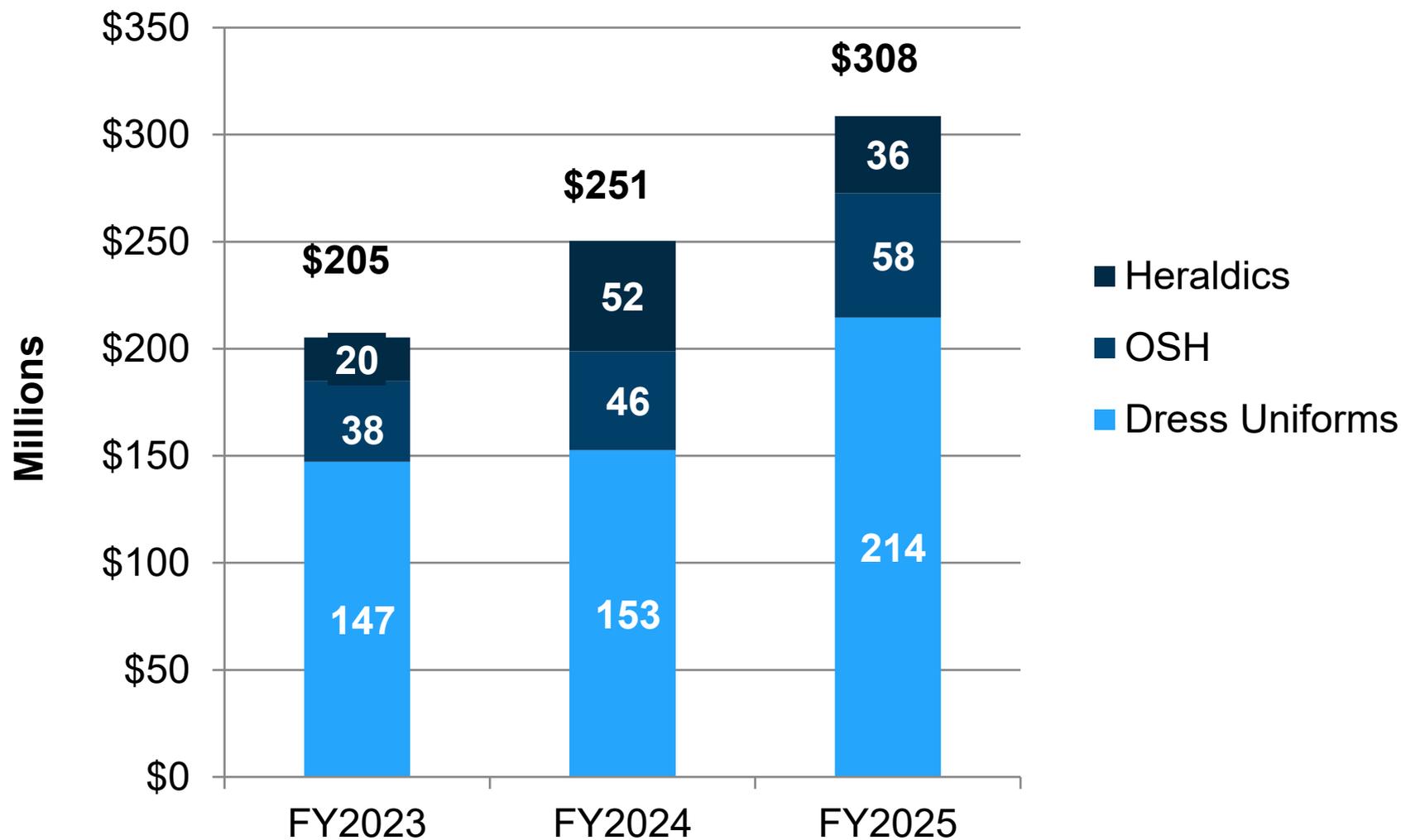


Division Points of Contact

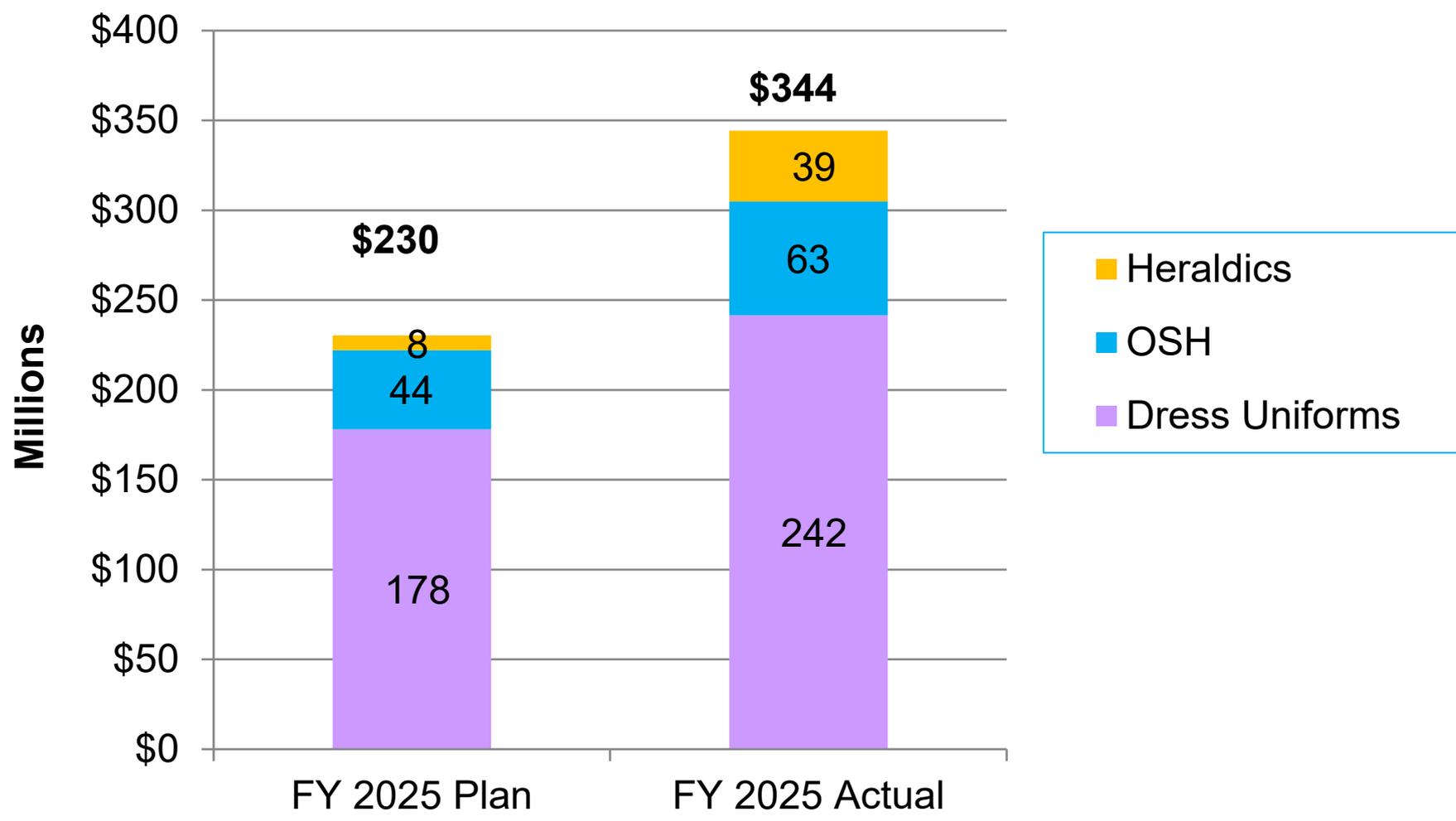
Name	Team	Title	E-mail
Lisa Marie Vivino	Dress Clothing	Division Chief/KO	Lisamarie.Vivino@dla.mil
Mark McClernan	Dress Uniforms	Supervisor	Mark.McClernan@dla.mil
Marcia Henson	Dress Uniforms	Contracting Officer	Marcia.Henson@dla.mil
Chari Fix	Dress Uniforms	Contracting Officer	Chari.Fix@dla.mil
Susan DeMarco	Outerwear, Shirts, and Headwear	Supervisor	Susan.DeMarco@dla.mil
Syerita Avant	Outerwear, Shirts, and Headwear	Contracting Officer	Syerita.Avant@dla.mil



Dress Clothing Sales FY2023 – FY2025



Dress Clothing – Material Obligations FY2025 Planned vs. Actual





Any Vendor Can Request Courtesy Evaluations

Delivery Date Definitions

- Delivery date is when the item arrives at the destination

Communicate Bad Information ASAP

- Helps us plan and inform the customer upfront if there is a delay

Never make a technical change unless you have a signed modification

Tiered Pricing

PDMs and Samples - **Send on time**

DIBBS is the official website to submit bids.



Dress Division - Key Points

Any Vendor Can Request Courtesy Evaluations

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Never make a technical change unless you have a signed modification

Tiered Pricing

PDMs and Samples - **Send on time**

DIBBS is the official website to submit bids.



Dress Uniform Team





Product Line Overview

- Dress Coats – Men's & Women's
 - Army, Navy, Air Force, Space Force, Coast Guard, Military District of Washington (MDW)
 - Marine Corps (Blue and Green)
- Dress Trousers & Slacks
 - Army: AGSU and ASU
 - Navy: TFU, Broadfall, White 100% Polyester, Khaki
 - MC Blue and Green
 - CG Wash and Wear and CG Poly/Wool Serge
 - AF, SF, MDW
- Dress Skirts
 - Army, Air Force, Space Force
 - MC (Blue and Green)
- Cloth
 - Poly/Wool and 100% Wool for all Services
 - AF Academy and West Point Cloth



Upcoming Opportunities

Item	Strategy	Est. Contract Length	Annual Est. Qty	Est Issue Date	Buyer
AGSU Lot 1 Men's & Women's Coats	Small Business	60 Months (Five 1 Year Tiers)	55,000 (M) 19,670 (W)	MAR 2025	Johanette Soto
AGSU Lot 2 Men's & Women's Coats	Small Business	60 Months (Five 1 Year Tiers)	55,000 (M) 19,670 (W)	MAR 2025	Johanette Soto
AGSU Lot 3 Men's Trousers	Small Business	60 Months (Five 1 Year Tiers)	131,544	MAR 2025	Johanette Soto
AGSU Lot 4 Men's Trousers	Small Business	60 Months (Five 1 Year Tiers)	131,544	MAR 2025	Johanette Soto
AGSU Lot 5 Men's & Women's Coats and Men's Trousers	Unrestricted	60 Months (Five 1 Year Tiers)	55,000 (M C) 19,670 (W C) 50,112 (M T)	MAR 2025	Johanette Soto



Upcoming Opportunities

Item	Strategy	Est. Contract Length	Annual Est. Qty	Est Issue Date	Buyer
AF/SF Lot 01 Men's & Women's Coats	Small Business	60 Months (Five 1 Year Tiers)	Combined AEQ 32,700	March 2025	Robert Rounay
AF/SF Lot 02 Men's & Women's Coats	Unrestricted	60 Months (Five 1 Year Tiers)	Combined AEQ 59,800	March 2025	Robert Rounay
MC Men's Green Coat, Belt & Keeper	Small Business	60 Months (Five 1 Year Tiers)	35,844 (Coat) 5,976 (Belt) 1,248 (Keeper)	March 2025	Robert Rounay
CG Serge / Wash & Wear Trousers and Slacks	Small Business	60 Months (Five 1 Year Tiers)	TBD	TBD	Desiree Orlando
MC Green & Blue Trousers	Small Business Two Lots	60 Months (Five 1- Year Tiers)	Blue: 55,116 Green: 73,134	TBD	Eva Webb



Team Points of Contact

Name	Title	E-mail
Mark McClernan	Supervisor	Mark.McClernan@dla.mil
Marcia Henson	Contracting Officer	Marcia.Henson@dla.mil
Chari Fix	Contracting Officer	Chari.Fix@dla.mil
Coraliz Feliciano	Acquisition Specialist	Coraliz.Feliciano@dla.mil
Johanette Soto	Acquisition Specialist	Johanette.Soto@dla.mil
Desiree Orlando	Acquisition Specialist	Desiree.Orlando@dla.mil
Robert Rounay	Acquisition Specialist	Robert.Rounay@dla.mil
Eva Webb	Pacer	Eva.Webb@dla.mil
Mathew Lamos	Pacer	Mathew.Lamos@dla.mil
Alexi Marin	Student Intern	Alexi.Marin@dla.mil



Dress OSH (Outerwear, Shirts, and Headwear)





Product Line Overview

Dress Outerwear

- All Weather Coats (Army, MC, AF)
- Lightweight Jackets (AF, SF)
- Jumpers (Navy)
- Sweaters (MC, Navy, CG)
- MDW Raincoat

Dress Shirts

- S/S and L/S Dress Shirts (Army, Navy, MC, AF, CG, SF)
- Maternity Items (MC) – S/S and L/S Shirts, Tunics, Skirts and Slacks

Dress Headwear

- Berets
- Drill Instructor Hats (Army)
- Dixie Hat (Navy)
- Garrison Caps (Army, Navy, MC, AF, CG, SF)
- Frames, Crowns and Service Caps (MC)

Upcoming Opportunities



Item	Strategy	Contract Length	AEQ	Est. Issue Date	Buyer
Dress Shirts AGSU Men's SS & LS JROTC/ASU Men's SS & LS	SBSA 4 Lots	60 Months (Five 1 Year Tiers)	421,804	March '26	Matt Everett
Army Men's Drill Sgt. Hat	SBSA	60 Months (Five 1 Year Tiers)	5,400	March '26	Justin Barcoski
MC Service Cap Frame	SBSA	60 Months (Five 1 Year Tiers)	40,932	April '26	JP McAnulty



Team Points of Contact

Name	Title	E-mail
Susan DeMarco	Supervisor	Susan.DeMarco@dla.mil
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Earl Joyner	Acquisition Specialist/Contracting Officer	Earl.Joyner@dla.mil
Matt Everett	Acquisition Specialist/Contracting Officer	Matthew.Everett@dla.mil
Sorina Prian-Tanczos	Acquisition Specialist	Sorina.Prian-Tanczos@dla.mil
Justin Barcoski	Acquisition Specialist	Justin.Barcoski@dla.mil
John McAnulty	Acquisition Specialist	John.Mcanulty@dla.mil





Product Line Overview

- **Product Line**

- All military services medals and insignias
- Embroidered ranks, patches, and name/service tapes
- Various U.S and military flags and streamers
- Military blankets and bedding items

- **Major Programs**

- DLA Troop Support Flag Room
- Direct support to the US Army Heraldry and Veterans Medals Unit and
- Direct support to US Air Force and Marine Corp Heraldry
- Congressional Homeless Blanket Program
- White House Support (POTUS and VPOTUS flags and various medals)

Manage over 8,000 unique NSNs

FY 25 Sales is \$36 million



Upcoming Opportunities

Item	Strategy	Est. Contract Length	Annual Est. Qty	Est Issue Date	Buyer
Homeless Blanket	SBA	1 Year	\$536,000	4/1/2026	Peyton Truban



Heraldics Solicitation Requirements

- Certification by The Institute of Heraldry will be required for a vendor submitting an offer on either a medal or insignia solicitation.
- Information regarding the certification process can be found at The Institute of Heraldry's website: <https://tioh.army.mil/default.aspx>
- A vendors past performance score (SPRS score) will be taken into consideration when evaluating their offer.
 - A past performance score of 60 or better is considered acceptable
 - A score below 60 could result in your offer being bypassed
 - A vendor can obtain their score as well as information on how to improve their score by contacting Tim Atwell at 445-737-5976 or by visiting the following website: <https://www.sprs.csd.disa.mil/>
- All vendors are required to submit first article samples upon successfully winning a contract or purchase order.

Post Award Reminders



- Vendors are not authorized to start production and/or ship to the depot without successfully receiving a passing first article letter. If a vendor ships to the depot without passing a first article test, then the material will be returned, and you will not receive payment.
- If you are going to be late on a contract, please contact either the buyer or the Contracting Officer and let them know.
- Please ensure when shipping that the documents printed from VIM match the quantity shipped.



Heraldics Team

Name	Title	E-mail
John Fricker	Supervisor/Contracting Officer	John.Fricker@dla.mil
Colin Smith	Contracting Officer/Acquisition Specialist	Colin.Smith@dla.mil
Philip Washington	Acquisition Specialist	Philip.Washington@dla.mil
William Dent	Acquisition Specialist	William.Dent@dla.mil
Stanley Thomas	Acquisition Specialist	Stanley.Thomas@dla.mil
Quanda Garrison	Acquisition Specialist	Quanda.Garrison@dla.mil
Matthew McCottry	Acquisition Specialist	Matthew.McCottry@dla.mil
Peyton Truban	PACER	Peyton.Truban@dla.mil
Xavier Perez	PACER	Xavier.Perez@dla.mil





DEFENSE LOGISTICS AGENCY

Established 1961

DLA Clothing and Textiles Organizational Clothing Division

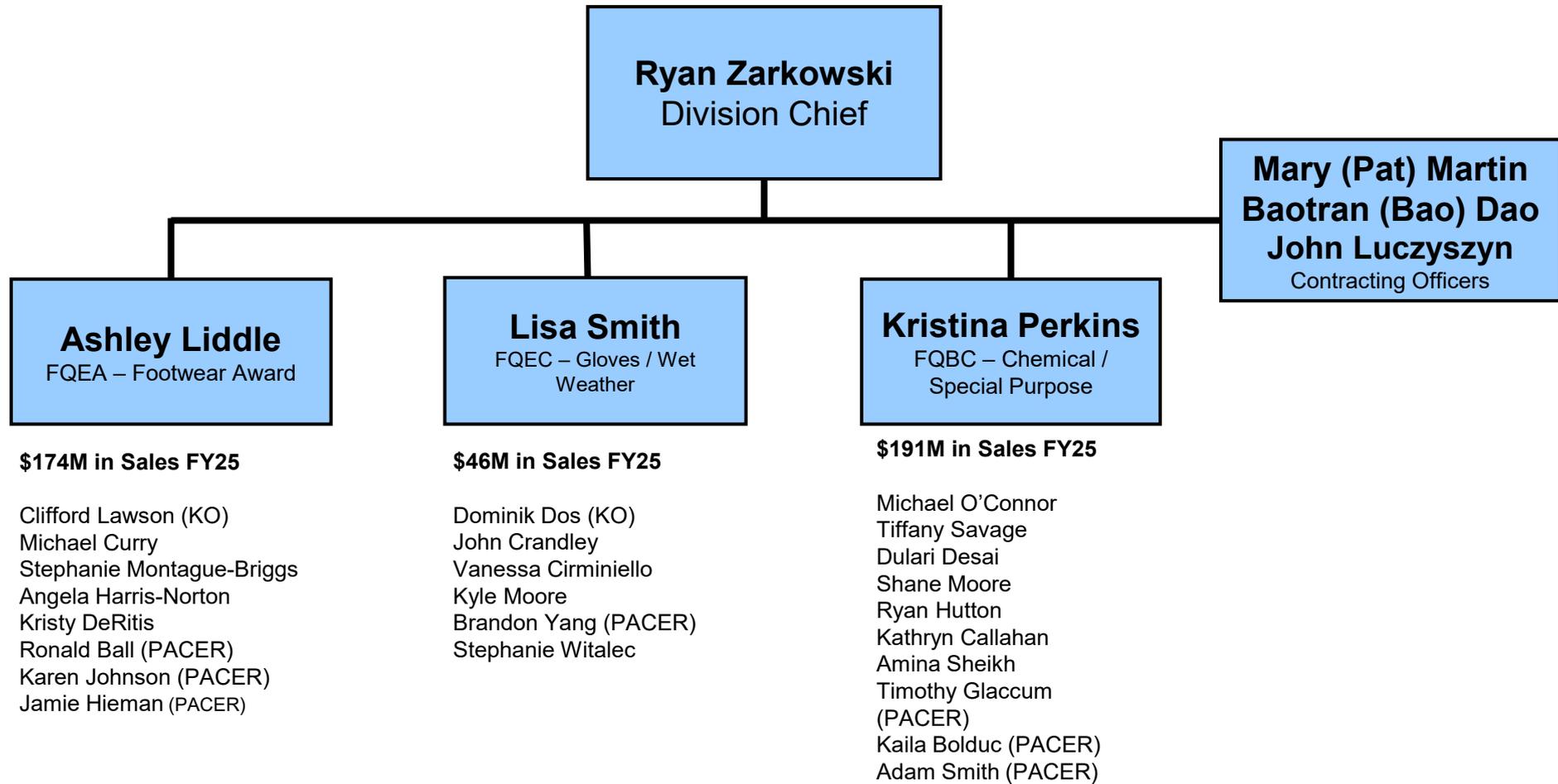
Ryan Zarkowski, Division Chief
March 2026



THE NATION'S LOGISTICS COMBAT SUPPORT AGENCY



Organizational Clothing Division





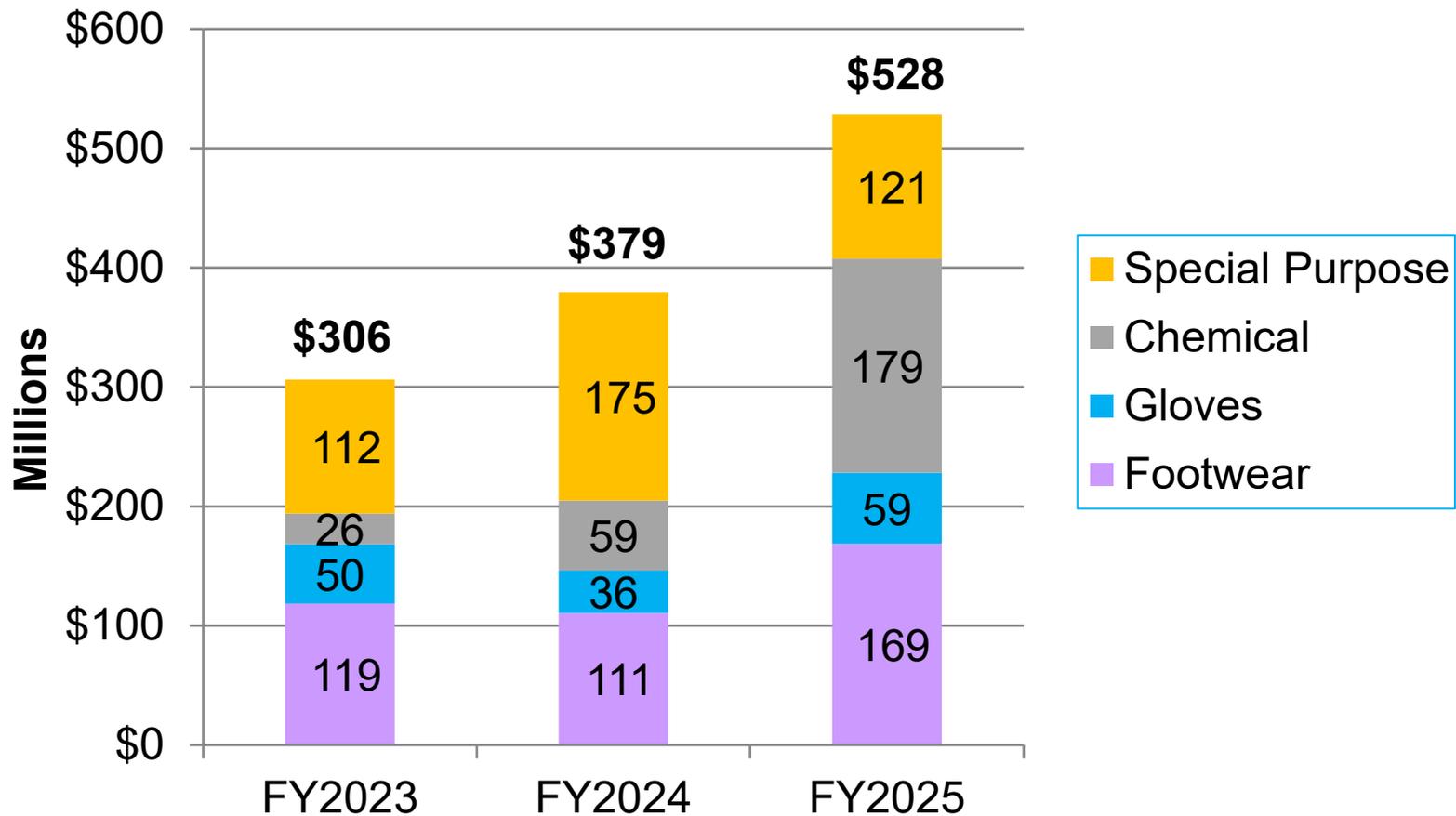
Organizational Clothing Division Points of Contact

Name	Team	Title	E-mail
Ryan Zarkowski	Organizational Clothing	Division Chief	Ryan.Zarkowski@dla.mil
Mary (Pat) Martin	Organizational Clothing	Divisional Contracting Officer	Patricia.A.Martin@dla.mil
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John Luczyszyn	Organizational Clothing	Divisional Contracting Officer	John.Luczyszyn@dla.mil
Ashley Liddle	Footwear	Supervisor/KO	Ashley.Liddle@dla.mil
Lisa Smith	Gloves / Wet Weather	Supervisor	Lisa.A.Smith@dla.mil
Kristina Perkins	Chemical / Special Purpose	Supervisor	Kristina.Keenan@dla.mil



Organizational Clothing Material Obligations

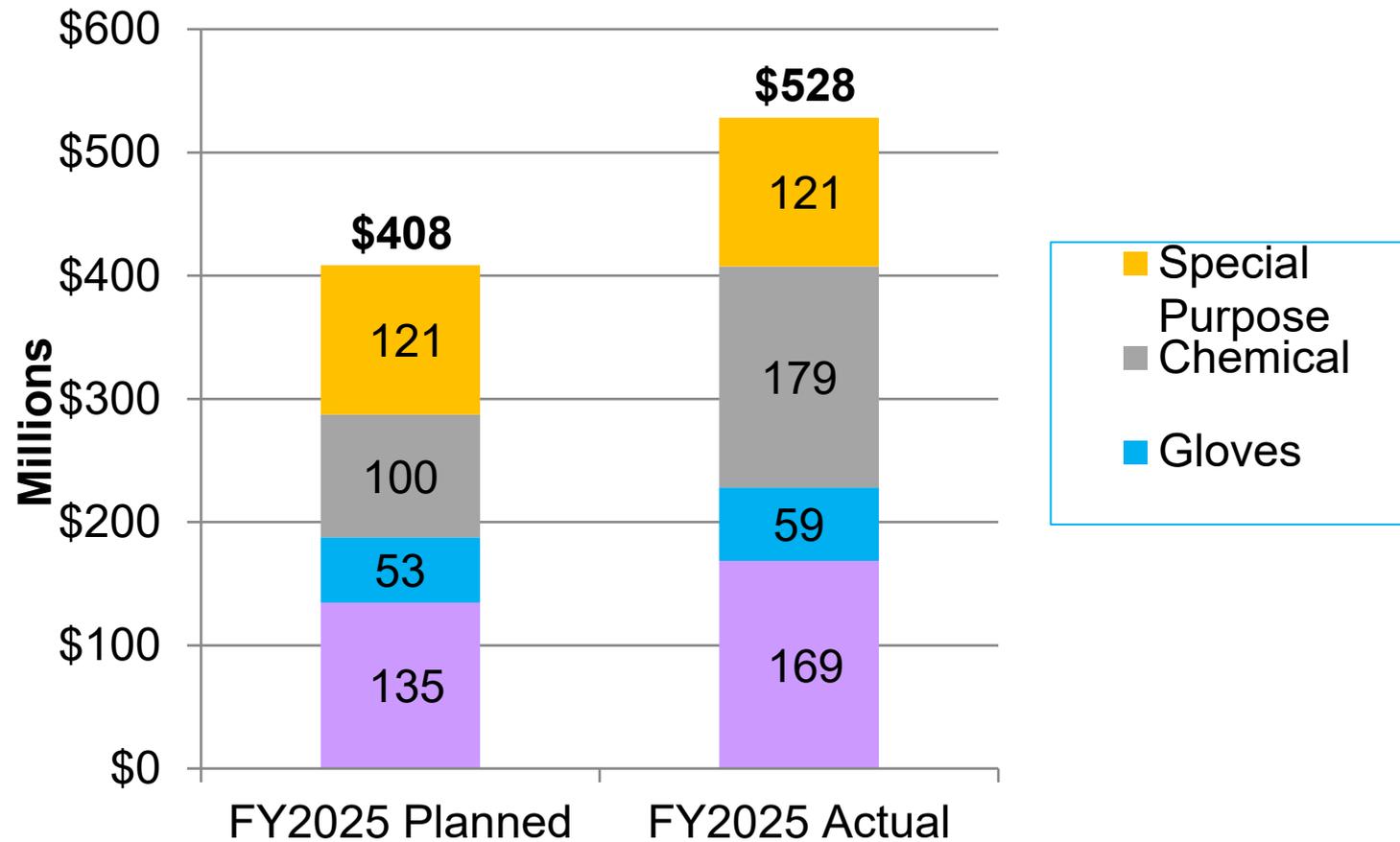
FY2023-FY2025





Organizational Clothing Material Obligations

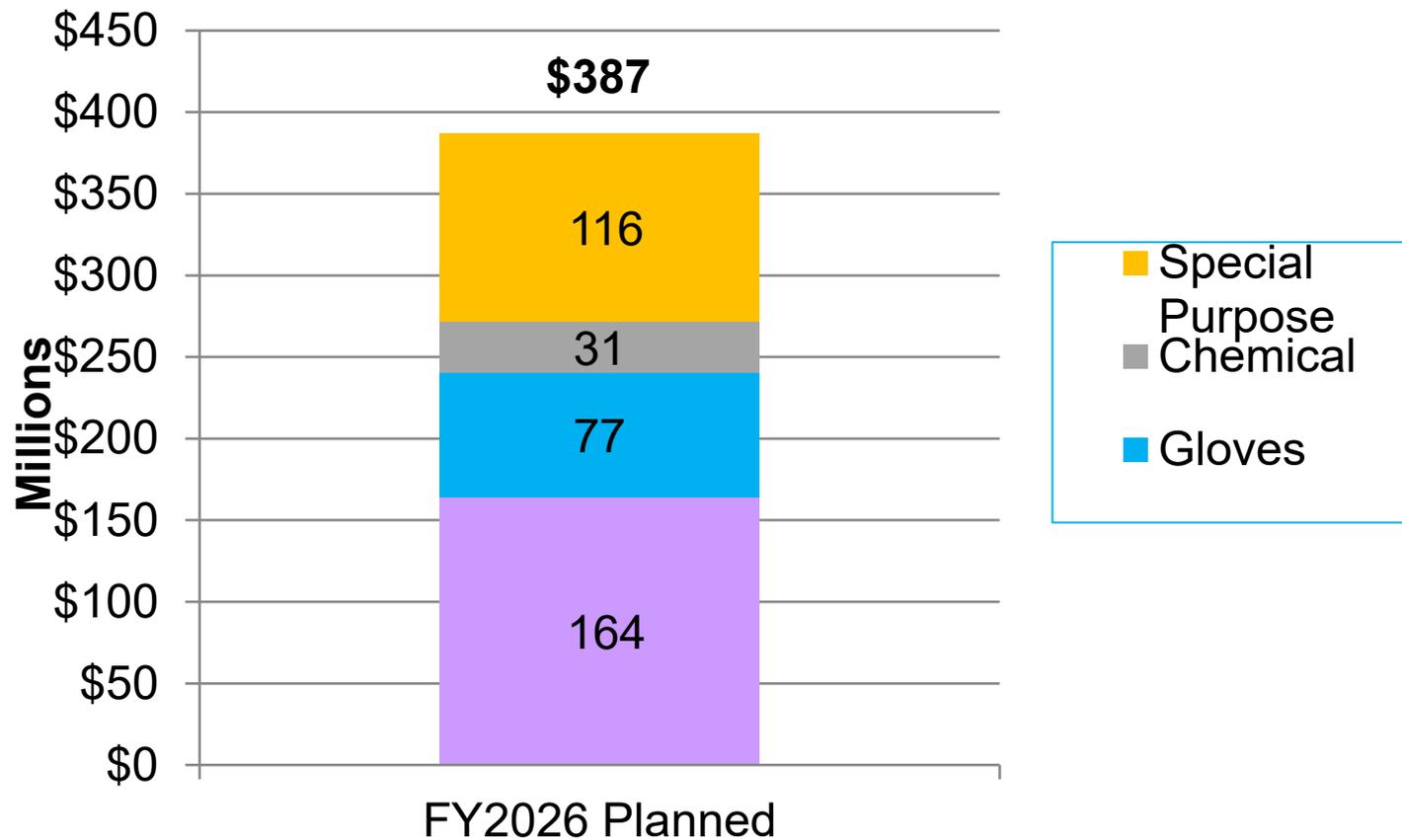
FY2025 Planned vs. Actual





Organizational Clothing

FY2026 Forecast





Gloves and Wet Weather Team



Gloves and Wet Weather Product Line Overview



- **Cut & Sew Gloves (leather/cloth/simplex/combo)**

Touchscreen Summer Flyer's Gloves, Winter Flyer's Gloves, Touchscreen Advanced Combat Gloves, Light Duty Utility Gloves, Heavy Duty Gloves, Barbed Wire Handler's Gloves, Fuel Handler's Gloves, Welder's Gloves, Dress Gloves (black & white), Intermediate Cold/Wet Gloves, Anti-Flash Gloves, Flexor Gloves, Firefighter's Gloves, Heat Protective Mittens, Trigger Finger Mitten Shell, and Full Mitten Shell

- **String Knit Gloves**

Glove Inserts and Trigger Finger Mitten Insert Liner

- **Rubber Gloves**

Disposable, Industrial, Electrical Worker's, and Chemical & Oil Protective (Otto Fuel)Gloves

- **Tape & Webbing**

Textile Tape, Hook & Pile Fastener Tape, and Textile Webbing

- **Miscellaneous Items**

Chainsaw Protective Chaps, RCP Coveralls, RCP Hood, Aprons, Training Aid Batons and Guns, Martial Arts Items, Welder's items, Sewing Items, and Wet Weather Trousers and Parkas



Gloves and Wet Weather Upcoming Opportunities

Item	Strategy	Est. Contract Length	Annual Est. Quantity	Est. Issue Date	Buyer
DRESS GLOVES, BLACK, MC	SBSA	36 Months (Three 1 Year Tiers)	125,000	March 2026	Kyle Moore
EXTREME COLD WEATHER MITTEN SYSTEM	UNRESTRICTED/ SBSA	36 Months (Three 1 Year Tiers)	302,040		Chari Fix
COLD WEATHER GLOVE INSERT	TBD	36 Months (Three 1 Year Tiers)	540,000	June 2026	John Crandley
Electrical Workers Glove	TBD	36 Months (Three 1 Year Tiers)	3,450	May 2026	Vance Rodriguez



Gloves and Wet Weather Team Points of Contact

Name	Title	E-mail
Lisa Smith	Supervisor	Lisa.A.Smith@dla.mil
Dominik Dos	Contracting Officer/Acquisition Specialist	Dominik.Dos@dla.mil
Vanessa Cirminiello	Acquisition Specialist	Vanessa.Cirminiello@dla.mil
John Crandley	Acquisition Specialist	John.Crandley@dla.mil
Kyle Moore	Acquisition Specialist	Kyle.Moore@dla.mil
Vance Rodriguez	Acquisition Specialist/PACER	Vance.Rodriguez@dla.mil
Stephanie Witalec	Acquisition Specialist/PACER	Stephanie.Witalec@dla.mil
Brandon Yang	Acquisition Specialist/PACER	Brandon.Yang@dla.mil



Chemical and Special Purpose Team





Special Purpose Product Line Overview

Jackets

- Flyers 36/P & 45P (Sage & Tan) – Limited Demand
- Leather A-2, G-1, SWO (USAF & USN)
- Leather, Surface Warfare Officer (USN)
- Cold Weather Shipboard Jacket

Multi-Climate Protection System (MCPS)

- Shirts/Drawers (Silk-Wt, Mid-Wt, Heavy-Wt)
- Overalls, Vest, Jacket Liners

Special Purpose Product Line Overview Cont.



- Army Aircrew Combat Uniform (A2CU)
- Otto Fuel Protective Items
- Wildland Firefighting Shirt, Trousers
- Flight Deck Jerseys/ Flight Deck Trousers
- Anti-Flash Hood / Firefighter Hood
- Neck Gaiter
- Advanced Combat Shirt and Advanced Combat Pant
- Flyers – 27/P (Sage & Tan)
- Improved Combat Vehicle Crewmen (ICVC)
- Utility – Green Shipboard / Blue Coverall / Foliage Green
- Navy IFRV Coveralls
- Fuel Handlers Coveralls
- Mechanics Coveralls
- Coverall with Hood & Booties
- Disposable Coverall
- Personal Protective Equipment (Various Items)



- Overboots, Molded, Lightweight, Chemical/Biological Protective (MALO)
- Gloves – Butyl, JB2GU, Glove Inserts
- Toxicological Agent Protective Items (TAP) – Inactive except 35mil glove
- Joint Service Lightweight Integrated Suit Technology (JSLIST) – Mandatory
- Joint Protective Aircrew Ensemble (JPACE), Lightweight Joint Protective Air Crew Ensemble (LJPACE) Male & Female and Repair Kits
- Chemical Protective Helmet Covers - Mandatory
- Carrying Bag (for JSLIST) – Mandatory
- Neck Dam - Mandatory



Chemical and Special Purpose Upcoming Opportunities

Item	Strategy	Est. Contract Length	Annual Est. Quantity	Est. Issue Date	Buyer
JB2GU Gloves (Joint Services Lightweight Integrated Suit Technology (JSLIST) Block 2 Glove Upgrade, Non-Flame Resistant (JB2GU nFR), chemical, biological, and nuclear glove)	UNRESTRICTED	36 Months (Three 1 Year Tiers)	177,330	June 2026	Dulari Desai
A2CU Coats and Trousers, Unisex/Women's/Maternity	TBD	60 Months (Five 1 Year Tiers)	151,000	April 2026	Kate Callahan
Jacket, Cold Weather Shipboard	SBSA	36 Months (Three 1 Year Tiers)	25,000	June 2026	Amina Sheikh
IWOL Jacket Sage/OCP (AF)	TBD	60 Months (Five 1 Year Tiers)	6,010 Tier 1 5,170 Tiers 2-5	April 2026	Shane Moore
ICVC Coveralls, OCP	UNRESTRICTED	60 Months (Five 1 Year Tiers)	38,400	March 2026	Michael O'Connor



Chemical and Special Purpose Team Points of Contact

Name	Title	E-mail
Kristina Perkins	Supervisor	Kristina.Keenan@dla.mil
Michael O'Connor	Acquisition Specialist	Michael.E.OConnor@dla.mil
Tiffany Savage	Acquisition Specialist	Tiffany.Savage@dla.mil
Shane Moore	Acquisition Specialist	Shane.Moore@dla.mil
Kathryn Callahan	Acquisition Specialist	Kathryn.Callahan@dla.mil
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Dulari Desai	Acquisition Specialist	Dulari.Desai@dla.mil
Amina Sheikh	Acquisition Specialist	Amina.Sheikh@dla.mil
Adam Smith	Acquisition Specialist/PACER	Adam.G.Smith@dla.mil
Kaila Buldoc	Acquisition Specialist/PACER	Kaila.Bolduc@dla.mil





- **Combat Boots**
- **Safety Toe Boots**
- **Extreme Cold Weather Boots**
- **Leather and Poromeric Dress Shoes**
- **Athletic Footwear**



Footwear Upcoming Opportunities

Item	Strategy	Est. Contract Length	Annual Est. Quantity	Est. Issue Date	Buyer
Athletic Footwear 2.0	Unrestricted	36 Months (Three 1 Year Tiers)	TBD	TBD	Kristy DeRitis
Boot, Safety, General Purpose & Flight Deck, Class 1 (Black), M/W (I-5)	32% Unrestricted 32% SBSA 31% SBSA	36 Months (Three 1 Year Tiers)	32% 48,146 32% 48,146 31% 46,641	March 2026	Michael Curry
Boot, Safety, General Purpose & Flight Deck, (Brown), M/W (I-5)	SBSA	36 Months (Three 1 Year Tiers)	7,523	March 2026	Michael Curry
Molder Shoe (01510)	SBSA	36 Months (Three 1 Year Tiers)	5,580	March 2026	Victoria O'Reilly
Army TW Coyote Combat Boot (04040)	SBSA	24 Months (One 1 Year Tiers)	17,496	March 2026	Karen Johnson



Footwear Upcoming Opportunities

Item	Strategy	Est. Contract Length	Annual Est. Quantity	Est. Issue Date	Buyer
AF FR Hot Weather Boot (03957)	SBSA	36 Months (Three 1 Year Tiers)	39,840	March 2026	Ronald Ball
Extreme Cold Weather Boot (04014)	Unrestricted	36 Months (Three 1 Year Tiers)	48,000	March 2026	Stephanie Montague-Briggs
Cold Weather Combat Boot (04154)	SBSA	36 Months (Three 1 Year Tiers)	23,328	March 2026	Jamie Heiman
Poromeric Men's Shoe	Unrestricted	36 Months (Three 1 Year Tiers)	137,292	March 2026	Michael Curry
Poromeric Women's Shoe	Unrestricted	36 Months (Three 1 Year Tiers)	56,136	March 2026	Michael Curry



Footwear Upcoming Opportunities

Item	Strategy	Est. Contract Length	Annual Est. Quantity	Est. Issue Date	Buyer
Athletic Footwear 1.0	Unrestricted	36 Months (Three 1 Year Tiers)	60%: 135,864 40%: 90,576	March 2026	Kristy DeRitis
AGSU Shoe (03896/03897)	SBSA	36 Months (Three 1 Year Tiers)	60%: 133,992 40%: 89,328	March 2026	Karen Johnson
Navy Dress Shoe (02450/02451)	Unrestricted	36 Months (Three 1 Year Tiers)	146,052	March 2026	Angela Harris-Norton
MC Tropical Boot (03940)	TBD	36 Months (Three 1 Year Tiers)	5,000	March 2026	Karen Johnson
MC ICWB (03939)	TBD	36 Months (Three 1 Year Tiers)	56,136	March 2026	Jamie Heiman

Footwear/Post Award Team Points of Contact



Name	Title	E-mail
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Angela Norton-Harris	Acquisition Specialist	Angela.Harris-Norton@dla.mil
Ronald Ball	Acquisition Specialist/PACER	Ronald.Ball@dla.mil
Karen Johnson	Acquisition Specialist/PACER	Karen.M.Johnson@dla.mil
Jamie Heiman	Acquisition Specialist/PACER	Jamie.Heiman@dla.mil
Kristy DeRitis	Acquisition Specialist	Kristy.Deritis@dla.mil
Michael Curry	Acquisition Specialist	Michael.Curry@dla.mil
Timothy Glaccum	Acquisition Specialist/PACER	Timothy.Glaccum@dla.mil



Companies interested in doing business with DLA should:

- **Understand DLA**-Visit the DLA small business website at www.dla.mil/HQ/SmallBusiness and view the detailed guide, "Small Business Overview for Vendors," located on the home page.
- **Register in System for Award Management (SAM)**-All vendors wanting to do business with the federal government must register in SAM. Create a user account and register at www.sam.gov.
- **Visit your local** The APEX Accelerators, formerly known as the Procurement Technical Assistance Program (PTAP) -APEX assist businesses in pursuit of a federal government contract. Find your local APAX at [APEX Accelerators](#).
- **Explore DLA Opportunities**-Search for DLA procurement opportunities on the www.sam.gov website, and the DLA Internet Bid Board System at www.dibbs.bsm.dla.mil.



- www.sam.gov: This website is the official U.S. Government System for: Contract Opportunities, Contract Data, Wage Determinations, Federal Hierarchy, Assistance Listings, Entity Information, and Entity Reporting
- **DIBBS (DLA Internet Bid Board System)**: This website is where DLA solicitations and awards are posted. <https://www.dibbs.bsm.dla.mil/>
- **Federal Acquisition Regulations and Clauses –** <https://www.acquisition.gov/browse/index/far>
- **Office of the Secretary of Defense, OSB -** [Office of the Secretary of Defense](#)
- **Small Business Administration -** www.sba.gov/



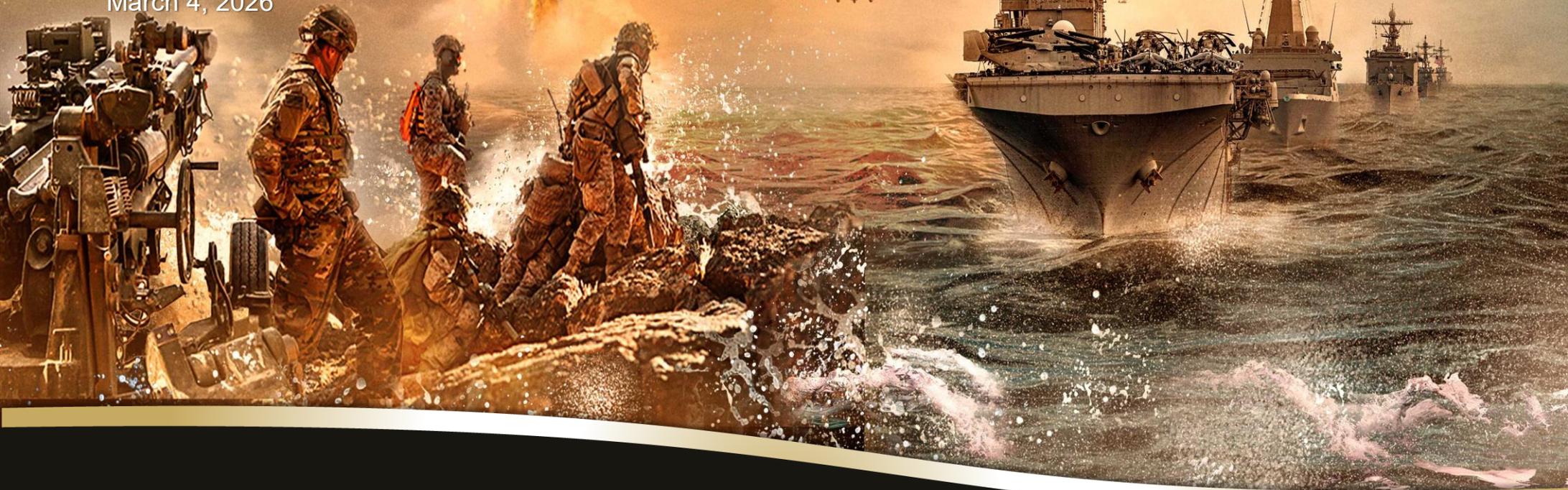


DEFENSE LOGISTICS AGENCY

Established 1961

DLA TROOP SUPPORT Clothing & Textiles Field Clothing Division

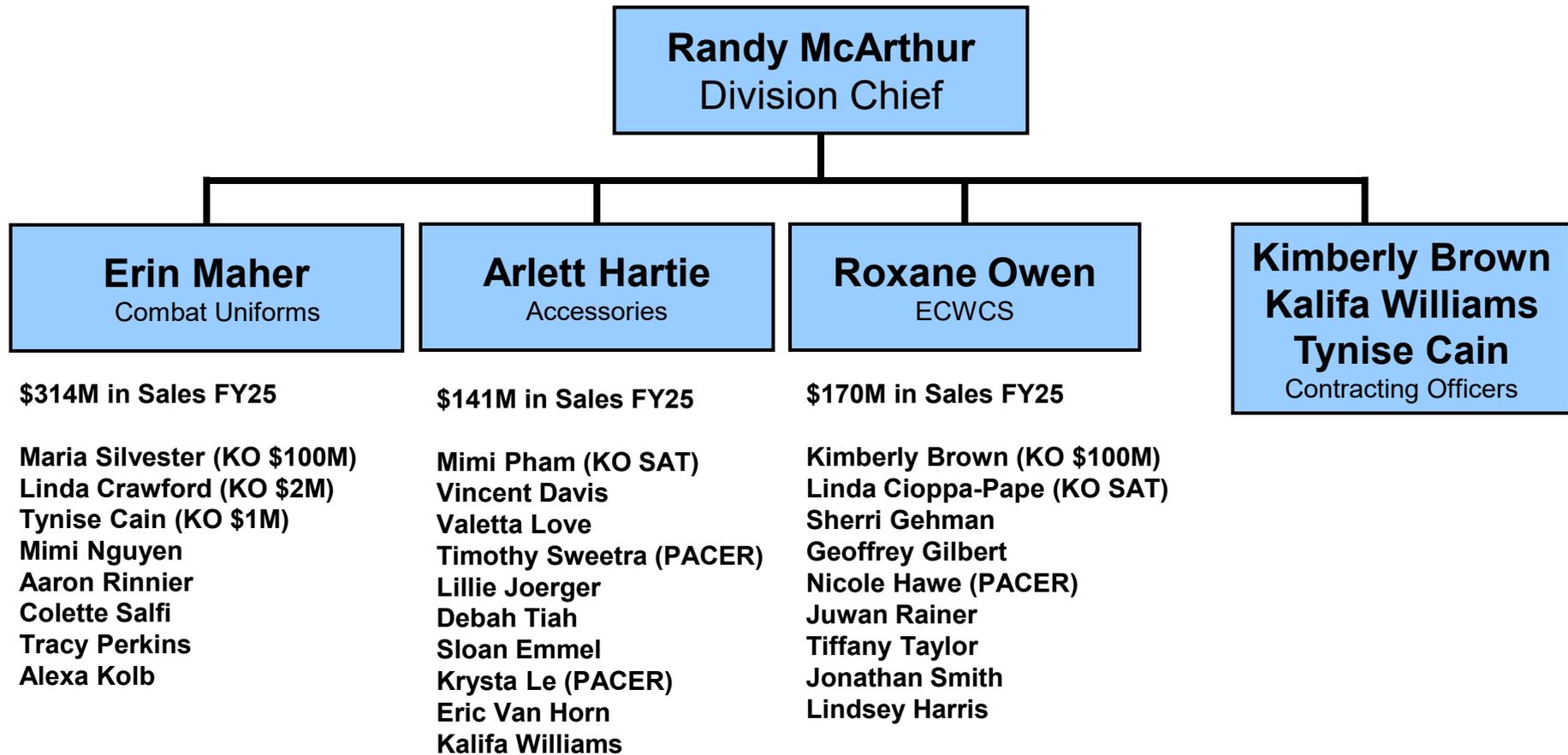
March 4, 2026



THE NATION'S LOGISTICS COMBAT SUPPORT AGENCY

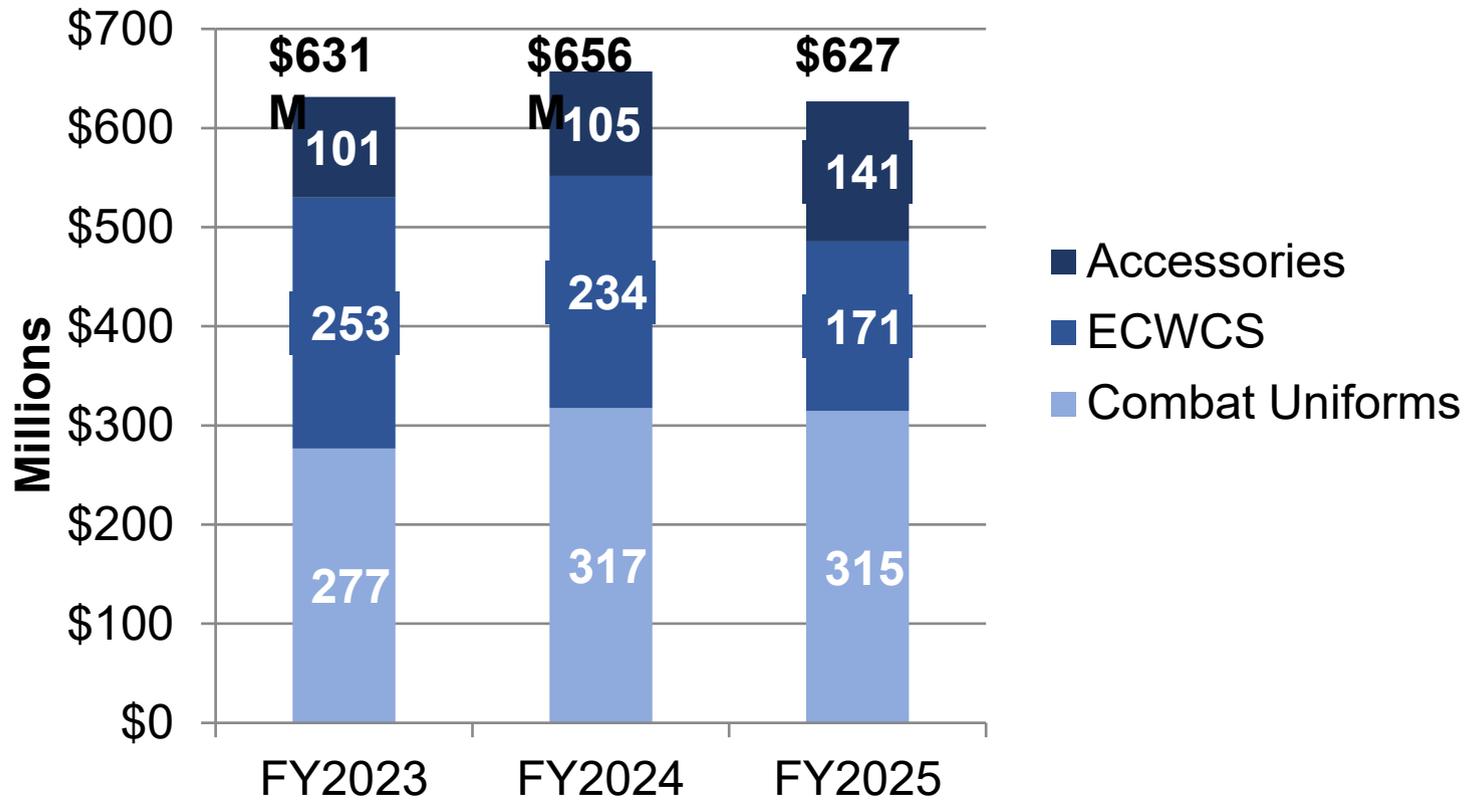


Field Clothing Division





Field Clothing Sales FY2023 – FY2025





Division Points of Contact

Name	Team	Title	E-mail
Randy McArthur	Field Clothing	Division Chief	Randall.McArthur@dla.mil
Erin Maher	Combat Uniforms	Supervisor	Erin.Maher@dla.mil
Arlett Hartie	Accessories	Supervisor	Arlett.Hartie@dla.mil
Roxane Owen	ECWCS	Supervisor	Roxane.Owen@dla.mil
Kalifa Williams	Accessories	Contracting Officer	Kalifa.Williams@dla.mil
Kimberly Brown	ECWCS	Contracting Officer	Kimberly.Brown@dla.mil
Tynise Cain	Combat Uniforms	Contracting Officer	Tynise.Cain@dla.mil



Combat Uniforms



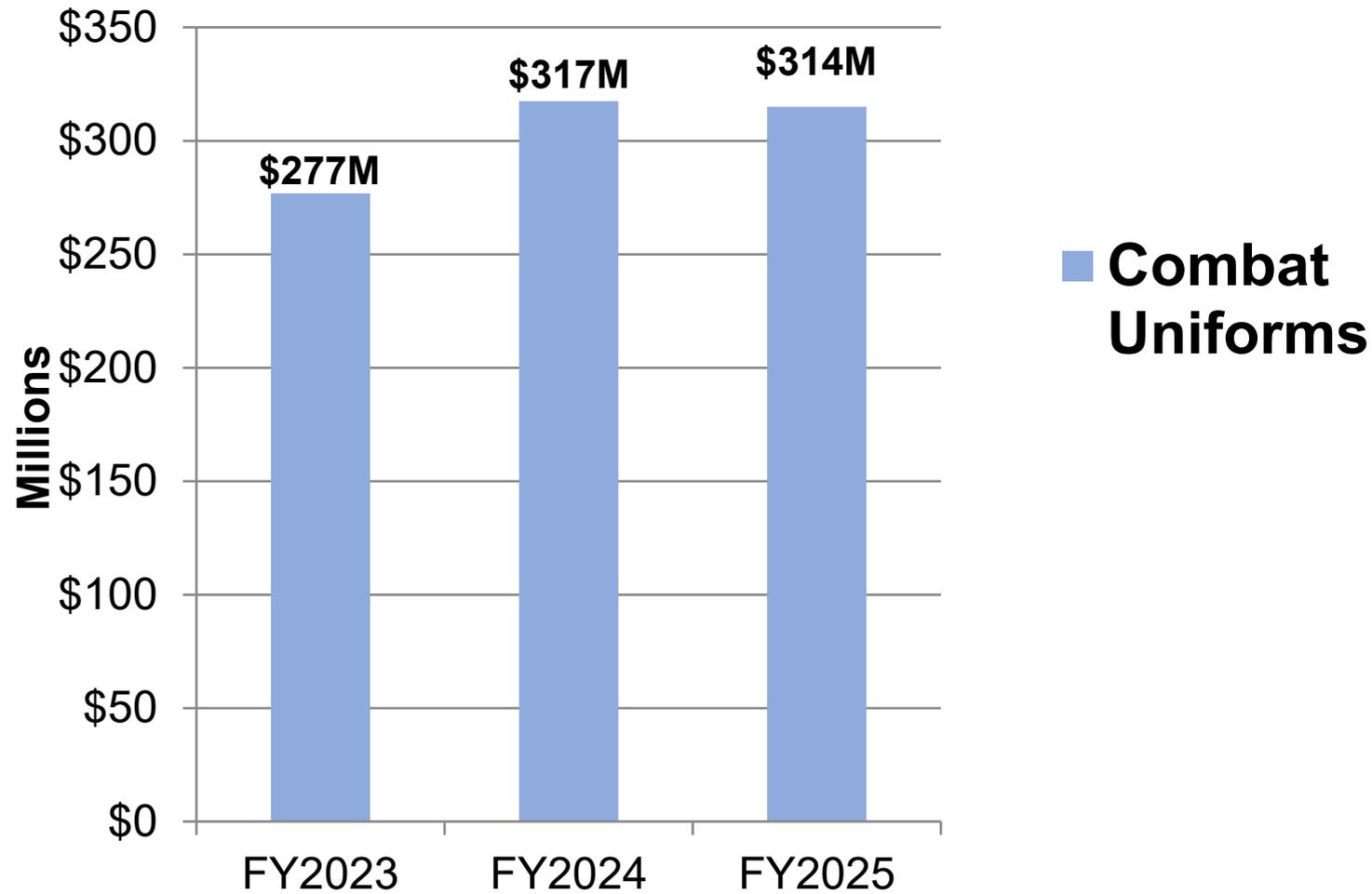


Product Line Overview

- Combat Uniforms for Army, Air Force, Navy, Marine Corps, Coast Guard
 - Army Combat Uniform (ACU)
 - Flame Resistant Army Combat Uniform (FR-ACU) Unisex & Female
 - Improved Hot Weather Combat Uniform (IHWCU) Unisex & Female
 - Navy Working Uniform (NWU)
 - Navy 2PC FR Uniform
 - Navy Combat Uniform FR Trousers Unisex and Female
 - Marine Corps Combat Utility Uniform (MCCUU)
 - Marine Corps Tropical Combat Uniform (MCTCU)
 - Coast Guard Operational Dress Uniform (ODU)
 - Army Patrol Cap & Sun Hat, Navy Boonies and Caps, MC Caps
- Manage 46 items
- Manage 35 long term contracts

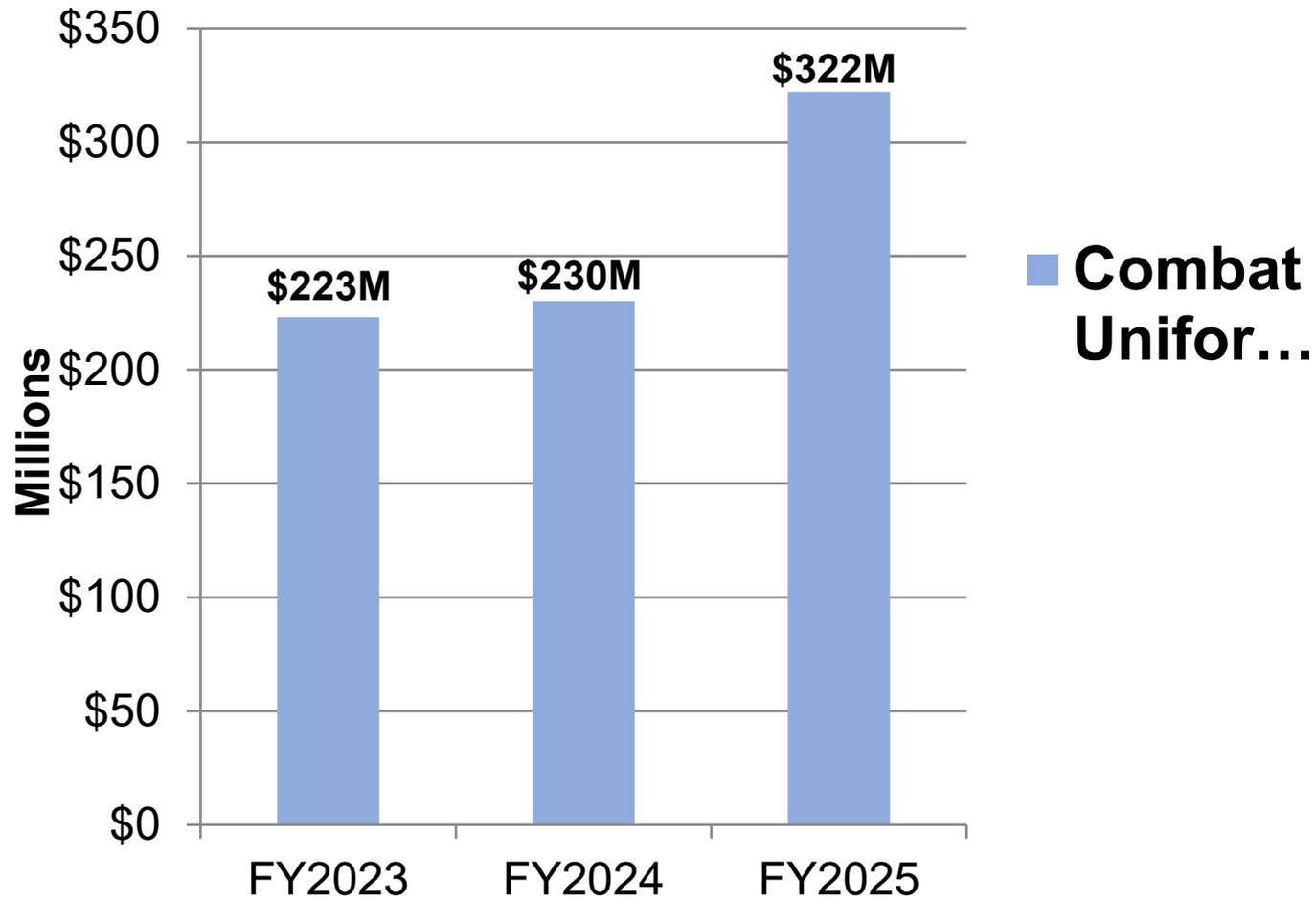


Combat Uniform Sales FY2023 – FY2025



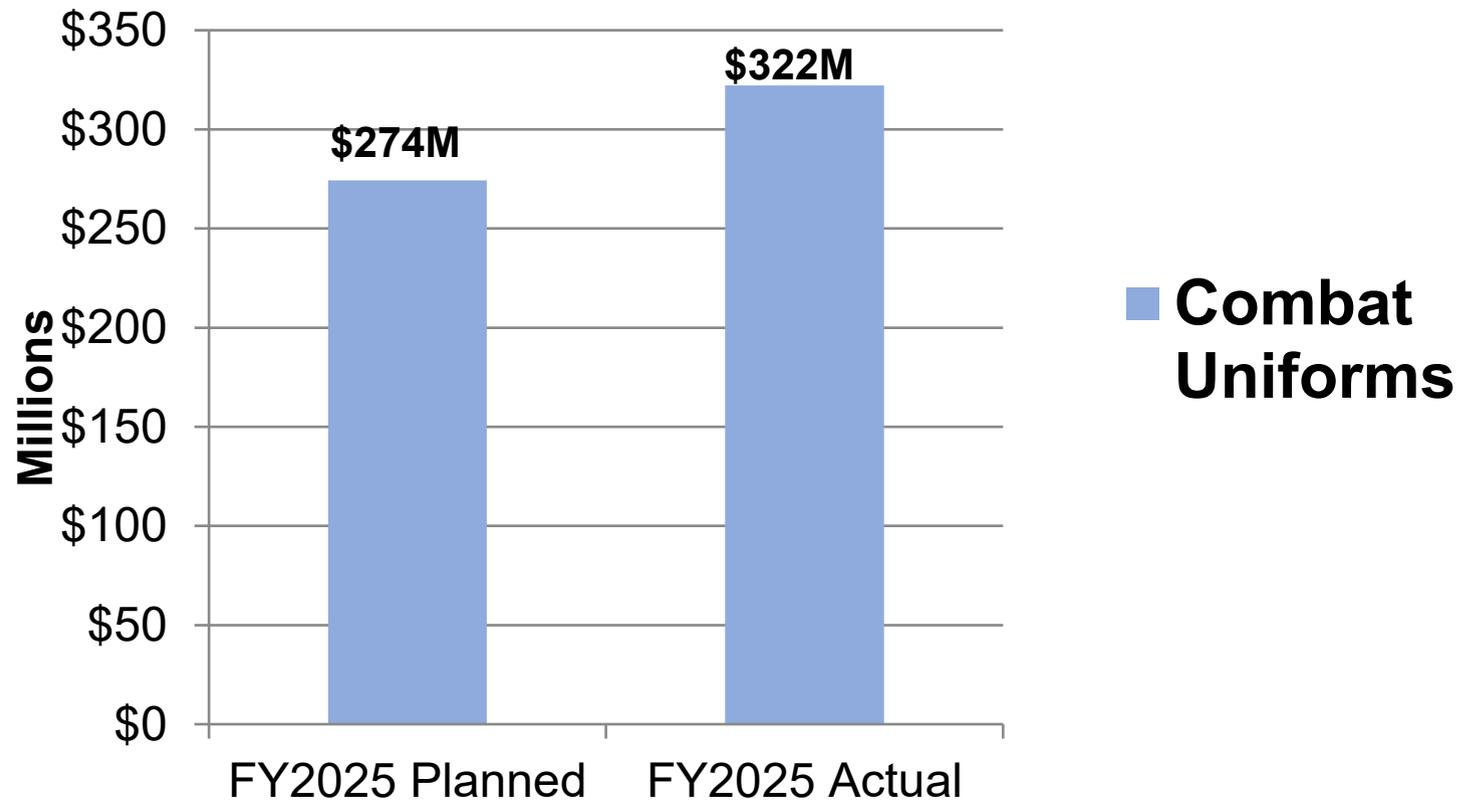


Obligations FY2023 – FY2025





FY2025 Obligations Planned vs. Actual





Upcoming Opportunities

ITEM	STRATEGY	EST. CONTRACT LENGTH	EST. ISSUE DATE	BUYER
ACU Coats & Trousers	Competitive	5 Tiers	April 2026	Alexa Kolb
FR ACU Coats	Competitive	5 Tiers	April 2026	Linda Crawford



Updates and Reminders

1. Delivery Schedules

- Strive for on-time delivery
- Report delays in advance
- Excusable extension requests can't be accepted if:
 - not submitted on the Request for Excusable Delay Form
 - the request is for dates in the past

2. Waiver Requests (Non-Shade)

- Submit all requests on the DD 1694 Request for Variance Form. Include:
 - the delivery order #
 - the total amount of garments affected with applicable NSN(s) and lot number(s)
- Propose consideration with submitting

3. Waiver Requests (Shade)

- Please include the fabric price per yard with your request



Team Points of Contact

NAME	TITLE	EMAIL
Erin Maher	Supervisor	Erin.Maher@dla.mil
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Linda Crawford	Contract Specialist/KO	Linda.Crawford@dla.mil
Aaron Rinnier	Contract Specialist	Aaron.Rinnier@dla.mil
Marissa Sacca	Contract Specialist	Marissa.1.Sacca.@dla.mil
Mimi Nguyen	Contract Specialist	Hien-My.Nguyen@dla.mil
Tracy Perkins	Contract Specialist	Tracy.Perkins@dla.mil
Alexa Kolb	Contract Specialist	Alexa.Kolb@dla.mil
Sherri Gehman	Contract Specialist	Sherri.Gehman@dla.mil





Product Line Overview

- Product Line

- Extreme Cold Weather Clothing System for the Army and Air Force,

- Silk weight Undershirt and Drawers

- GEN III Layer 3 Fleece

- GEN III Layer 5 Jacket,

- GEN III Layer 6 Jacket,

- GEN III Layer 7 Parka,

- Midweight Undershirt and Drawers

- GEN III Layer 4 Wind Shirt

- Layer 5 Soft Shell Trouser

- Layer 6 Trouser

- Layer 7 Trouser

- Navy, Cold Weather Parka, Navy Working Uniform (NWU) Type II and Type III, Coast Guard Cold Weather Parka

- Fleece Liner, Navy and Fleece Liner, Coast Guard, Mock T

- Balaclava Hood, Navy Knit Watch Cap, Cold Weather Microfleece Cap

- USMC APECS Parka/ Trousers, Snow Camo Parker/ Trousers, MESH Undershirt and Drawers. USMC Happy Suit

- Base Layer Undershirt/ Drawers, Lightweight Undershirt/ Drawers

- USMC Cold Weather CAPUSMC Grid Fleece Undershirt and Drawers, USMCS Pullover SHIRT and DRAWERS,

- FREE (Fire Resistant Environmental Ensemble) EWOL Parka/ FREE EWOL Trouser

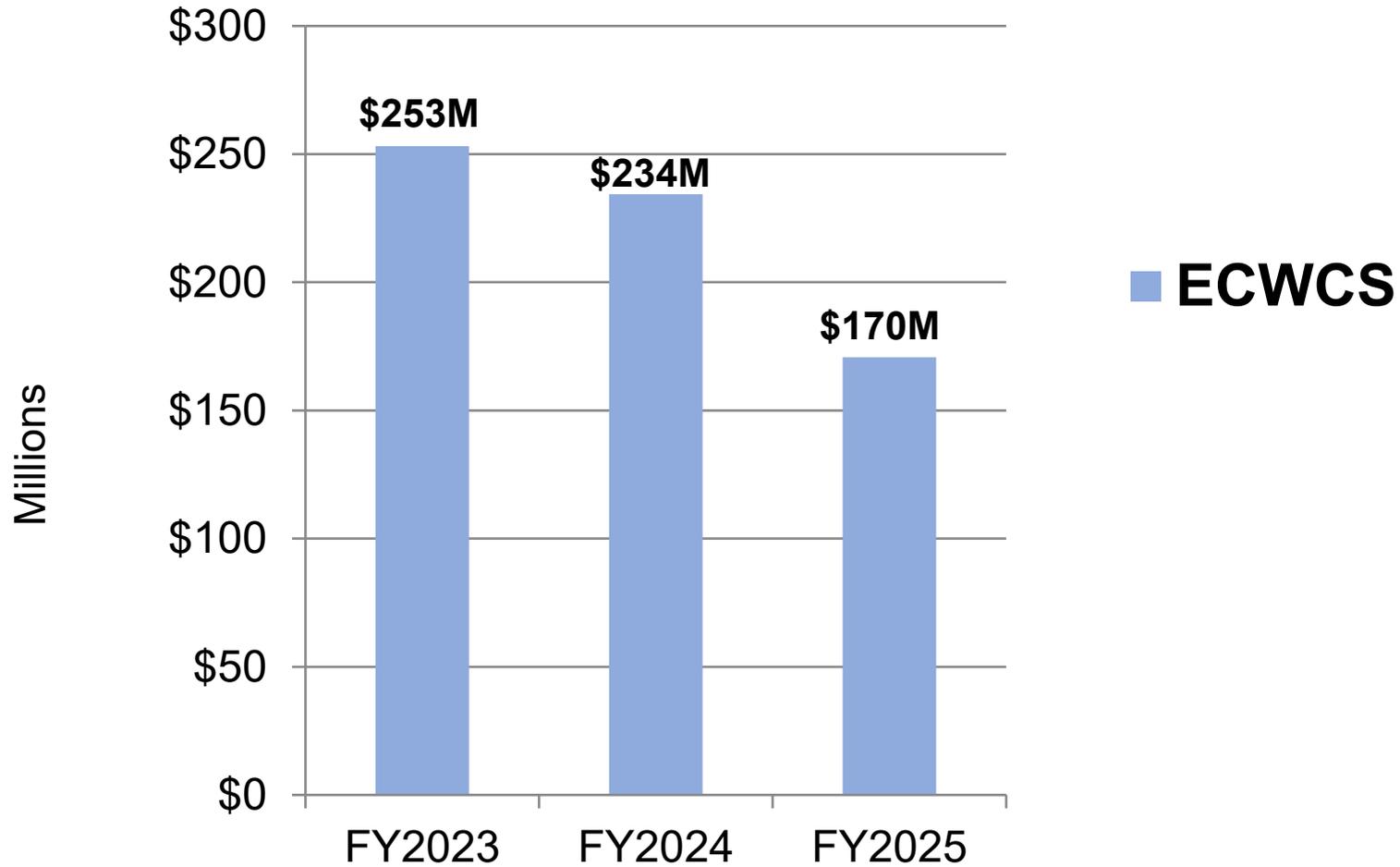
- FREE Base Layer, FREE Midweight Shirt and FREE Midweight Drawersand more

- Manage over 40 items

- Manage approx. 60 long term contracts....

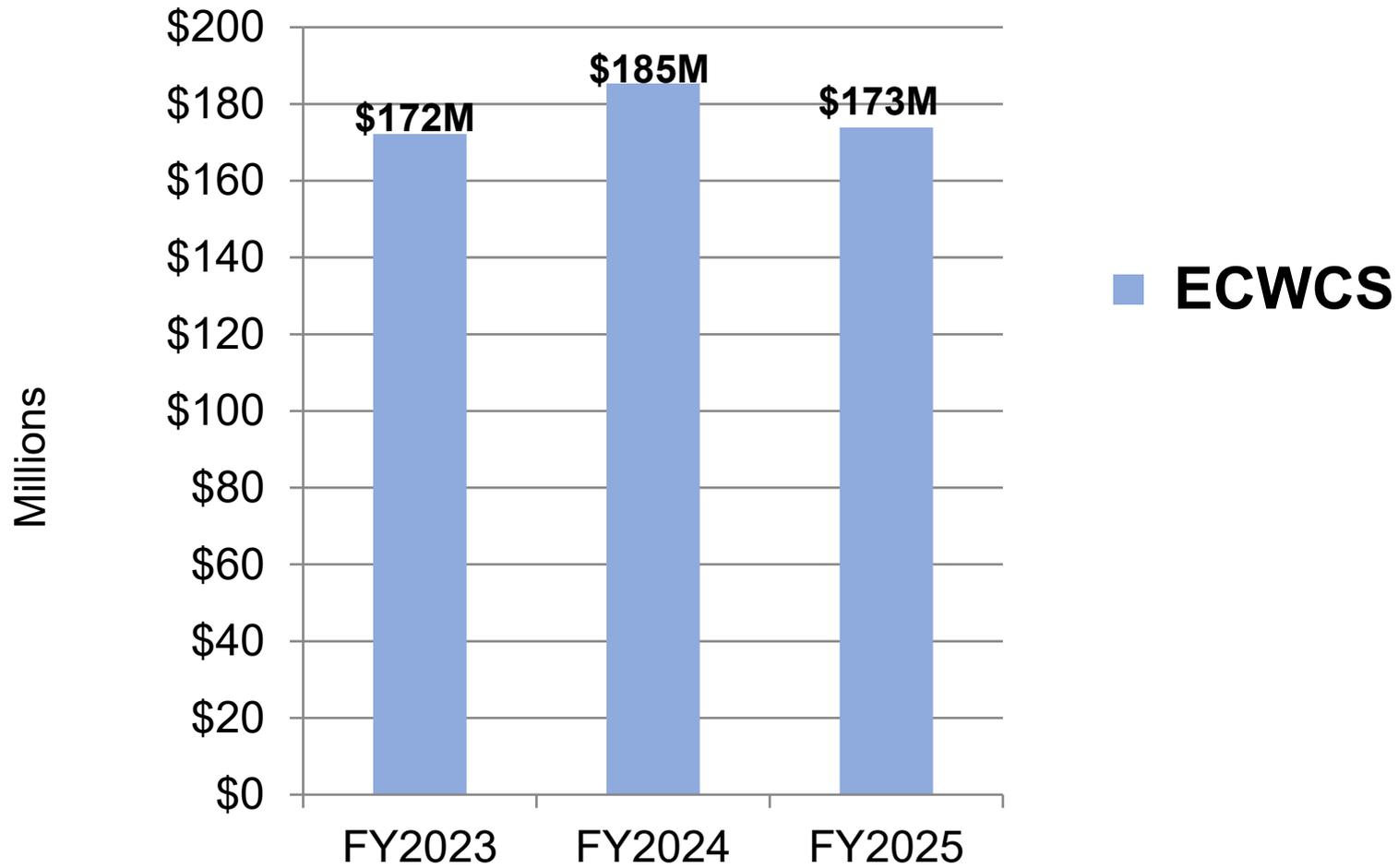


ECWCS Sales FY2023 – FY2025



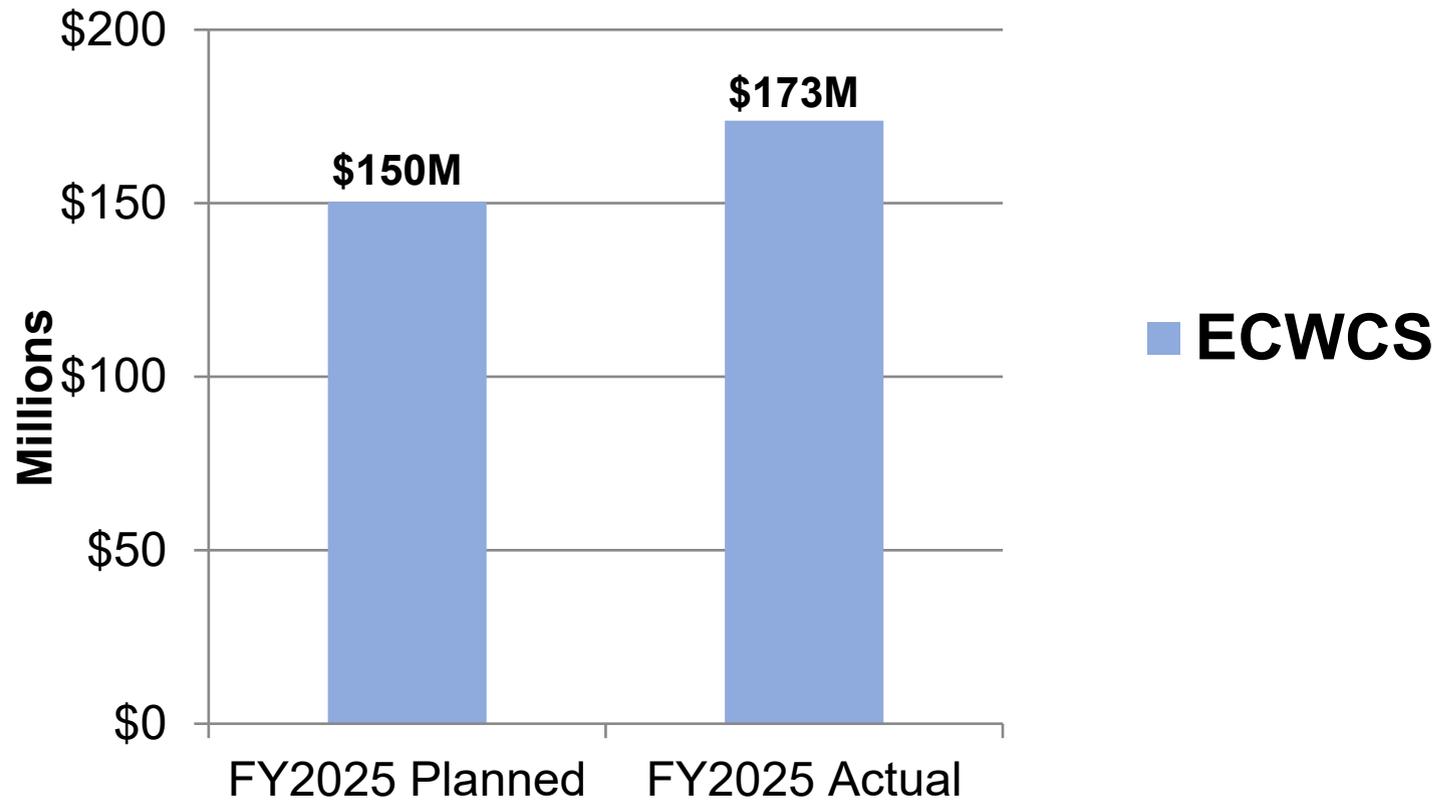


ECWCS Obligations FY2023 – FY2025





FY2025 Obligations Planned vs. Actual





ITEM	STRATEGY	EST. CONTRACT LENGTH	MIN / MAX	EST. ISSUE DATE	BUYER
Cloth, Plain Weave	Full & Open Competition	4 years	Min 36,000 YD Max 144,000 YD	FEB 2026	Jonathan Smith
FREE EWOL Parka	Mandatory	5 years	Min 2,160 ea. Max 39,594	FEB 2026	Geoffrey Gilbert
NWU Type II, Type III Parka	Competitive	5 Years	Min 20,808 ea. Max 366,721	MAR 2026	Marissa Sacca



ITEM	STRATEGY	EST. CONTRACT LENGTH	MIN / MAX	EST. ISSUE DATE	BUYER
Trousers, MC APECS & NWU Type III	HUBZone Small Business Set-Aside	5 years	Min 2,409 PR Max 55,736 PR	FEB 2026	Marissa Sacca
GEN III Layer 5 Jacket	Lot 1-SB Set-Aside Lot 2-SDVOSB Set-Aside	5 years	Lot 1 Min-11,480 EA <u>Lot 1 Max-287,012 EA</u> Lot 2 Min-17,221 EA Lot 2 Max-430,515 EA	MAR 2026	Tiffany Taylor
GEN III Layer 3 Fleece	Mandatory	5 years	Min 30,000 EA Max 600,000 EA	MAY 2026	TBD



- Review Suppliers Performance Risk System score-SPRS (formerly PPIRS) at <https://www.sprs.csd.disa.mil/> **REGULARY**. If there is a discrepancy with your score, contact Tim Atwell at timothy.atwell@dla.mil) to seek resolution for any discrepancies.
- Fill out the clauses in the solicitation in its entirety. Non-compliance may result in rejection of offer and removal from competition.
- Do not pull PDMs from production.
- When test reports are required, read through the reports to insure they correctly match the solicitation.
- Start reviewing the technical specifications at the Market Research stage. Request for standards and patterns in advance through the repository at <http://www.dla.mil/TroopSupport/ClothingandTextiles/SpecRequest.aspx>



- Ensure your System for Award Management (SAM) registry is up-to-date and active.
- Ensure you have long term agreements with your subcontractors and suppliers prior to submitting a proposal.
- Be ready for the Government to award on initial offers. Provide your best price/proposal up front. Review historical information on DLA Internet Bid Board System (DIBBS) or simply ask the contracting officer.
- Report delays in advance so we can plan accordingly.



Team Points of Contact

NAME	TITLE	EMAIL
Roxane Owen	Supervisor/Contracting Officer	roxane.owen@dla.mil
Kimberly Brown	Contracting Officer	kimberly.brown@dla.mil
Linda Cioppapape	Contract Officer (SAT)	linda.cioppa-pape@dla.mil
Geoffrey Gilbert	Contract Specialist	geoffrey.gilbert@dla.mil
Nicoe Hawe	Contract Specialist (PACER)	nicole.hawe@dla.mil
Tiffany Taylor	Contract Specialist	tiffany.taylor@dla.mil
Juwan Rainer	Contract Specialist	juwan.rainer@dla.mil
Jonathan Smith	Contract Specialist	jonathan.smith@dla.mil
Lindsey Harris	Contract Specialist	lindsey.harris@dla.mil



Accessories/ PT Gear



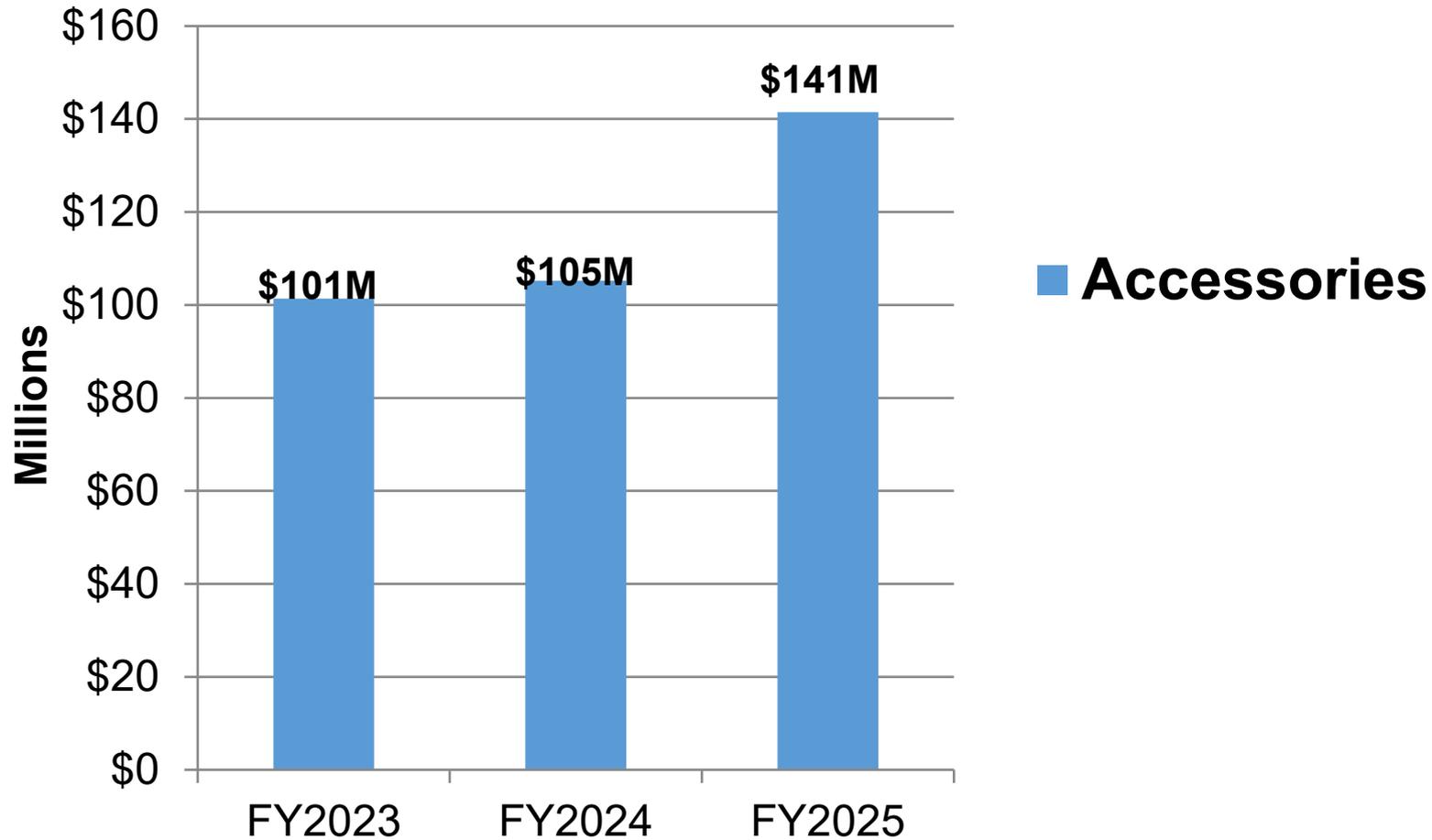


Accessories Product Line Overview

- Manage over 100 items
- Manage 72 long term contracts
- Product Lines
 - Physical Training & Physical Fitness Uniforms
 - Maternity Undershirts, Physical Training and Fitness Uniforms
 - Hospital Duty & Food Service Uniforms
 - Belts & Buckles
 - Duffle Bags
 - Neckwear
 - Undergarments
 - Socks
 - Trunks
 - T-Shirts
 - Sweatshirts & Sweatpants
 - Towels

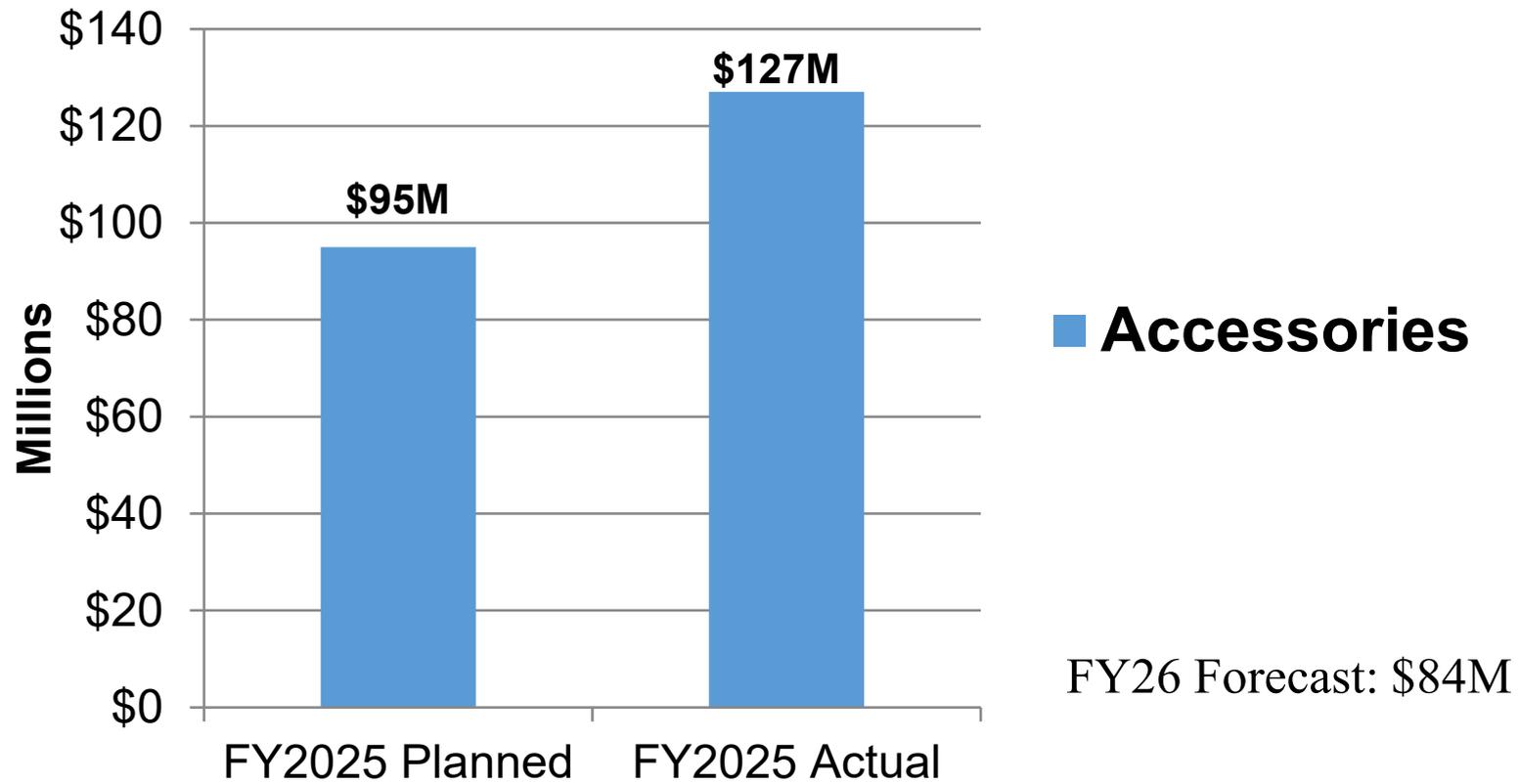


Accessories Sales FY2023 – FY2025





FY2025 Obligations Planned vs. Actual





Upcoming Opportunities

ITEM	STRATEGY	EST. CONTRACT LENGTH	MIN / MAX	EST. ISSUE DATE	BUYER
Socks, AGSU-Heritage Brown	Total Small Business Set-Aside	5 Tiers	87,000 PR / 891,750 PR	MAR 2026	Eric Van Horn
Navy Running Suit Pants	Mandatory / NIB	5 Tiers	18,000 EA / 450,000 EA	MAR 2026	Valetta Love
White PT MC Sock	Total Small Business Set-Aside	5 Tiers	75,600 PR / 1,890,000 PR	APR 2026	Vincent Davis
MC Buckle & Clip	Total Small Business Set-Aside	5 Tiers	20,750 PR / 518,750 PR	APR 2026	Eric Van Horn



Upcoming Opportunities

ITEM	STRATEGY	EST. CONTRACT LENGTH	MIN / MAX	EST. ISSUE DATE	BUYER
APFU Long Sleeve	Total Small Business Set-Aside	5 Tiers	84,100 EA / 2,101,000 EA	APR 2026	Sloan Emmel
Duffle Bag Improved & Regular	Total Small Business Set-Aside or 8A	5 Tiers	50,000 EA / 2,950,000 EA	MAY 2026	Kalifa Williams
Black Athletic Socks	Total Small Business Set-Aside 2Lots	5 Tiers	102,000 PR / 2,550,000 PR	MAY 2026	Krysta Le
MC Running Suit Pants	Total Small Business Set-Aside	5 Tiers	10,800 EA / 270,000 EA	JUN 2026	Valetta Love



Updates and Reminders

- We are moving from Options to Tiers
- Start reviewing the technical specifications at the Market Research stage. Request for standards and patterns in advance through our repository area at <http://www.dla.mil/TroopSupport/ClothingandTextiles/SpecRequest.aspx>
- There are no patterns or samples available for Commercial items
- Review Suppliers Performance Risk System score-SPRS (formerly PPIRS) at <https://www.sprs.csd.disa.mil/>
- If there is a discrepancy with your score, contact Tim Atwell (215-737-7844 timothy.atwell@dla.mil), Procurement Analyst immediately for resolution, so your past performance score is top notch when competing for awards.
- Inform your potential suppliers that there is an upcoming procurement, so they can provide you with Product Demonstration Model (PDM) material. Sometimes, test reports are required with your submission.
- Remember to fill out your clauses in their entirety. Non-compliance may result in rejection of offer and removal from competition.
- Don't wait until the last minute to submit your proposal. Take recent delays with delivery providers into consideration. A late bid will not be considered!



Updates and Reminders

- If PDM testing (i.e. wash test) is required, conduct testing in-house to ensure compliance with technical specifications.
- Do not pull PDMs from production.
- Courtesy Samples can be submitted for evaluation at any time except when there is an open solicitation for the item.
- Ensure you have long term agreements with your subcontractors and suppliers prior to submitting a proposal.
- Establish your line of credit prior to submitting your proposal. In fact, submit it with your proposal.
- Be ready for the Government to award on initial offers. Provide your best price/proposal up front. Review historical information on DLA Internet Bid Board System (DIBBS) or simply ask the contracting officer.
- Ensure your System for Award Management (SAM) registry is up-to-date and active.
- Know your places of performance at the acquisition stage.
- Go to Sam at <https:sam.gov/> and DIBBS for any upcoming or open procurements.
- Visit our Shade Lab.



Team Points of Contact

NAME	TITLE	EMAIL
Arlett R. Hartie	Supervisor/Contracting Officer	arlett.hartie@dla.mil
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Valetta Love	Contract Specialist	valetta.love@dla.mil
Vincent Davis	Contract Specialist	vincent.davis@dla.mil
Sloan Emmel	Contract Specialist	sloan.emmel@dla.mil
Timothy Sweetra	Contracting Intern	timothy.sweetra@dla.mil
Lillie Joerger	Contract Specialist	lillie.1.joerger@dla.mil
Krysta Le	Contracting Intern	krysta.le@dla.mil
Debah Tiah	Contract Specialist	debah.tiah@dla.mil
Eric Van Horn	Contract Specialist	eric.vanhorn@dla.mil



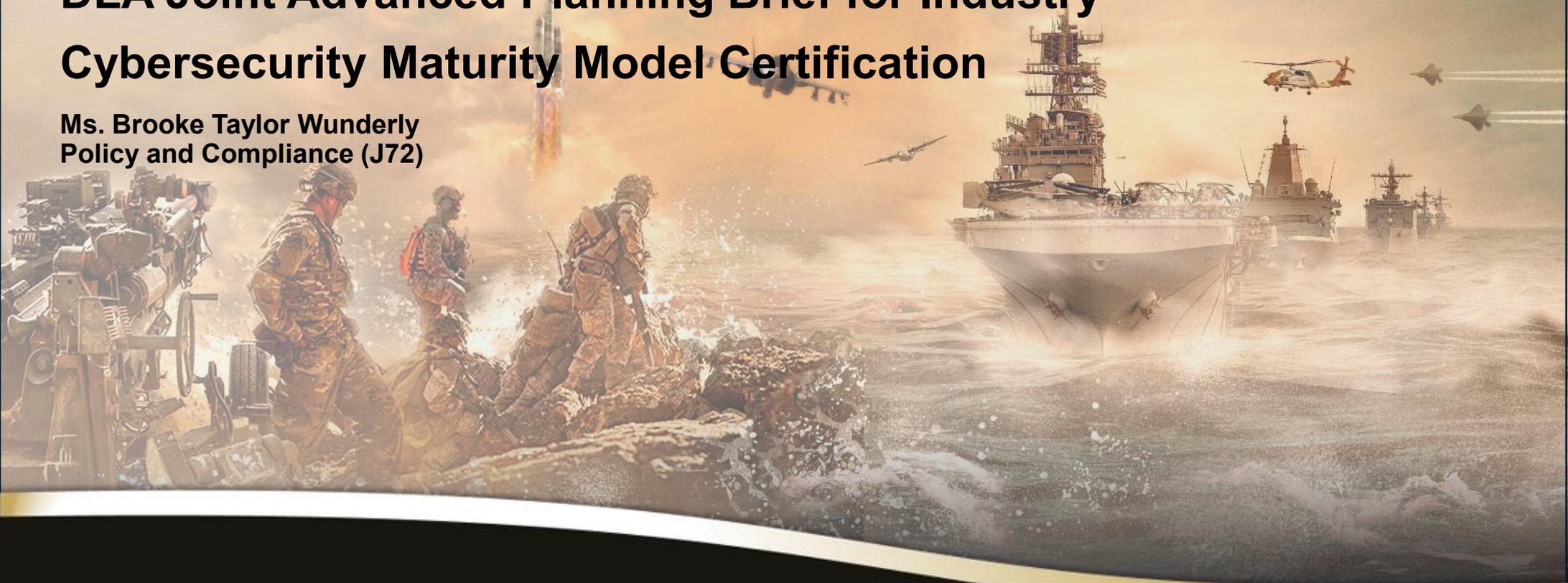
DEFENSE LOGISTICS AGENCY

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DLA Joint Advanced Planning Brief for Industry Cybersecurity Maturity Model Certification

**Ms. Brooke Taylor Wunderly
Policy and Compliance (J72)**



THE NATION'S LOGISTICS COMBAT SUPPORT AGENCY



What:

A consistent pre-award assessment methodology to determine whether a prospective contractor has implemented cybersecurity protections necessary to adequately safeguard DoD information.

Why:

To increase the cybersecurity posture of the Defense Industrial Base (DIB) and better protect sensitive unclassified information.

How:

All defense contractors and subcontractors will show compliance with applicable security requirements through self-assessment or independent assessment, prior to contract award (excluding Commercial-Off-The-Shelf procurements).





Phased Implementation of CMMC Requirements

To increase the cybersecurity posture of the Defense Industrial Base and better protect sensitive unclassified information, all defense contractors and subcontractors must demonstrate compliance with applicable security requirements—through **self-assessment or independent assessment**—**prior to contract award, excluding Commercial-Off-The-Shelf procurements.**

Phase 1 – Initial Implementation

- Begins at 48 CFR Rule Effective Date, **10 Nov 25**
- Where applicable, solicitations will require Level 1 (Federal Contract Information (FCI)) or 2 Self-Assessment (Controlled Unclassified Information (CUI))

Phase 2

- Begins 12 months after Phase 1 start, **10 Nov 26**
- Where applicable, solicitations will require Level 2 Certification (CUI)

Phase 3

- Begins 24 months after Phase 1 start, **10 Nov 27**
- Where applicable, solicitations will require Level 3 Certification (CUI)

Phase 4 – Full Implementation

- Begins 36 months after Phase 1 start, **10 Nov 28**
- All solicitations and contracts will include applicable CMMC Level requirements as a condition of contract award

CMMC Framework & DLA Requirements



CMMC Model	Model	Assessment	
<p>LEVEL 3</p>	<p>134 requirements (110 from NIST SP 800-171 r2 plus 24 from 800-172)</p>	<ul style="list-style-type: none"> • DIBCAC assessment every 3 years • Annual Affirmation 	<p>Procurement Note L42 Level 3 may appear to notify contractors of a future CMMC requirement</p> <p>STO RD004 Cybersecurity Maturity Model Certification (CMMC) Level 2 Self-Assessment Phase In Requirement (November 10, 2025 – November 10, 2028) will appear with NSN buys not associated with export control data</p>
<p>LEVEL 2</p>	<p>110 requirements aligned with NIST SP 800-171 r2</p>	<ul style="list-style-type: none"> • C3PAO assessment every 3 years, or • Self-assessment every 3 years for select programs. • Annual Affirmation 	<p>RD005: Cybersecurity Maturity Model Certification (CMMC) Level 2 Certified Third-Party Assessment Organization (C3PAO) Phase In Requirement (November 10, 2025 – November 10, 2028) will appear with export control data</p>
<p>LEVEL 1</p>	<p>15 requirements aligned with FAR 52.204-21</p>	<ul style="list-style-type: none"> • Annual self-assessment • Annual Affirmation 	<p>Procurement Note L39 Level 1 Self-Assessment to notify contractors of a future CMMC requirement</p>



The **DFARS** clause will be included, along with a tailored technical requirement (STO) and, in some cases, a **DLA procurement note** aligned to the designated level of cyber risk and certification rigor.

- **CMMC Status Types (DLAD 4.7503):** At full implementation, DLA will accept CMMC Final, and CMMC Conditional will be accepted only in limited case-by-case exceptions.
 - *Final* – Fully certified
 - *Conditional* – Valid for 180 days, requires manual review and tracking
- **Verifying and documenting:** Contracting Officer must verify and document contractor status using SPRS.
- **Risks of Conditional Status:** Expired certifications may trigger corrective actions and impact future award eligibility.

The DFARS clause will only be included in procurements that require CMMC compliance at time of award.



Controlled Unclassified Information and CMMC

- The customer (ex requiring activity or program office) will determine the requirement for CMMC.
- While all CMMC data is CUI, not all CUI is CMMC. CUI requirements can drive the CMMC requirement.
- CUI may be data shared with you by the DoW, or data you generate for the DoW.
- C&T manages 42,441 active NIINs.
 - Of that, 8,887 contain STO RD004 requiring Level 2 Self.
 - Of that, 22 contain STO RD005 requiring Level 2 C3PAO.



- **Start Now!** Don't wait to begin CMMC assessments.
- **Leverage Existing NIST Assessment:**
 - Use existing NIST SP 800-171 assessments uploaded to the SPRS NIST module for the new CMMC Module in SPRS.
 - This process is the same as the current SPRS requirements, with CMMC adding an enforcement layer.
- **Utilize DLA Resources:** The DLA Cyber Resources Page has valuable checklists to guide you.
- **Annual Affirmations are Key:**
 - Conduct annual affirmations to keep your assessment "Current".
 - This involves an annual validation and a full reassessment every three years or after a major change.



- Please refer to the **official DoD CMMC Program website**, including the FAQ page, for more information about CMMC: <https://dodcio.defense.gov/CMMC/>
- Small Business Project Spectrum: <https://www.projectspectrum.io/#/>
- DLA Small Business Cyber Resources: <https://www.dla.mil/Small-Business/Resources/Cybersecurity-Resources/#cmmccert>
- **DoD no-cost cybersecurity compliance resources** can be found at dibnet.dod.mil under *DoD DIB Cybersecurity-As-A Service (CSaaS) Services and Support*.
- **Additional cybersecurity resources** can be found at:
 - <https://www.cisa.gov/shields-up>
 - <https://www.nist.gov/mep>
 - <https://www.apexaccelerators.us/#/>
- To **locate a C3PAO**, visit the CMMC Accreditation Body Marketplace at cyberab.org.
- To **obtain additional information on CMMC Assessments, Scoping, and Hashing**, visit: <https://dodcio.defense.gov/cmmc/Resources-Documentation/>
- The Department's **CUI Quick Reference Guide** includes information on the marking and handling of CUI: <https://www.dodcui.mil/>
- To find a **FedRAMP Moderate Authorized Service Provider**, please visit: <https://marketplace.fedramp.gov/assessors>



DLA Procurements with CMMC

CMMC Level and Information	Contract Requirements	Definitions	Estimated # of DLA Managed Items Impacted	Estimated # of DLA Contractors Impacted	Phase and Implementation Suspense	*Examples of DLA Procurements Types (Always consult solicitation/contracts)
Level 1 (Self) FCI	DFARS Provision 252.204-7025, DFARS Clause 252.204-7021, accompanied by DLA ProcNote L39	Defined by FAR 52.204-21; basic information, not intended for public release, that the gov collects, develops, uses, or is provided in performance of a contract.	N/A	As required	Phase 1 10 November 2026	Distribution, Disposition
Level 2 (Self) CUI	DFARS Provision 252.204-7025, DFARS Clause 252.204-7021, accompanied by DLA ProcNote L40 and/or STO RD004	Defined by DFARS 252.204-7021; information that the Gov creates or possesses, or information an entity creates or possesses for the gov and requires safeguards.	905k	4.4k DLA CAGEs	Phase 4 10 November 2028	Clothing & Textiles, Medical, Subsistence, Construction & Equipment, DLA Energy Utilities Privatization, Fuel Storage, DLA Distribution storage and inventory management
Level 2 (C3PAO) CUI	DFARS Provision 252.204-7025, DFARS Clause 252.204-7021, accompanied by DLA ProcNote L41 and/or STO RD005	Defined by DFARS 252.204-7021; information that the Gov creates or possesses, or information an entity creates or possesses for the gov and requires safeguards.	280k	2.8k DLA CAGEs	Phase 4 10 November 2028	Export control items in Medical, Subsistence, Clothing & Textiles, Construction & Equipment, and Repair Parts
Level 3 (DIBCAC) CUI	DFARS Provision 252.204-7025, DFARS Clause 252.204-7021, accompanied by DLA ProcNote L42	Defined by DFARS 252.204-7021; highly sensitive information that could harm national security and requires additional safeguards	As required	As required	Phase 4 10 November 2028	Critical technologies, targeted for Advanced Persistent Threat



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Clothing & Textiles Commonality Efforts

Andrew Strohmets
March 4th, 2026



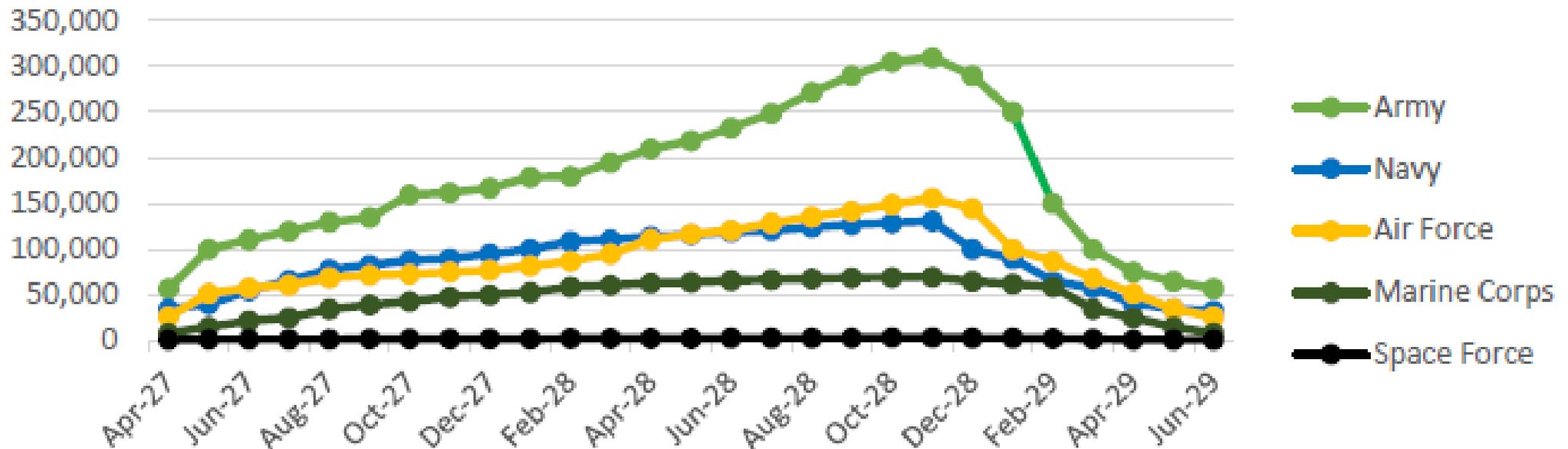
THE NATION'S LOGISTICS COMBAT SUPPORT AGENCY



Background - C&T Wargame Report

C&T Wargame assumed a total active force peaking at ~2 million personnel called up by month 18 of a large-scale contingency operation (LSCO), with an aggressive forward force posture totaling 670,000 personnel forward deployed, and peak mobilization of 300,000 personnel.

INDOPACOM Contingency 2027-2029



Source: CNA.

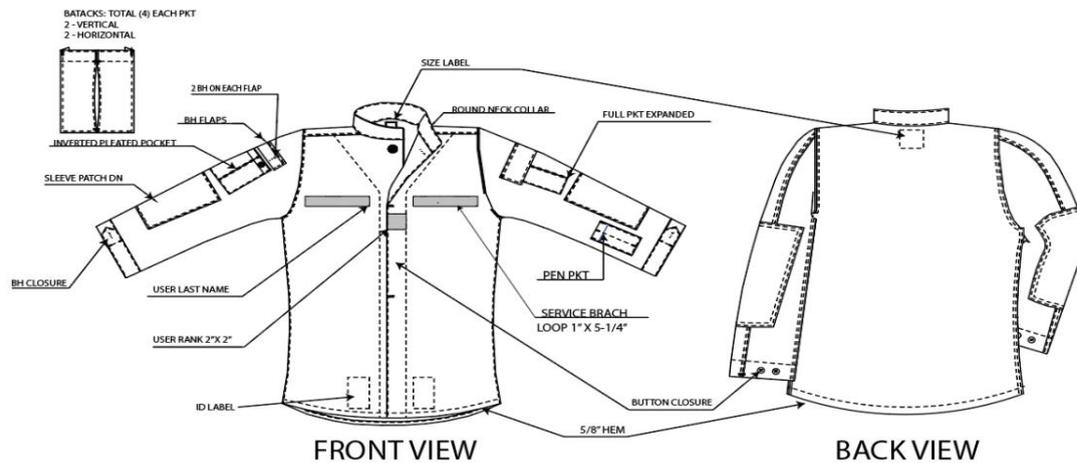


- Several factors attributed to C&T Industrial Base's inability to rapidly scale up production in the event of a contingency – Labor, Bottlenecks from Tier 1 through Tier 3 Suppliers, and insufficient equipment/materials on hand to meet demand
- **Insights:**
 - Conduct analysis to identify components to stockpile - Look to focus on go to war items where commonality does or can exist
 - Conduct Analysis of Uniform Commonality Opportunities
- In accordance with DoDI 4140.01, Section 3.b.(1), which requires the DoD to 'maximize the efficiency and effectiveness of the supply chain,' DLA proposes a common utility uniform initiative to reduce costs and improve responsiveness.



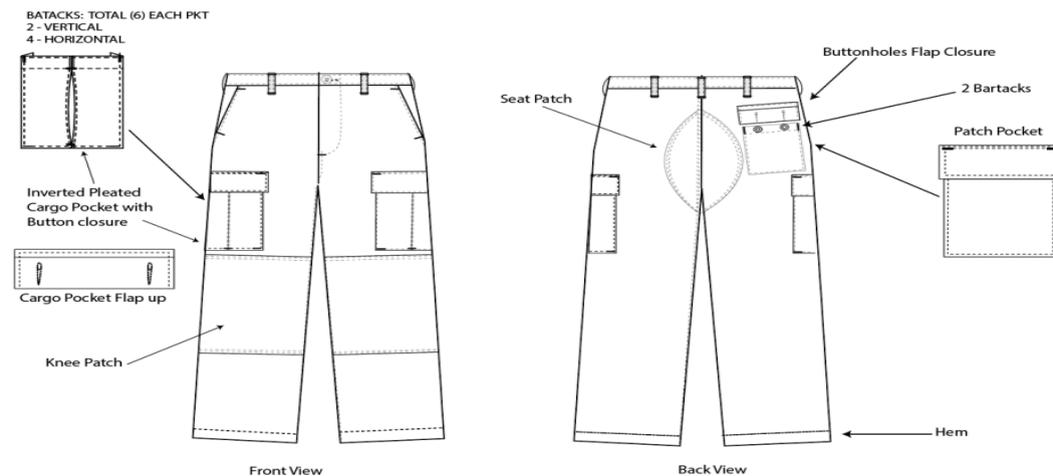
Hybrid Combat Uniform

DLA collaborated with Service and Industry Partners to develop the common Hybrid Combat Uniform (HCU) Design. HCU can be produced with all Service camo patterns.



Benefits:

- Industry's input ensures scalability and automation
- Requires half the production time as average utility uniform
- Pulls component designs from current utility uniforms



Considerations:

- First prototype – continued collaboration required
- Field testing needed to determine operational needs of the Warfighter are met

Common Uniform Production Analysis



Initial Designs of Hybrid Common Uniform (HCU) from Industry indicate a 3-month ramp-up to meet monthly demand across all services in an LSCO

HCU PRODUCTION ANALYSIS - per Manufacturer

	<u>SAM</u>	<u>Employees</u>	<u>90 days</u>	<u>120 days</u>	<u>150 days</u>	<u>180 days</u>	<u>Total</u>
HCU Coat	27.2	130	27,000	34,000	35,000	35,000	131,000
BDU Coat (Current)	40	130	17,000	24,000	24,000	24,000	89,000
HCU Trouser	31	150	25,000	35,000	35,000	35,000	130,000
BDU Trouser (Current)	50	150	17,000	20,000	22,000	22,000	81,000

HCU Production Analysis - Industrial Base Ramp-Up

	<u>Manufacturers</u>	<u>90 days</u>	<u>120 days</u>	<u>150 days</u>	<u>180 days</u>	<u>Total</u>
HCU Coat	15	405,000	510,000	525,000	525,000	1,965,000
HCU Trouser	15	375,000	525,000	525,000	525,000	1,950,000



Go-to-War Commonality Effort Milestones

JCTGB-AG makes final approval of common Go-to War Uniform

DoD Selects common greige fabrics for Go-to-War

June 2026– DLA presents common uniform design effort at JCTGB for staffing (Information Only)

April 2026- Commonality Working Session #4 – DoD/Industry Meeting - compile final feedback for uniform design(s)

3 March – Industry delivers sample of 2nd Prototypes of Common Uniform at JAPBI

20 Feb – Industry provides new design of go-to-war uniform

30 January Commonality Working Session #3 – Compile DoD Feedback

27 Aug - Commonality Working Session #2

23 July Commonality Working Session #1 – Natick, MA

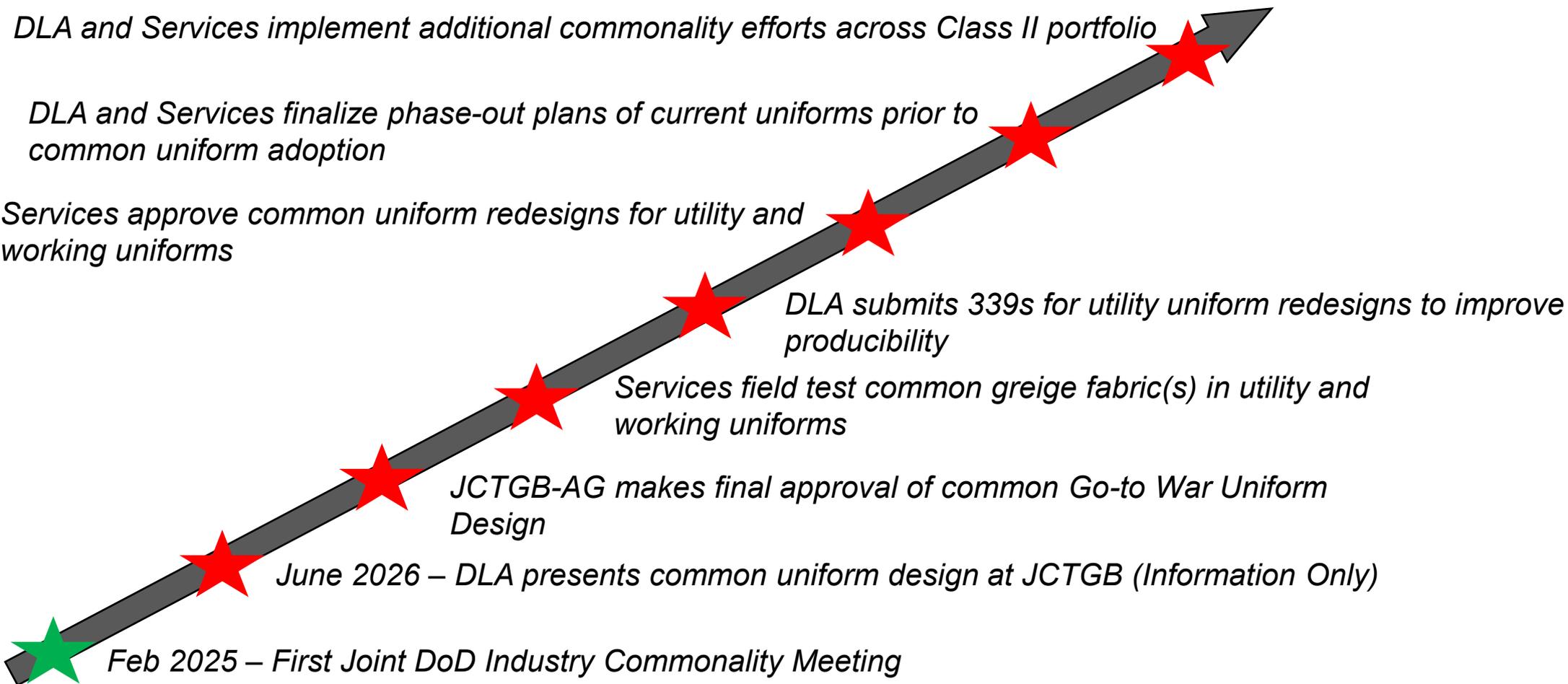
Feb 2025 – First Joint DoD Industry Commonality Meeting

Jan 2025 – DLA introduced go-to-war commonality effort at JCTBG-AG



Utility Uniform Commonality Effort

The Go-to-War Commonality Effort brings opportunity for DoD Stakeholders to further explore opportunities for commonality in every day working and utility uniforms. The POAM below outlines steps DoD can take to bring commonality to current utility uniforms.





- DLA-TS is researching opportunities to reduce the number of specifications/PDs for various greige goods across the Class II Supply Chain:
 - Tropical Poly/Wool (M-1 Type III vs NCTRF PD 04-06)
 - Poly/Poly Blends (A-A-52106C vs GL/PD 19011B)
- DLA Request to the Services: Continue to expand our collaboration and willingness to find and take advantage of opportunities for commonality.
- DLA Request to Industry Partners: Contact your Contracting Officer and corresponding Product Services Branch Chief with suggestions to make end-items and/or greige fabrics common across multiple end-users or programs (Be specific!)



For Commonality-related suggestions, please contact the following Product Services Branch Chief by Item Category:

- Greige Goods
 - Jessica Raushel: Jessica.Raushel@dla.mil
 - Urainia Gray-Scully: Urainia.Gray-Scully@dla.mil
- Ecclesiastics and Heraldics
 - Karla Williams: Karla.M.Williams@dla.mil
- Dress Clothing
 - John Mumbower: John.Mumbower@dla.mil
- Field Clothing – Utility Uniforms, Accessories, PT Uniforms, CW Clothing, Caps
 - Andrew Strohmetz: Andrew.Strohmetz@dla.mil
- Safety, Individual Equipment, and Tents/Shelters:
 - Leigh Anne Crouthamel: Leighanne.Crouthamel@dla.mil
- Organizational Clothing – Special Purpose, Footwear, ChemBio, Gloves
 - Lenita McCoy: Lenita.McCoy@dla.mil



DEFENSE LOGISTICS AGENCY

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Testing Request Submissions

Jessica G Posio, Chemist – Color Scientist
Marius Kelsey, Quality Assurance Specialist
March 4, 2026



THE NATION'S LOGISTICS COMBAT SUPPORT AGENCY

2
2



Testing Request Submissions

March 4, 2026

Purpose:

Review the instructions for the accurate use of the DD1222 form

Agenda:

- Correct information to include on Form DD1222
- Requirements for AQAR compliance
- Examples of common errors



Information



Guidance



Decision



Other



Testing Request Submissions

March 4, 2026

REQUEST FOR AND RESULTS OF TESTS				PAGE NO.	NO. OF PAGES
SECTION A - REQUEST FOR TEST					
2. FROM: (Include ZIP Code) TWILL INDUSTRIES JANE JONES			1. TO: (Include ZIP Code) DLA PRODUCT TEST CENTER 700 ROBBINS ST., BLDG 5D PHILADELPHIA, PA 19111		
3. PRIME CONTRACTOR AND ADDRESS (Include ZIP Code) GOVERNMENT WARFIGHTER INCORPORATED CONTRACT NUMBER SPE1C1-10-D-0456			4. MANUFACTURING PLANT NAME AND ADDRESS (Include ZIP Code) TWILL INDUSTRIES P.O. NUMBER		
5. END ITEM AND/OR PROJECT Blouse, Marine Corps Desert Uniform		6. SAMPLE NUMBER	7. REASON FOR SUBMITTAL Shade Evaluation		8. DATE SUBMITTED (YYYYMMDD) 20170512
9. MATERIAL TO BE TESTED Cloth, Nylon/Cotton	10. QUANTITY SUBMITTED 7 swatches	11. QUANTITY REPRESENTED 3,124 yd	12. SPEC. & AMEND AND/OR DRAWING NO. & REV. FOR SAMPLE & DATE MIL-PRF-MCCUU E, Class I, Type II		
13. PURCHASED FROM OR SOURCE		14. SHIPMENT METHOD	15. DATE SAMPLED AND SUBMITTED BY Jane Jones		
16. NSN		17. PART NUMBER		18. LOT/BATCH NUMBER 1	
19. DATE OF MANUFACTURE (YYYYMMDD)		20. ENGINEERING AUTHORITY		21. MQCSS/QSL REVIEW <input type="checkbox"/>	
22. REMARKS AND/OR SPECIAL INSTRUCTIONS AND/OR WAIVERS. By signing in box 15, I certify that the samples referenced above were randomly selected and represent the lot identified above. Shade: MARPAT Desert Roll #3848 Sample numbers: 769322, 769245, 769252, 769258, 769260, 769263, 769282					
23. SEND REPORT OF TEST TO warfighter@gwi.com; jjones@twillinds.com					
SECTION B - RESULTS OF TEST (Continue on plain white paper if more space is required)					
1. DATE SAMPLE RECEIVED (YYYYMMDD)		2. DATE RESULTS REPORTED (YYYYMMDD)		3. LAB REPORT NUMBER	
4. TEST PERFORMED	RESULTS OF TEST	SAMPLE RESULT	REQUIREMENTS		
DATE (YYYYMMDD)	TYPED NAME AND TITLE OF PERSON CONDUCTING TEST		SIGNATURE		

Example of a DD1222 form ready for submission

Submissions for:

- Source Sampling
- Correlation Testing
- Verification Testing
- Shade Evaluation
- NIR Acceptance
- Evaluate for Lot Integrity (QAR use)
- Technical Support (Courtesy Shade, Special Projects)



DLA Troop Support Clothing & Textiles Additional Quality Assurance Requirements (AQAR)

Section 5.12 Instructions for Submitting a DD Form 1222 (page 38)

Detailed instructions for all information that must be included in each box on the form

Section A

Box 1 – To (DLA Product Test Center, 700 Robbins St, Bldg 5D, Philadelphia, PA 19111)

Box 2 – From (Finishing Plant DCMA QAS or SSSR information)

Box 3 – Prime Contractor and contract number

Box 4 – Manufacturing Plant and P.O. Number

Box 5 – End Item (ex: MCCUU Woodland Blouse, Type I, Class 3)

Box 6 – Sample No. (optional)

Box 7 – Reason for submittal (ex: Shade Evaluation)

Box 8 – Date Submitted

Box 9 – Material to be tested (ex: MCCUU Cloth, Type I, Class 2)

Box 10 – Quantity submitted

Box 11 – Quantity represented

Box 12 – Spec & Amendment (ex: MIL-PRF-MCCUU E)



DLA Troop Support Clothing & Textiles Additional Quality Assurance Requirements (AQAR)

Box 13 – Purchased from or source (optional)

Box 14 – Shipment method (optional)

Box 15 – Date Sampled and submitted by

Box 16 – NSN

Box 17 – Part number

Box 18 – Lot Number

Box 19 – Date of Manufacture

Box 22 – Remarks and/or special instructions and/or waivers

Box 23 – Send report of test to



Most Common Errors

- Box 3: Contract Number
 - Box 6 vs. Box 18: Vendor's Batch number vs. Numerical Government Lot Number
ex: Batch Number -225G3OCP
Government Lot Number – 1A
 - Box 15: Sampled and Submitted by signature
 - Box 22: Shade Standard
ex: Black 557 Roll # 3901
 - Box 23: Include supplier email addresses
- Sample Roll Listing
ex: Roll# 3456, 3987, 3729, 3679, 3205



Testing Request Submissions

March 4, 2026

Resources

[DLA Troop Support Product Test Center](#)

[Additional Quality Assurance Requirements](#)

[DD1222 – Request for and Results of Tests](#)

For All Questions, please email us at paactlab@dla.mil





DEFENSE LOGISTICS AGENCY

Established 1961

Demand Planning (Forecast Accuracy and Requirements)

November 2025



THE NATION'S LOGISTICS COMBAT SUPPORT AGENCY

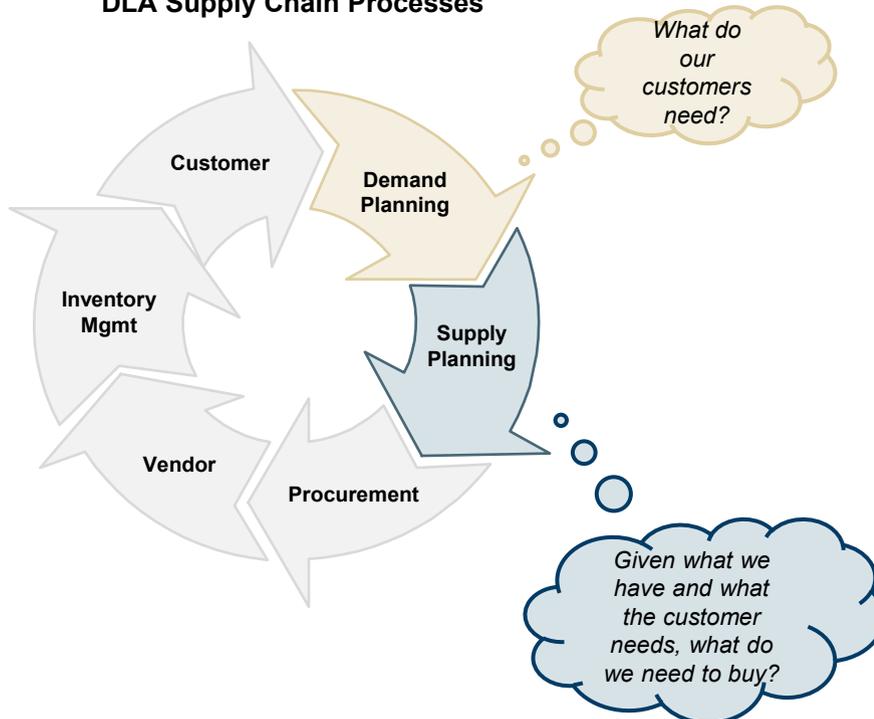
UNCLASSIFIED

PEOPLE ★ PRECISION ★ POSTURE ★ PARTNERSHIPS WARFIGHTER ALWAYS



Planning is a complex process split into two sets of business activities and responsibilities: (1) Demand Planning and (2) Supply Planning.

DLA Supply Chain Processes



Demand Planning:

Uses customer demand history, collaborative inputs and modeling techniques to **generate a forecast of what customers will need** in the future.

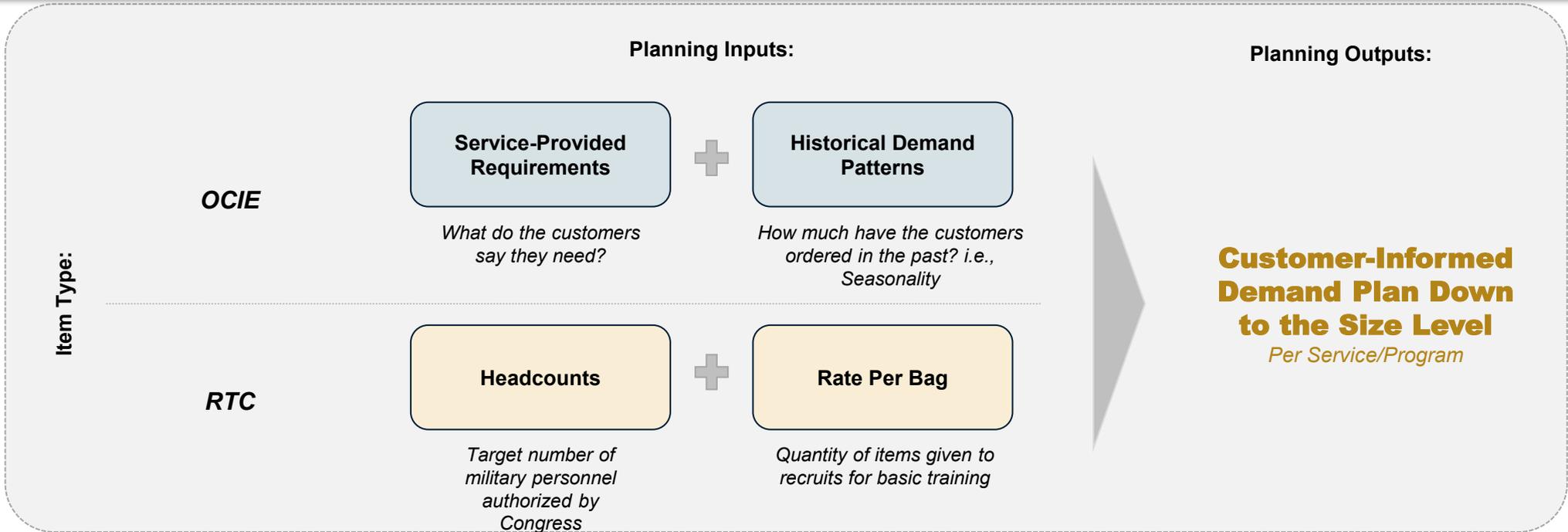
Supply Planning:

Combines the demand plan with current and expected supply to create a picture of inventory over time. This Time-Phased Inventory Plan (TPIP) facilitates the identification of supply needs to **plan the right quantity at the right location at the right time** to meet customer needs.



C&T Demand Forecasting Overview

C&T employs two primary demand planning methods, OCIE and RTC. For OCIE items, it uses customer intelligence and historical demand data; for RTC items, forecasts are based on recruit headcounts multiplied by the rate per bag.



- Size Distributions are calculated as "Size Tariffs," which represent the distribution of sizes (by %) for any given item and customer program
- Demand planners are aligned by Service/Program to establish rapport and be the expert in forecasting for that service/program; they also serve as the main POC for a service/program



C&T supports readiness and sustainment by delivering uniforms, gear, and textile-based items critical to service member performance and compliance.

Planning Uniqueness of Class II

Product Group Code (PGC) Structure:

Class II planning is organized by PGCs rather than items (i.e. group sizes), enabling alignment to customer requirements.

Supplier & Industrial Base Characteristics:

Class II relies on a shrinking domestic textile industry with limited total capacity, inability to surge, and fewer vendors.

Berry Amendment Compliance:

Class II items must meet strict domestic sourcing requirements under the Berry Amendment, reducing opportunities to increase supplier capacity.

Smoothing & Phased Deliveries:

DLA C&T manages supply constraints by smoothing orders over time (e.g. seasonality) and phasing deliveries to support small business participation.

Seasonality & Wear-Out Rates:

Class II exhibit stronger seasonal usage patterns (e.g. cold weather gear) and recurring wear-out requiring more advanced forecasting methods.

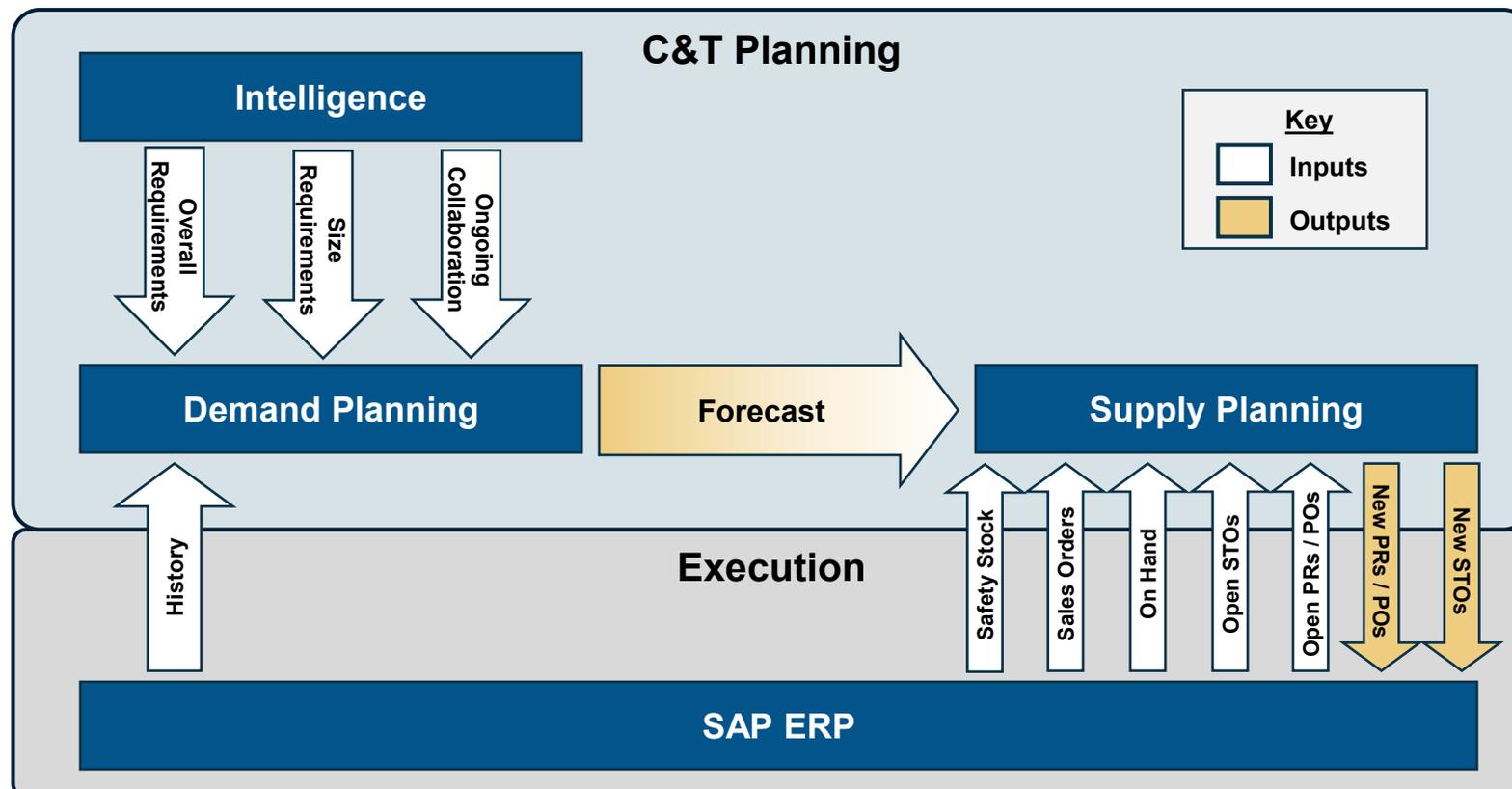
Short Life Cycles & NPI:

C&T experiences short product life cycles due to fast-changing consumer trends, seasonal demands, and innovation, resulting in frequent new product introductions (NPI).



C&T Demand & Supply Planning Overview

C&T combines customer intelligence and historical demand to forecast needs, enabling Supply to recommend buys based on inventory and active procurements.





Size tariffs refer to the breakdown of forecasted demand by individual sizes within a PGC-Customer Program. They are used to translate PGC forecasts into detailed, size-specific forecasts at the NIIN-level.

Size Tariffs Enable Granular Forecasting:

The tariff is calculated over 3 years, smoothing the tariff over short-term volatility (i.e., run on XXL size). The volume of the PGC-Customer Program is divided by the percentage for an individual size.

Benefits of PGC + Tariff Forecasting:

This strategy allows demand planners to collaborate at the PGC level for the total volume and by size allowing planners to anticipate specific size needs, reduce overstock, and move inventory within the network.

Supports Vendor Production and Purchasing:

Size-based forecasts are transferred to supply to plan orders by size and location. C&T smooths inventory plan results to avoid bullwhip effects to the vendor-base.





The Size Tariff Tool monitors service-provided size distributions, identifies forecast deltas, and drives targeted collaboration to improve planning and prioritization.

Size Tariff Tool Example: PGC 00430

PGC	DmdUnit	Description	Size	NPI Independence Day	First Demand Date	Months Since First Demand	SRP Customer Requirements (Monthly)	AMD	AMF	NPI Tariff %	Historical Tariff	Forecast Tariff %	Tariff % Change	Network AMD	Network AMF
00430	016960691	GAITERS	SMALL	2/1/2026	2/1/2024	20	121	110	78	10.0%	10.7%	10.4%	0.4% ▲	83	352
00430	016960693	GAITERS	MEDIUM	2/1/2026	2/1/2024	20	230	226	152	19.0%	22.0%	20.2%	1.2% ▲	136	639
00430	016960694	GAITERS	LARGE	2/1/2026	2/1/2024	20	374	272	211	31.0%	26.5%	28.0%	-3.0% ▼	113	861
00430	016960695	GAITERS	XLARGE	2/1/2026	2/1/2024	20	362	265	217	30.0%	25.8%	28.7%	-1.3% ▼	25	784
00430	016960696	GAITERS	XXLARGE	2/1/2026	2/1/2024	20	133	155	96	11.0%	15.1%	12.7%	1.7% ▲	8	323

PGC 00430 Example Context:

- C&T collaborates with the Services and conducts like-item analyses to determine yearly volume requirements and size tariffs for all new items. During New Product Introduction (NPI), an “NPI Tariff” is generated, which is loaded into the Blue Yonder system.
- Tariffs can change over time thus two-way communication is required between C&T and Customers to adjust tariff calculations.
- The **Size Tariff Tool** tracks the monthly variations of Actual and Forecast Tariffs relative to the original NPI Tariff to identify potential outliers or aberrations in demand behavior.
- If Historical and Forecast Tariffs are within range of the NPI Tariff, then the size estimates are validated. **In this example, there have been only slight shifts from the NPI tariff, with the highest delta of only 3%.**

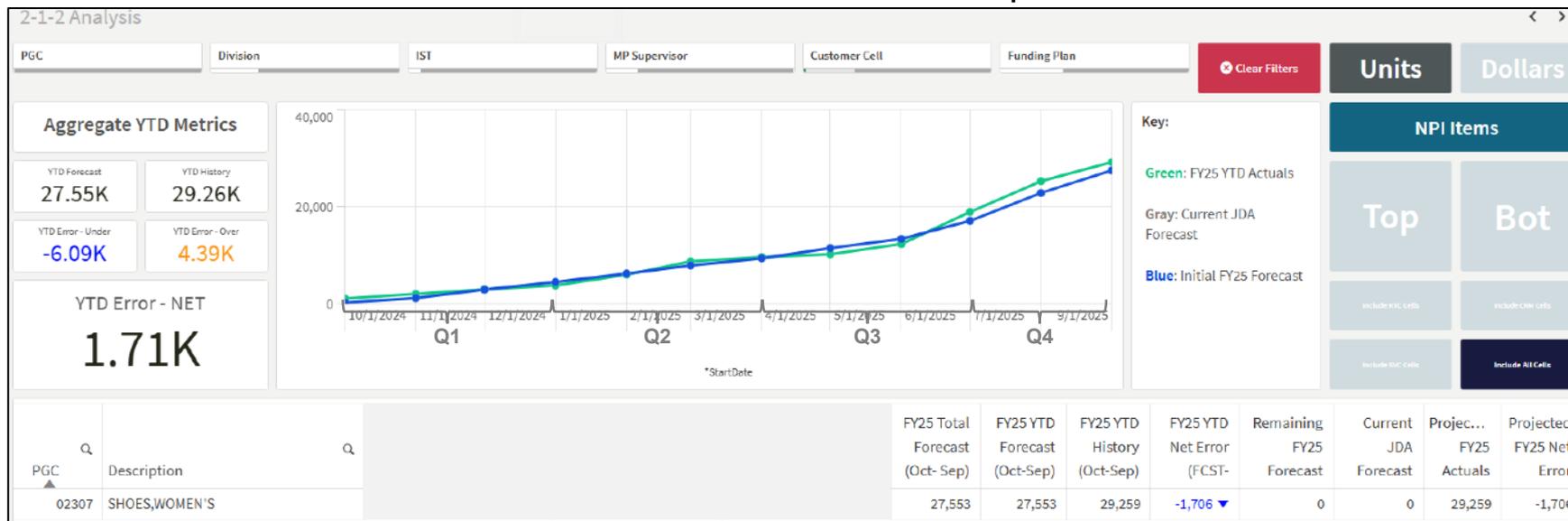
Notes:

- $Tariff \% Change = (Forecasted Tariff \% - NPI Tariff \%)$



The Percent Forecast Error (PFE) Dashboard tracks service-provided annual requirements, measures monthly forecast accuracy by program, and proactively identifies variances to drive collaborative action with customers.

PFE Dashboard: PGC-Customer Level Example



PCG 02307 Example Context:

- The PFE Tracking dashboard compares the cumulative monthly forecast against the monthly demand over the Fiscal Year aggregated by PGC-Customer Program, Customer Program, and NIIN. Prior to a new FY, C&T demand planners work with customers to determine requirements for the next budget cycle (Formal S&OP process).
- Good quality collaboration in combination with demand planners' customer expertise enables planners to adjust forecasts to incorporate seasonality, customer specific behavior, etc. and generate a high-quality forecast.



The Percent Forecast Error (PFE) Dashboard tracks service-provided annual requirements, measures monthly forecast accuracy by program, and proactively identifies variances to drive collaborative action with customers.

PFE Dashboard: Recruit Training Program (RTC) Example

RTC Summary		CRM Summary		SVC Summary			
Service	DmdGroup	Values					
		FY25 YTD Forecast	FY25 YTD History	Under Error	Over Error	Net Error	Net PFE %
Air Force	RTC_LACKLAND	3,241,228	2,864,004	-383,987	761,211	377,224	18.3%
Army	RTC_FT_JACKSON	3,170,280	4,246,944	-1,352,882	276,218	1,076,664	22.7%
	RTC_FT_LEONARD_WOOD	2,180,512	1,904,471	-155,213	431,254	276,041	12.6%
	RTC_FT_MOORE	2,141,096	1,963,442	-246,538	424,192	177,654	10.4%
	RTC_FT_SILL	1,804,097	1,522,931	-126,055	407,221	281,166	12.8%
Coast Guard	RTC_CAPE_MAY	241,511	277,316	-94,034	58,229	35,805	8.9%
Marine Corps	RTC_PARRIS_ISLAND	1,545,751	1,239,667	-104,062	410,146	306,084	27.5%
	RTC_SAN_DIEGO	1,520,651	1,298,683	-104,804	326,772	221,968	18.6%
Navy	RTC_GREAT_LAKES	3,102,870	3,304,810	-642,221	440,281	201,940	10.0%

RTC Example Context:

- RTC forecasts are tracked by Service and forecast error via Under-Forecasting, Over-Forecasting, Net Error, Percent Forecast Error.
- PFE% is categorized by magnitude of error: Green (<15% PFE%), Yellow (15-60% PFE%), and Red (>60% PFE%) to identify locations with higher vs. lower error to prioritize and collaborate on customers, programs, or PGCs

Notes:

- Under-Forecasting = the sum of all months where the forecast was lower than the actuals
- Over-Forecasting = the sum of all months where the forecast was higher than the actuals
- Net Error = YTD Forecast – YTD History
- PFE = (Net Error) / History



Importance of Collaboration

Good Requirements = Good Forecast Accuracy

Collaborative Forecasting Is Key: Early and transparent information sharing between C&T and customers helps validate assumptions, align expectations, and reduce the risk of costly misalignment.



Accurate Requirements Drive Efficiency:

Clear, well-validated customer requirements enable precise forecasting, optimized production schedules, and better alignment with vendor capacity.



Vendor Fatigue and Resource Misallocation:

Frequent changes or unrealistic demand swings erode vendor trust, disrupt production planning, and divert resources from genuine priorities.



Overinflated Requirements Strain the Industrial Base:

Inflated demand signals can lead to unnecessary contract awards, excess inventory, and pressure on a vendor base that already has limited surge capacity.



Lead Time and Planning Cycles Are Sensitive:

C&T items often require long lead times and phased deliveries; inaccurate requirements compromise the ability to plan effectively across fiscal cycles.



Understated Requirements Risk Readiness:

Conversely, conservative or incomplete requirements may result in stockouts, delayed deliveries, and missed mission-critical timelines.



Contract Minimums and Maximums Matter:

Poorly scoped requirements can trigger contract minimums that exceed actual need—or max out ceilings prematurely—leading to inefficiencies and potential rework.



C&T Planning's goal is to partner with customers to improve forecast accuracy through clearer collaboration, shared insights, and aligned expectations:

- 1** Continue to share C&T Fiscal Year forecasts and monthly Year-to-Date updates with Service/Program POCs.
- 2** Improve collaboration on Service/Program drivers that impact the FY requirements (i.e., strength count, Warfighter needs, program funding, new program initiatives, etc.)
- 3** Increase customer communication and collaboration by conducting quarterly collaboration sessions with customer groups to gather demand planning intelligence and review performance.
- 4** Leverage tools such as the **C&T Percent Forecast Error** and **C&T Tariff Tool** Qlik dashboards to track forecast performance and document customer collaboration impacts.

QUESTIONS



DLA POC's for this presentation are: Randle LeSure (randle.lesure@dla.mil), 215-847-3930
John Welgoss (john.welgoss@dla.mil), 445-737-6022

DEFENSE LOGISTICS AGENCY

Established 1961



Strategic Material Sourcing Group Division Update

March 4, 2026



THE NATION'S LOGISTICS COMBAT SUPPORT AGENCY



- Industrial Base Update
- Strategic Contracting Update
- SMSG General Update



Industrial Base Update



Industrial Base Update

Warstopper Program

- Warstopper is DLA's industrial readiness program.
- Warstopper investments are applicable to DLA managed consumable items for DLA managed consumable items when:
 - Non-availability of DLA commodities would to “stop” a warfighting capability
 - There is a validated War Reserve Requirement or surge demand in wartime
 - Production lead times exceed the wartime requirement
- Warstopper does NOT stockpile end items and does NOT support dress clothing items.
- Investments are determined based on studies which can be a tier I study, a tier II study, or a combination tier 1/2 study.



Industrial Base Update

CY25 Studies

Item/Material	Tier	Recommendations
Helmet Capacity	I	Complete a Tier II Study
Aircrew Endurance Vest Capabilities	I	Complete a Tier II Study
Dress Manufacturers' Transition to Combat Uniforms	I	Due to low participation of dress clothing manufacturers, the study was pushed to CY26.
Body Armor Ceramic Plates	I	Complete a Tier II Study
Combat Utility Uniform	I	Complete a Tier II Study
JSLIST Material Buffer	II	No investment due to current inventory levels.
Extreme Cold Weather (ECWCS)	II	Study was extended to CY26



Industrial Base Update

CY26 Studies

Item/Material	Tier	Point of Contact
Dress Manufacturers' Transition to Combat Uniforms	I	Joseph.Evans@dla.mil and Patrick.Quinn@dla.mil
Extreme Cold Weather (ECWCS)	II	Fredrick.Robinson@dla.mil
Helmet Capacity	II	Ebony.Harris@dla.mil
Body Armor Ceramic Plates	II	Alan.Cure@dla.mil

How you can help – **ANSWER/PARTICIPATE** in studies, emails, etc. from the Industrial Specialist. Without your participation, it is difficult to recommend investment opportunities.



Strategic Contracting Update



Strategic Contracting Update

PT Gear Update

- Solicitation SPE1C1-25-R-0130 closes in December 2030
- Consolidates requirements for all physical fitness uniform items under one solicitation.
- Offerors can submit proposals for all items or only items it selects.
- Product demonstration models are required for each item segment
 - PDM waivers are applicable if you meet the requirements listed in the solicitation/amendments
- Multiple contract awards will be issued
- First delivery order will be for pre-production samples and will be the guaranteed minimum of the contract
- Requests for offers (RFOs) will be issued and contract holders will compete for delivery orders
- The program has a maximum value of \$763 million.
- Contract Specialist: Jessica.Reilly.Shields@dla.mil
- KO: Catherine.Dillon@dla.mil



Strategic Contracting Update

Riot Gear

- Multiple award contract for commercial Riot Gear (15 items)
- Similar to PT Gear, can offer on all items or only select items
- Estimated solicitation issue date: March 2026
 - Open for 60 days
- Details:
 - 5-year contracts with (1) 5-year option period
 - Competing delivery orders – realistic pricing
- Maximum program dollar value is \$1,999,999.99
- 150 day leadtime
- First delivery order will be minimum order quantity for one item and will fulfill the guaranteed minimum of resultant contracts
- Contract Specialist: Natalie.Wilson@dla.mil
- KO: Jessica.Reilly.Shields@dla.mil



Strategic Contracting Update

NESO Items

- Multiple award contract for commercial NESO items (141 items)
- Can offer on all items or only select items
- Estimated solicitation issue date: April 2026
 - Open for five years
- Details:
 - 5-year contracts with (1) 5-year option period
 - Competing delivery orders – realistic pricing
- Maximum program dollar value is \$99,999,999.99.
- 150 day leadtime
- First delivery order will be minimum order quantity and will fulfill the guaranteed minimum of resultant contracts
- Contract Specialist: Natalie.Wilson@dla.mil
- KO: Jessica.Reilly.Shields@dla.mil



Strategic Contracting Update

Molder Shoe

- Solicitation SPE1C1-26-R-0044
- Closes on March 30th
- 36-month ordering period with three (3) twelve-month tiered pricing periods
- Unrestricted solicitation
- Best value tradeoff procedures
 - Product demonstration models
 - Past performance
 - Socioeconomic Consideration
- Quantities:
 - Guaranteed Minimum Quantity: 4,185 Pairs
 - Annual Estimated Quantity: 5,580 Pairs
 - Maximum Quantity: 20,925 Pairs
- Inspection and Acceptance: Origin
- Prices are to be based on F.O.B. Destination only
- Contract Specialist: Victoria.O'Reilly@dla.mil
- KO: Charles.Brown3@dla.mil



Strategic Contracting Update

Dress Shirts

- Multiple award contract for dress shirts (33 items)
- Can offer on all items or only select items
- Estimated solicitation issue date: April 2026
 - Open for five years
- Details:
 - 5-year contracts with (1) 5-year option period
 - Competing delivery orders – realistic pricing
- Maximum program dollar value is \$50,000,000.00.
- 150 day leadtime
- First delivery order will be for pre-production samples and will be the guaranteed minimum of the contract
- Contract Specialist: Madison.Parker@dla.mil
- KO: Charles.Brown3@dla.mil



Strategic Contracting Update

Commercial Clothing and Equipment

- Replacement to the current Cold Weather Blank Purchase Agreements (BPAs)
- Multiple award contract for commercial clothing and equipment (~125 items)
- Can offer on all items or only select items
- Estimated market research issuance date: April 2026
- Details:
 - 5-year contracts with tiered pricing
 - Competing delivery orders – realistic pricing
- Maximum program dollar value is \$50,000,000.00.
- 150 day leadtime
- Contract Specialist: Nicolette.Salay@dla.mil
- KO: Charles.Brown3@dla.mil



SMSG General Update



SMSG General Update

Industry Focus Areas & Success Stories

How Industry Can Help Us

- Bringing domestic manufacturing back without relying on Title III
- Developing shuttle-less loom webbings that meet the requirements of shuttle loom manufacturing
- Finding solutions within the supply chain for price increases so LTCs remain efficient for all parties
- Participate in Warstopper Surveys

Success Stories of Partnering

- C&T communicated forecast to tier 2/3 suppliers who made materials prior to the award so that critical components were ready for prime contractor to start producing immediately after award
- Use of C-3 contracting to ensure production lines remained running at minimum sustainment rates despite having sufficient stock to meet current needs
- Awards under the PT Gear Multiple Award Program



SMSG General Updates

Reminders & Focus Areas

- FY2026 Forecast to Industry: <https://www.dla.mil/Troop-Support/Clothing-and-Textiles/Industry-Support/>
- Surge and sustainment requirements
- Material reserve requirements



SMSG General Update

Contracting Announcements

- C&T issues multiple Sources Sought Notices on SAM.Gov
 - DNAD: Posted annually and typically in the fall
 - Request for Information
 - Market Research – including new strategic ways of supporting the Warfighter and the industrial base
- It's important that industry responds to these notices as it will assist in finding solutions to problems outside of Warstopper.
- Please treat your response to these notices as standalone responses. You can provide the same information; however, do NOT assume that the same person is working the new request or has everything readily available.



SMSG General Updates

Points of Contact

Catherine Dillon – Division Chief – Catherine.Dillon@dla.mil

Charles Brown – Contracting Officer – Charles.Brown3@dla.mil

Jessica Reilly-Shields – Contracting Officer – Jessica.Reilly.Shields@dla.mil

SMSG Contracting and Industrial Capabilities Program

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- Nicolette Salay – Contract Specialist – Nicolette.Salay@dla.mil
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